READEX FICHE best copy available

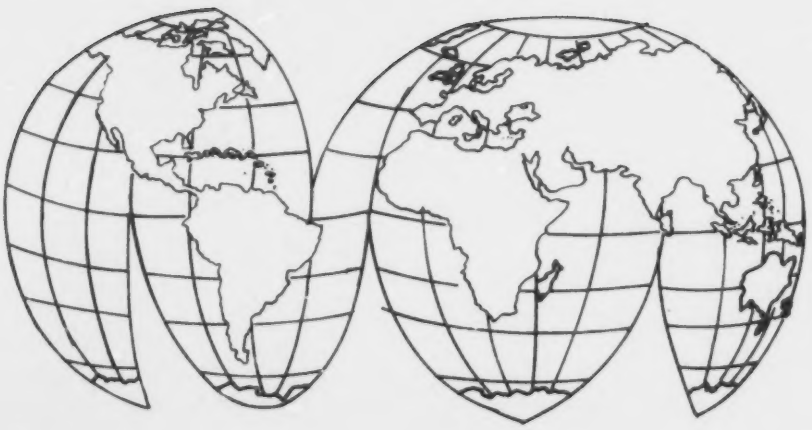
In 8/Calif.

INTERNATIONAL TRADE

STATE AND LOCAL
Resource Directory

1988–1989

California



U. S. Small Business Administration

Office of International Trade/Office of Business Development

SBA 1.13/4:

INTERNATIONAL TRADE

State and Local Resource Directory 1988 - 1989

California

SBA

U.S. SMALL BUSINESS ADMINISTRATION

Office of International Trade
&
Office of Business Development
1441 L. Street Northwest
Washington, DC 20416

FOREWORD

In today's world of growing economic interdependence, the role of the international marketplace is becoming increasingly important to American business. The world market represents more than just a vast field of opportunity for many manufacturers and service firms. With increased foreign competition, exporting may actually in many cases be necessary for long-term success of a business.

At present, the United States is experiencing an unfavorable balance of international trade. As part of the U.S. strategy to correct this situation, the U.S. Small Business Administration has targeted export expansion as a high priority. The role which small business can play in the world market is significant. There are thousands of American firms with the potential to export which do not yet do so, and many others which export on a small scale but which have not yet reached their full export potential. However, breaking into the export market is often perceived as too complex and difficult, and potential is left untapped.

There are numerous programs at the state and local level which provide assistance to the potential or beginning exporter. Many service firms are also in the business of export assistance, such as banks, export management companies, consultants and international freight forwarders.

The U.S. Small Business Administration is pleased to be able to present this International Trade State and Local Resource Directory for the State of California. Used in conjunction with the Exporter's Guide to Federal Resources for Small Business, this directory should provide a small business with the ability to locate and exploit the various forms of export assistance available. With such assistance, the process of entering the export market or expanding existing exports can be made considerably easier.

Small businesses are also encouraged to contact the nearest offices of the U.S. Small Business Administration and the U.S. Department of Commerce, International Trade Administration. Both agencies provide numerous programs and services for export assistance, and their local offices are listed at the beginning of this directory.

The U.S. Small Business Administration is dedicated to assisting small businesses enter the international marketplace. Exporting means increased business and profits for small business, more jobs for all Americans, and reduction of our national trade deficit. Together, we can help improve America's balance of trade and economic vitality.

PREFACE

Every effort has been made to make this directory as accurate, complete and up-to-date as possible. However, the U.S. Small Business Administration accepts no responsibility for any inaccuracies or omissions, which are of a purely inadvertent nature. Any changes or omissions should be brought to the attention of the Small Business Administration (SBA), which will seek to include them in future editions of this directory. Changes or additions can be made using the form at the end of this directory and should be addressed to:

U.S. Small Business Administration
Office of International Trade
1441 L Street NW, Room 501A
Washington, DC 20416

The inclusion of an organization or firm in this directory does not in any way constitute an overt or implied endorsement by the U.S. Small Business Administration or any other government agency. Names, addresses and information are provided for reference purposes only. The SBA assumes no responsibility for business transactions conducted with firms listed.

Acknowledgements: This directory was compiled by René BeBeau of the Office of International Trade. Contributions were made by the following district officers: John Hodges in Fresno, Bob Fernn in Los Angeles, Jim Lortz in Sacramento, Sandy Sutton in Santa Ana, Larry Pier in San Diego, and James Hamilton in San Francisco. The International Trade State and Local Resource Directory series was managed by René BeBeau, under the leadership of Sheryl J. Swed, Director, Office of International Trade.

TABLE OF CONTENTS

	Page
U.S. SBA and U.S. Department of Commerce Local Offices	4
State Agencies	6
City and Local Agencies	7
Port Authorities	9
Small Business Development Centers and Other University/ College Programs	10
Chambers of Commerce	18
Bilateral Chambers of Commerce	24
Private/Other Organizations	27
Foreign Consulates and Other Foreign Government Agencies	40
Foreign Embassies	49
Banks with International Departments	56
Other International Financial Services	64
Export Management Companies/Export Trading Companies	66
International Trade Consultants	123
Legal Consultants - Law Firms with International Departments	146
Custom House Brokers/International Freight Forwarders	152
Export-Related Insurance	173
Translation Services	175

U.S. SMALL BUSINESS ADMINISTRATION AND U.S. DEPARTMENT OF COMMERCE LOCAL OFFICES

The local offices of the SBA and the U.S. Department of Commerce are two of the first places a current or potential small business exporter should look for assistance. Both agencies offer a variety of services.

Services provided by the SBA include educational seminars and conferences on exporting, financial assistance, and initial market studies through the Export Information System. The Service Corps of Retired Executives (SCORE) provides one-on-one counseling by retired executives with years of business and international experience. Counseling and other export assistance is also available through SBA's cooperative effort with the Small Business Development Center (SBDC) and Small Business Institute (SBI) networks, located at numerous colleges and universities. In cooperation with the Federal Bar Association, the SBA can also provide initial legal consulting on exporting.

The U.S. Department of Commerce offers a wide range of valuable information for exporters. Through its many overseas offices, the Department of Commerce can provide in-depth information on overseas markets, uncover trade leads, and develop overseas contacts. It can research the export potential of a particular product. The Department of Commerce conducts overseas trade missions and catalog exhibitions, and assists firms participating in overseas trade shows. It also conducts export seminars and workshops, often in cooperation with the SBA.

U.S. Small Business Administration
Regional Office
450 Golden Gate Avenue
Box 36044
San Francisco, CA 94102
(415) 556-4724

District Offices:

U.S. Small Business Administration
2202 Monterey Street, Suite 108
Fresno, CA 93721
(209) 487-5605

U.S. Small Business Administration
350 S. Figueroa Street, 6th Floor
Los Angeles, CA 90071
(213) 894-7973

U.S. Small Business Administration
Federal Building, Suite 4-S-29
880 Front Street
San Diego, CA 92188
(619) 557-7269

U.S. Small Business Administration
211 Main Street, 4th Floor
San Francisco, CA 94105
(415) 974-0590

Branch Offices:

U.S. Small Business Administration
660 J Street, Suite 215
Sacramento, CA 95814
(916) 551-1440

U.S. Small Business Administration
901 W. Civic Center Drive, Suite 160
Santa Ana, CA 92703
(714) 836-2494

U.S. Department of Commerce
International Trade Administration
11777 San Vincente Blvd., Room 800
Los Angeles, CA 90049
(213) 209-6705

U.S. Department of Commerce
International Trade Administration
6363 Greenwich Drive
San Diego, CA 92122
(619) 557-5395

U.S. Department of Commerce
International Trade Administration
Federal Building
450 Golden Gate Avenue, Box 36013
San Francisco, CA 94102
(415) 556-5860

U.S. Department of Commerce
International Trade Administration
116-A West 4th Street, Suite 1
Santa Ana, CA 92701
(714) 836-2461

STATE AGENCIES

The following listing includes state agencies involved in international trade. Listings are accompanied by a description of the international trade services offered (Note: state-run port authorities are listed under a separate heading).

California Agricultural Export Program
1220 N Street, Room 409
Sacramento, CA 95814
(916) 322-4339

The Program assists California agricultural producers including participation in overseas agricultural trade shows.

California World Trade Commission
1121 L Street, Suite 310
Sacramento, CA 95814
(916) 324-5511
Telex: 17-6895

The World Trade Commission is the state's leading agency for export promotion, and offers several services. It organizes seminars and conferences on exporting, helps organize and participates in overseas trade shows and trade missions, and maintains a computerized trade lead system. The Commission has an Export Finance Office which guarantees working capital loans, provides financial counseling, maintains an accounts receivables facility, and provides information on foreign country and foreign buyer creditworthiness. The Export Finance Office has two branch offices, listed below, as well as several satellite offices.

California World Trade Commission
Export Finance Office
107 South Broadway, Suite 8039
Los Angeles, CA 90012
(213) 620-2433

California World Trade Commission
Export Finance Office - Northern CA
World Trade Center, Room 250-S
San Francisco, CA 94111
(415) 557-9812

The Commission also has branch offices in Tokyo and London.

CITY AND LOCAL AGENCIES

Many city and local government agencies provide services designed to promote international trade in their areas. The following listing, divided by metropolitan area, presents these agencies and brief descriptions, where available, of their international trade services.

Bakersfield

Kearn County Board of Trade
2101 Oak Street
P.O. Bin 13112
Bakersfield, CA 93302
(805) 861-2367

The Board serves as liaison to the U.S. Department of Commerce and to the State of California World Trade Commission. It also provides information and referrals to exporters.

Los Angeles

City of Los Angeles
City Economic Development Office
City Hall. Room 2008
Los Angeles, CA 90012
(213) 485-6154

The Economic Development Office assists in the packaging of Eximbank loans and other government programs within a 60-mile radius of Downtown Los Angeles.

Economic Development Corp. of Los Angeles County
550 S. Vermont Avenue, 3rd Floor
Los Angeles, CA 90020
(213) 482-5222

Los Angeles Foreign Press Center
Federal Building
11000 Wilshire Blvd.
Los Angeles, CA 90024
(213) 209-7693

The Press Center supplies stories and information on the United States to U.S. and foreign media.

San Francisco

City of San Francisco
Mayor's Office of Business and Economic Development
100 Larkin Street
San Francisco, CA 94102
(415) 558-5383
Fax: 415-431-6628

The Office of Business and Economic Development provides support service for Bay area businesses. In the field of international trade, services include assistance in establishing business contacts and serving as a liaison. The Office also sponsors seminars on international trade.

PORT AUTHORITIES

In addition to packing and shipping, port authorities provide general information on exporting and importing, potential foreign markets, buyers and representatives, and overseas projects.

In cases where port authorities offer special services for exporters, that information is included below.

Port of Long Beach
925 Harbor Plaza
P.O. Box 570
Long Beach, CA 90801
(213) 590-4154
Telex: 65-6452 PORTOBEACH LGB

Port of Los Angeles
425 S. Palos Verdes Street, 5th Floor
P.O. Box 151
San Pedro, CA 90733
(213) 519-3840
Telex: 18-2387 POLA SPRO

Port of Oakland
64 Jack London Square
Oakland, CA 94607
(415) 444-3188

Port of Sacramento
World Trade Center
West Sacramento, CA 95691
(916) 371-8000

San Diego Port Authority
P.O. Box 488
San Diego, CA 92112
(619) 291-3900

SMALL BUSINESS DEVELOPMENT CENTERS AND OTHER UNIVERSITY/COLLEGE PROGRAMS

At many universities and colleges, faculty members have expertise in international affairs and international business, and may provide consulting. Certain universities and colleges, including those with SBDCs, offer services to exporters. Included with the listing of these schools and SBDCs are summaries, where available, of the special services offered.

Bakersfield

California State University - Bakersfield
School of Business
Small Business Institute
9001 Stockdale Highway
Bakersfield, CA 93311-1099
(805) 833-2315

The SBI provides assistance in performing feasibility and marketing studies for products and firms with export potential.

Chico

California State University, Chico
1st and Normal Streets
Chico, CA 95929
(916) 895-6116

The CSU Chico campus offers several courses in international business management.

Eureka

Humbolt State University
Arcata, CA 95521
(707) 826-3011

The university offers courses in international marketing and finance.

Fresno

California State University, Fresno
School of Business
Small Business Institute
Fresno, CA 93740-0005
(209) 294-2496

The SBI provides assistance in performing feasibility and marketing studies for products and firms with export potential.

Los Angeles

California State Polytechnic University, Pomona
International Marketing and Management Department
3802 Temple Avenue
Pomona, CA 91768
(714) 598-4218

The university offers courses in international marketing.

California State University, Fullerton
Departments of Management and Marketing
Fullerton, CA 92634
(714) 773-2251

The CSU Fullerton campus offers courses and conferences on topics of interest to exporters.

California State University, Long Beach
International Business Center
1250 Bellflower Blvd.
Long Beach, CA 90840
(213) 498-5760

The International Business Center offers courses in international business.

California State University, Los Angeles
Los Angeles, CA 90032
(213) 224-2830

Long Beach City College
International Business Program
Long Beach, CA 90808
(213) 421-4111

Loyola Marymount University
International Business Program
Loyola Blvd. & W. 80th Street
Los Angeles, CA 90045
(213) 642-2731

Orange Coast College
Costa Mesa, CA 92626
(714) 556-5860

University of California, Los Angeles (UCIA)
Business and Management Extension
Los Angeles, CA 90024
(213) 825-4321

Woodbury University
International Business Program
Los Angeles, CA 90017
(213) 482-8491

World Trade Center Institute
3101 Pacific View Drive
Corona del Mar, CA 92625
(714) 759-1525

The Institute offers courses and conferences on exporting.

Modesto

California State University, Stanislaus
Small Business Institute
801 West Monte Vista Avenue
Turlock, CA 95380
(209) 667-3544

The SBI provides assistance in performing feasibility and marketing studies for products and firms with export potential. The university also offers courses in international business.

Monterey

Monterey Institute for International Studies
International Management Department
440 Van Buren
Monterey, CA 93940
(408) 647-4140

In addition to providing a curriculum in business and international trade, the Institute undertakes, on a selective basis, feasibility and international marketing studies. The studies are performed by student teams.

Sacramento

California State University, Sacramento
6000 J Street
Sacramento, CA 95819
(916) 278-7254

The CSU Sacramento campus offers a Master's degree in international affairs, with concentrations in international economics and business. Provides information on importing and exporting, as well as networking opportunities.

San Diego

California Western School of Law
350 Cedar Street
San Diego, CA 92101
(619) 239-0391

The school offers numerous courses in international law.

National University
School of Management and Business
University Park
San Diego, CA 92108
(619) 286-2453
(619) 563-7432

The School of Management and Business offers several graduate-level curses in international business management.

United States International University
School of Business and Management
10455 Pomerado Road
San Diego, CA 92131
(619) 693-4615

The university offers several courses in international business management.

University of San Diego
Alcala Park
San Diego, CA 92110
(619) 260-4830

Western State University College of Law
2121 San Diego Avenue
San Diego, CA 92110
(619) 297-9700

The college offers courses in international law and international business transactions.

San Francisco Bay Area

California State University, Hayward
School of Business
Hayward, CA 94542
(415) 881-3000

The School of Business offers several courses in international economics and international business management.

California State University, San Francisco
Department of Management & Marketing
1600 Holloway Avenue
San Francisco, CA 94132
(415) 469-1111

The CSU San Francisco campus offers Bachelor's and Master's degrees in international management and marketing, with numerous courses in international economics and international business management, including country-specific courses.

California State University, San Jose
1 Washington Square
San Jose, CA 95192
(408) 277-2329

The CSU San Jose campus offers a Master's concentration in International Business, with several courses in international economics and international business management.

California State University, Sonoma
Rohnert Park, CA 94928
(707) 664-2880

The CSU Sonoma campus offers several courses in international economics and international business management.

College of Notre Dame, Belmont
1500 Ralsou
Belmont, CA 94002
(415) 593-1601

The College offers courses in international economics, business and finance.

Golden Gate University
Graduate School of International Management
556 Mission Street
San Francisco, CA 94105
(415) 442-7225

Golden Gate University offers Master's and Doctorate degrees in International Management, with many courses covering most aspects of international business management.

Saint Mary's College
Saint Mary's Road
Moraga, CA 94575
(415) 376-4411

Saint Mary's College offers a Master's degree in International Business, with numerous classes in international economics and international business management.

San Francisco State University
Center for World Business
San Francisco, CA 94132
(415) 469-2141

Stanford University
Stanford, CA 94305
(415) 723-2300

Stanford offers many courses in international economics and international business management.

University of California, Berkeley
School of Business
Berkeley, CA 94720
(415) 642-6000

The Berkeley campus offers many courses in international economics and international business management.

University of San Francisco
2345 Golden Gate Avenue
San Francisco, CA 94118
(415) 666-6886

The University offers numerous courses in international economics, as well as international business management.

University of Santa Clara
School of Business
Santa Clara, CA 95053
(408) 554-4500

The University of Santa Clara offers numerous courses in international economics and international business.

San Luis Obispo

California Polytechnic State University
Small Business Institute
San Luis Obispo, CA 93407
(805) 546-2680

The SBI provides assistance in performing feasibility and marketing studies for products and firms with export potential. The University's Management Department also offers a concentration in International Management, with numerous courses in international economics and international business management.

Santa Barbara

Santa Barbara City College
721 Cliff Drive
Santa Barbara, CA 93109
(805) 965-0581

The College offers courses in international marketing.

University of California at Santa Barbara
Santa Barbara, CA 93106
(805) 961-2311

The University offers courses in international trade and finance.

Santa Cruz

University of California, Santa Cruz
Santa Cruz, CA 95064
(408) 429-0111

The University offers several courses in international economics, trade and finance.

Stockton

University of the Pacific
3601 Pacific Avenue
Stockton, CA 95211
(209) 946-2285

Ventura

Ventura College
4667 Telegraph
Ventura, CA 93004
(805) 642-3211

Ventura County Community College
71 Day Road
Ventura, CA 93003

CHAMBERS OF COMMERCE

Some chambers of commerce are actively involved in the promotion of international trade. In cases where chambers of commerce offer international trade services, they are listed below, along with a summary, where available, of services provided.

Bilateral chambers of commerce, which work to promote trade between the U.S. and a particular country, are listed separately in the next section.

Eureka

Eureka Chamber of Commerce
2112 Broadway
Eureka, CA 95501
(707) 442-3738

Fresno

Fresno County & City Chamber of Commerce
2331 Fresno Street
Fresno, CA 93721
(209) 233-4651

The Fresno Chamber maintains a computerized directory of all export firms, export management and export trading companies, freight forwarders and other international trade resources within Fresno County. It develops and assists other organizations in developing and promoting international trade workshops and training in a variety of subject areas beneficial to area exporters. The Chamber's International Trade Committee represents the interests of the exporting community within the Chamber.

Los Angeles

Alhambra Chamber of Commerce
104 S. First Street
Alhambra, CA 91801
(818) 282-8481

Century City Chamber of Commerce
International Business Council
2020 Avenue of the Stars
Los Angeles, CA 90067
(213) 553-4062

Downey Chamber of Commerce
8497 2nd Street
Downey, CA 90240
(213) 923-2191

El Segundo Chamber of Commerce
P.O. Box 545
El Segundo, CA 90245
(213) 322-1220

Gardena Valley Chamber of Commerce
1919 W. Redondo Beach Blvd., Suite 701
Gardena, CA 90247
(215) 532-9905

Glendale Chamber of Commerce
200 S. Louise Street
Glendale, CA 91205
(818) 240-7870

Inglewood Area Chamber of Commerce
330 E. Queen Street
Inglewood, CA 90301
(213) 677-1121

Long Beach Area Chamber of Commerce
International Division
50 Oceangate Plaza
Long Beach, CA 90802
(213) 436-1251

Los Angeles Area Chamber of Commerce
404 S. Bixel Street
P.O. Box 3696, Terminal Annex
Los Angeles, CA 90051-1696
(213) 629-0652

Monrovia Chamber of Commerce
111 W. Colorado Blvd.
Monrovia, CA 91016
(818) 358-1159

Ontario Chamber of Commerce
P.O. Box 31
Ontario, CA 91761
(714) 984-2458

The Ontario Chamber is affiliated with the Inland International Trade Association.

Orange County Chamber of Commerce
401-B Tower A
1 City Boulevard West
Orange, CA 92668
(714) 634-2900

Pico Rivera Chamber of Commerce
9122 E. Washington Blvd.
P.O. Box 985
Pico Rivera, CA 90660
(213) 949-2473

Pomona Chamber of Commerce
P.O. Box 941
Pomona, CA 91769
(714) 622-1256

The Pomona Chamber is affiliated with the Inland International Trade Association.

San Fernando Chamber of Commerce
747 San Fernando Road
San Fernando, CA 91340
(818) 361-1184

San Fernando Valley Region Chamber of Commerce
8238 Louise Avenue
Northridge, CA 91325
(818) 708-2391

Torrance Area Chamber of Commerce
3400 Torrance Blvd. Suite 100
Torrance, CA 90503
(213) 540-5858

The Torrance Area Chamber is affiliated with the South Bay International Trade Association.

Greater Van Nuys Area Chamber of Commerce
7240 Hayvenhurst Avenue
Van Nuys, CA 91406
(213) 876-2366

Modesto

Modesto Chamber of Commerce
114 J Street
Modesto, CA 95354
(209) 577-5757

In addition to sponsoring/co-sponsoring export seminars and workshop for area exporters, the Modesto Chamber serves as a source of local export resource information.

Monterey

Monterey Peninsula Chamber of Commerce
380 Alvarado Street
P.O. Box 1770
Monterey, CA 93940
(408) 649-3200

The Monterey Peninsula Chamber serves as a point of referral for export services available at local, state, and federal levels. Cooperates with other resources in providing information and training to exporters in the area.

Sacramento

California Chamber of Commerce
P.O. Box 1736
Sacramento, CA 95808
(916) 444-6670

San Diego

Coronado Chamber of Commerce
720 Orange Avenue
Coronado, CA 92118
(615) 435-9260

Escondido Chamber of Commerce
P.O. Box C
Escondido, CA 92025
(619) 745-2125

Greater San Diego Chamber of Commerce
110 West C Street, Suite 1600
San Diego, CA 92101
(619) 232-0124

The San Diego Chamber offers educational programs, trade leads and referrals. It issues certificates of origin, and also maintains a reference library. The Chamber is also affiliated with the World Trade Roundtable of San Diego.

Vista Chamber of Commerce
201 Washington Street
Vista, CA 92083
(619) 726-1122

San Francisco Bay Area

Oakland Chamber of Commerce
1939 Harrison Street, #400
Oakland, CA 94612
(415) 451-7800

Richmond Chamber of Commerce
P.O. Box 1548
Richmond, CA 94802
(415) 234-9561

The Richmond Chamber cosponsors seminars and workshops on exporting.

San Francisco Chamber of Commerce
465 California Street
San Francisco, CA 94104
(415) 392-4511

The San Francisco Chamber is affiliated with the San Francisco World Trade Association.

San Jose Chamber of Commerce
1 Paseo de San Antonio
P.O. Box 6178
San Jose, CA 95105
(408) 998-7000

The San Jose Chamber is affiliated with the Santa Clara Valley World Trade Association.

Santa Clara Chamber of Commerce
1515 El Camino Real
Santa Clara, CA 95052
(408) 396-6863

South San Francisco Chamber of Commerce
P.O. Box 469
South San Francisco, CA 94083-0469
(415) 588-1911

Stockton

Stockton Chamber of Commerce
445 W. Weber Ave., Suite 220
Stockton, CA 95203
(209) 466-7066

The Stockton Chamber provides information on exporting.

Visalia

Visalia Chamber of Commerce
720 W. Mineral King Avenue
Visalia, CA 93291
(209) 734-5876

The Visalia Chamber sponsors seminars on exporting, provides referrals, and maintains information resources.

BILATERAL CHAMBERS OF COMMERCE

Bilateral chambers of commerce work to promote trade between the United States and the country which they represent. They can provide various types of information concerning their represented country, such as market information, overseas contacts, trade leads, import regulations and foreign business practices.

African-American Chamber of Commerce
16633 Ventura Blvd., 6th Floor
Encino, CA 91436
(818) 788-3720

American-Israel Chamber of Commerce
6505 Wilshire Blvd., Suite 207
Los Angeles, CA 90048
(213) 658-7910

Argentine-California Business Association
8500 Wilshire Blvd., Penthouse
Beverly Hills, CA 90211
(213) 652-5010

Australian-American Chamber of Commerce
1278 Glennayre St., Suite 212
Laguna Beach, CA 92651
(714) 760-3905

Brazil-California Trade Association
350 S. Figueroa St., Suite 226
Los Angeles, CA 90017
(213) 627-0634

British-American Chamber of Commerce
3150 California Street
San Francisco, CA 94115
(415) 567-6128

British-American Chamber of Commerce and Trade Center of the Pacific Southwest
1640 5th Street, Suite 224
Santa Monica, CA 90401
(213) 394-4977

Canada-California Chamber of Commerce
P.O. Box 4250
Sunland, CA 91040
(818) 951-2841

Canadian-California Chamber of Commerce
Santa Monica, CA
(213) 395-4770

Chinese Chamber of Commerce of San Francisco
730 Sacramento Street
San Francisco, CA 94108
(415) 982-3000

Danish-American Chamber of Commerce
132 S. 6th Avenue
City of Industry, CA 91746
(818) 961-3482

Danish-American Chamber of Commerce
23 Orinda Way
Orinda, CA 94563
(415) 254-8433

Finnish-American Chamber of Commerce
1900 Avenue of the Stars, Suite 1060
Los Angeles, CA 90067
(213) 203-9903

French-American Chamber of Commerce
6399 Wilshire Blvd., Suite 1018
Los Angeles, CA 90048
(213) 640-4741
Telex: 47-20297 BNP LSA

French-American Chamber of Commerce
312 Sutter Street
San Francisco, CA 94108
(415) 398-2449

German-American Chamber of Commerce
of Los Angeles, Inc.
3250 Wilshire Blvd., Suite 2212
Los Angeles, CA 90010
(213) 381-2236
Telex: 19-4887

German-American Chamber of Commerce
of the Pacific Coast, Inc.
465 California Street, Suite 910
San Francisco, CA 94104
(415) 392-2262

Indo-U.S. Business Association
700 S. Flower Street
P.O. Box 54349
Los Angeles, CA 90054
(213) 871-6945

Indonesian Chamber of Commerce of
the West
P.O. Box 4250
Sunland, CA 91040
(818) 951-2842

Japan Business Association of
Southern California
345 S. Figueroa Street, Suite 206
Los Angeles, CA 90071
(213) 485-0160

Japanese Chamber of Commerce of
Northern California
312 Sutter Street, Room 408
San Francisco, CA 94108
(415) 986-6140

Japanese Chamber of Commerce of
Southern California
244 S. San Pedro Street, Suite 504
Los Angeles, CA 90012
(213) 626-3067

Korean American Chamber of Commerce
160 Indian Road
Piedmont, CA 94610
(415) 547-4371

Korean Chamber of Commerce
981 S. Western Avenue, Room 201
Los Angeles, CA 90006
(213) 733-4410

Mexican Chamber of Commerce of the
County of Los Angeles
125 Paseo de La Plaza, Room 404
Los Angeles, CA 90012
(213) 688-7330

Norwegian-American Chamber of
Commerce
350 S. Figueroa St., Suite 360
Los Angeles, CA 90071
(213) 626-0388

Norwegian-American Chamber of
Commerce
2 Embarcadero Center, Suite 2930
San Francisco, CA 94111
(415) 986-0766

Pacific Indonesian Chamber of
Commerce
77 Jack London Square, Suite L
Oakland, CA 94607
(415) 839-8550

Pan-Africa Chamber of Commerce
317 12th Avenue
San Francisco, CA 94118
(415) 752-4093

Pan American Chamber of Commerce
and Trade Council
Business Information Center
16 Graceland Drive
San Rafael, CA 94901
(415) 454-2555

Pan-Asiatic Chamber of Commerce
317 12th Avenue
San Francisco, CA 94118
(415) 752-4093

Peruvian Chamber of Commerce
3464 Rowena Avenue
P.O. Box 27296
Los Angeles, CA 900727
(213) 413-4822

Philippine-American Chamber of Commerce
c/o Philippine Consulate
447 Sutter Street
San Francisco, CA 94108
(415) 433-6666

Philippine-California Chamber of Commerce
3460 Wilshire Blvd., Suite 1200
Los Angeles, CA 90010
(213) 387-5321

Soviet-American Chamber of Commerce
317 12th Avenue
San Francisco, CA 94118
(415) 752-4093

Swedish-American Chamber of Commerce
1217 W. Artesia Blvd.
Compton, CA 90220
(213) 636-5905

Swedish-American Chamber of Commerce of the Western United States
World Trade Center, Suite 268
San Francisco, CA 94111
(415) 781-4188

U.S.-Arab Chamber of Commerce (Pacific)
11222 La Cienega Blvd., Suite 601
Inglewood, CA 90304
(213) 646-1499

U.S.-Arab Chamber of Commerce
1231 Market Street
P.O. Box 11239
San Francisco, CA 94101-7239
(415) 552-8202
Telex: 27-8181 USARC UR

U.S.-Mexico Chamber of Commerce (Pacific Chapter)
350 S. Figueroa Street, Suite 226
Los Angeles, CA 90071
(213) 623-7725

The Chamber offers export training and programs to enhance cultural understanding between the U.S. and Mexico.

Western States Chamber of Commerce with Israel
6505 Wilshire Blvd., Suite 201
Los Angeles, CA 90048
(213) 658-7910

PRIVATE/OTHER ORGANIZATIONS

The following listing includes various organizations, such as international trade associations, which provide services for exporters. Such associations often provide educational programs on international trade, conduct meetings with guest speakers, work to stimulate interest in international trade, and provide networking opportunities, among other services. Organizations are listed by metropolitan area, and descriptions of services are included where available.

Bakersfield

Amcot
P.O. Box 259
Bakersfield, CA 93302
(805) 327-5961

Amcot promotes the export of cotton.

Los Angeles

California Council for International Trade
Arco Plaza Station
P.O. Box 71879
Los Angeles, CA 90071-0879
(213) 617-2248

Coalition for Responsible Export Laws
445 S. Figueroa St., 31st Floor
Los Angeles, CA 90071
(213) 612-7830

Economic Development Board of Los Angeles
90 Meridian Group
13315 Washington Blvd., Suite 200
Los Angeles, CA 90066
(213) 306-6777

The Board deals with the Pacific Rim.

Export Managers Association of California
14549 Victory Blvd., Suite 5
Van Nuys, CA 91411
(818) 782-3350

The EMAC conducts workshops and educational courses on exporting, provides counseling on entering the export market, and holds monthly luncheon meetings with guest speakers and special topical meetings. It conducts research on U.S. trade policy, and also publishes a directory.

Foreign Credit Insurance Association (FCIA)
Wells Fargo Center, Suite 2580
333 S. Grand Avenue
Los Angeles, CA 90071
(213) 687-3890

The FCIA, in cooperation with the Export-Import Bank of the U.S., offers export credit insurance policies protecting U.S. exporters against the risk of non-payment by foreign debtors due to commercial or specified political reasons.

Foreign Trade Association of Southern California
World Trade Center
900 Wilshire Blvd., Suite 1434
Los Angeles, CA 90071
(213) 627-0634
Fax: 213-627-0398

The Association works to promote international trade through such means as meetings, workshops, conventions and trade fairs. It provides networking opportunities, and supports its members in developing international trade. It publishes a monthly newsletter, "Foreign Trader." The FTA also publishes and distributes worldwide a membership directory, "Who's Who In Foreign Trade."

Greater Los Angeles World Trade Center Association
100 W. Broadway, Suite 300
P.O. Box 57
Long Beach, CA 90801
(213) 499-8181
Telex: 33-3339 IDMLB
Fax: 213-597-9865

The Greater Los Angeles World Trade Center offers many services to tenants and members of the World Trade Center Association. These services include: trade information, educational programs on exporting, telex and facsimile services, translation services, trade missions, and computerized database information.

Harbor Transportation Club
P.O. Box 555
Long Beach, CA 90801

Importers and Exporters Association of Taipei
925 S. Atlantic Blvd., Suite 205A
Monterey Park, CA 91754
(818) 289-6662

Inland International Trade Association
c/o Ontario Chamber of Commerce
P.O. Box 31
Ontario, CA 91761
(714) 984-2458

Inland International Trade Association
c/o Pomona Chamber of Commerce
P.O. Box 941
Pomona, CA 91769
(714) 622-1256

Inland Pacific World Trade Center Association
260 S. Garvey Avenue
Pomona, CA 91769
(714) 622-1256

The Association provides export training, consulting, and networking opportunities. It also maintains resources.

International Business Association of Long Beach
c/o Wrather Post Properties
P.O. Box 8
Long Beach, CA 90801
(213) 435-3511

International Business Council of Century City
2020 Avenue of the Stars
Los Angeles, CA 90067
(213) 553-4062

The Council focuses upon the Pacific Rim.

International Marketing Association of Orange County
Department of Marketing
California State University, Fullerton
Fullerton, CA 92634
(714) 773-2223

The Association conducts meetings on international marketing and provides networking opportunities. It also cosponsors workshops and seminars.

International Shipping Industry Trade Expo
3607 W. Magnolia Blvd.
Burbank, CA 91505
(818) 841-4448

International Trade Club of Los Angeles
350 S. Figueroa St., Suite 226
Los Angeles, CA 90071
(213) 627-0634

International Trade Credit Group
Credit Managers Association of Southern California
2300 W. Olympic Blvd.
P.O. Box 20915
Los Angeles, CA 90006
(213) 381-2661

Japan-America Society of Southern California
224 S. San Pedro St., Suite 402
Los Angeles, CA 90012
(213) 687-3275

Japan Business Association of Southern California
345 S. Figueroa St., Suite 206
Los Angeles, CA 90071
(213) 485-0160

Japan Iron and Steel Exporters Association
650 S. Grand Avenue, Suite 612
Los Angeles, CA 90017
(213) 622-3332

Kaohslung (Taiwan) Importers or Exporters Association
916 Sierra Vista Avenue
Alhambra, CA 91801
(818) 284-9657

Korea Traders Club of Los Angeles
1150 S. Olive St., Suite 2622
Los Angeles, CA 90015
(213) 748-5331

Long Beach Chamber of Commerce International Business Association
50 Oceangate Plaza
Long Beach, CA 90802
(213) 436-1251

Los Angeles Area International Commerce Council
404 S. Bixel Street
Los Angeles, CA 90014
(213) 529-0722

The Council promotes international trade projects, including coordination of "World Trade Week" efforts in the Los Angeles area.

Los Angeles Customs & Freight Brokers Association, Inc.
c/o Valentine, Wegener & Associates
P.O. Box 4250
Sunland, CA 91040
(818) 951-2842

The Association can provide referrals for businesses seeking the services of custom house brokers or international freight forwarders.

Los Angeles Steamship Association
350 S. Figueroa St., Suite 226
Los Angeles, CA 90071
(213) 627-0634

Propeller Club of the U.S. (Port of Los Angeles/Long Beach Chapter)
P.O. Box 4250
Sunland, CA 91040
(818) 951-2842

Sell Overseas America
2500 Artesia Blvd.
Redondo Beach, CA 90278
(213) 207-0833

South Bay International Trade Association
c/o Torrance Chamber of Commerce
3400 Torrance Blvd., Suite 100
Torrance, CA 90503
(213) 540-5858

Southern California Coordinating Council
P.O. Box 4250
Sunland, CA 91040
(818) 951-2842

The Council coordinates the plans and training efforts of the State of California World Trade Commission and Export Finance Office through monthly meetings.

Southern California District Export Council
c/o U.S. Department of Commerce
11777 San Vincente Blvd., Room 800
Los Angeles, CA 90049
(213) 209-6705

The Southern California District Export Council is one of 51 District Export Councils nationwide. These Councils operate under the guidance of the U.S. Department of Commerce. The membership of the Council, which is appointed by the Secretary of Commerce, consists of district leaders in commerce, industry, academia and local governments with close association with international trade. The basic mission of the Councils is to work with the Commerce Department's district offices to promote international trade. The Councils assist in sponsoring workshops and seminars on exporting, and help arrange export counseling for potential or beginning exporters. The Councils also serve to provide the Commerce Department with the business community's views on international trade issues.

The Southern California District Export Council also publishes a "Management Export Manual," with advice on export management procedures.

U.S. Council for International Business
3345 Wilshire Blvd.
Los Angeles, CA 90010
(213) 386-0767

The Council serves as ATA Carnet agents.

Valley International Trade Association
c/o Peat, Marwick, Mitchell & Co.
21600 Oxnard St., Suite 1100
Woodland Hills, CA 91367
(818) 992-8387

West Coast Metal Importers Association
500 Shatto Place, Suite 505
Los Angeles, CA 90020
(213) 480-1415

Women in International Trade
1541 Ocean Avenue, Suite 200
Santa Monica, CA 90401
(213) 451-3655

Women in World Trade, Orange County
10044 Adams, Suite 145
Huntington Beach, CA 92646
(714) 968-3868

World Trade Center Association of Orange County
600 Santa Ana Blvd., Suite 205
Santa Ana, CA 92701
(714) 550-1216

The Association provides training and networking opportunities, and maintains a research and resource library.

World Trade Center Pomona
2404 Wilshire Blvd., Suite 701
Los Angeles, CA 90057
(213) 381-5607
TWX: 910-380-5292 CPR ARCHITECTS

The World Trade Center Pomona offers many services to tenants and members of the World Trade Center Association. These services include: trade information, educational programs on exporting, telex and facsimile services, translation services, trade missions, and computerized database information.

Sacramento

California Association of Port Authorities
2230 K Street
Sacramento, CA 95814
(916) 446-6339

California Export Promotion Council
1303 J Street, Suite 600
P.O. Box 20154
Sacramento, CA 95820
(916) 447-5325

Inland International Trade Association, Inc.
Port of Sacramento
World Trade Center
West Sacramento, CA 95691
(916) 443-1117

The Association provides networking opportunities, conducts regular meetings, and publishes a monthly newsletter.

Western Interpreters Association
P.O. Box 28366
Sacramento, CA 95828
(916) 381-4620

San Diego

Foreign Trade Association of San Diego
110 West C Street, Suite 1600
San Diego, CA 92101
(619) 232-0124

International Exchangers Association
P.O. Box 2446
Leucadia, CA 92024
(619) 756-1441

San Diego Customs Brokers & Freight Forwarders Association
c/o Jessie M. Paxton, Inc.
P.O. Box 2511
National City, CA 92050
(619) 264-6848

The Association can provide referrals for firms seeking the services of a customs broker or international freight forwarder.

San Ysidro Brokers Association
c/o Ferrer Brokers, Inc.
4480 Camino de la Plaza F
San Ysidro, CA 92073
(619) 428-3024

The Association can provide referrals for firms seeking the services of a customs broker.

Tijuana-Tecate Chamber of Industry
503 Beacon Place
Chula Vista, CA 92010
(619) 585-1327

World Trade Association of San Diego
6363 Greenwich Drive, Suite 240
P.O. Box 2143
San Diego, CA 92112
(619) 453-4605

The Association promotes exchanges of information on international trade, and publishes the World Trade Association Newsletter.

World Trade Roundtable
c/o San Diego Chamber of Commerce
San Diego Chamber of Commerce Bldg.
110 West C Street
San Diego, CA 92101
(619) 232-0124

San Francisco Bay Area

Alliance Francaise
414 Mason Street
San Francisco, CA 94102
(415) 781-8755

American Association of Exporters and Importers
San Francisco Bay Area Unit
World Trade Center, Suite 303
San Francisco, CA 94111
(415) 986-5698

Berkeley Roundtable on the International Economy
215 Moses Hall
University of California
Berkeley, CA 94720
(415) 642-3067

British American Club
4255 Williams Road
San Jose, CA 95129
(408) 257-2221

California Council for International Trade
77 Jack London Square, Suite L
Oakland, CA 94607
(415) 452-0770

The Council works to promote international trade. Its activities include informational programs for its members, newsletters and networking opportunities.

California Dried Fruit Export Association
P.O. Box 270A
Santa Clara, CA 95052
(408) 727-9302

Commonwealth Club
681 Market Street
San Francisco, CA 92101
(415) 362-4903

Far East Trade Service, Taiwan
555 Montgomery Street, 4th Floor
San Francisco, CA 94111
(415) 788-4304

International Association of Business Communicators
870 Market Street, Suite 940
San Francisco, CA 94102
(415) 433-3400

International Managers Association of San Francisco
P.O. Box 2425
San Francisco, CA 94126
(415) 272-0811

International Patent and Trademark Association
c/o Limbach & Sutton
2001 Ferry Bldg.
San Francisco, CA 94111
(415) 433-4150

International Professional Conference Interpreters
1255 Post Street
San Francisco, CA 94109
(415) 561-9097

International Trade & Industries Corp. of the Western U.S.
303 World Trade Center
San Francisco, CA 94111
(415) 986-5698

International Trade Council of San Francisco
465 California Street
San Francisco, CA 94109
(415) 271-1234

Japan Society of San Francisco
312 Sutter Street
San Francisco, CA 94108
(415) 986-4383

Japanese American Association
1759 Sutter Street
San Francisco, CA 94115
(415) 921-1782

Junior World Trade Association
465 California Street
San Francisco, CA 94104
(415) 392-4511

National Association of Maritime Exchangers
World Trade Center, Suite 303
San Francisco, CA 94111
(415) 982-7788

National Committee on International Trade Documentation
World Trade Center, Suite 303
San Francisco, CA 94111
(415) 982-7788

New Zealand American Association
291 Geary Street, #510
San Francisco, CA 94102
(415) 986-3566

Northern California District Export Council
c/o U.S. Department of Commerce
Federal Building
450 Golden Gate Avenue, Box 36013
San Francisco, CA 94102
(415) 556-5860

The Northern California District Export Council is one of 51 District Export Councils nationwide. These Councils operate under the guidance of the U.S. Department of Commerce. The membership of the Council, which is appointed by the Secretary of Commerce, consists of district leaders in commerce, industry, academia and local governments with close association with international trade. The basic mission of the Councils is to work with the Commerce Department's district offices to promote international trade. The Councils assist in sponsoring workshops and seminars on exporting, and help arrange export counseling for potential or beginning exporters. The Councils also serve to provide the Commerce Department with the business community's views on international trade issues.

Oakland World Trade Association
1939 Harrison Street, Suite 400
Oakland, CA 94612
(415) 388-8829

Pacific Agricultural Cooperative for Export
21 Tamal Vista Blvd.
Corte Madera, CA 94925
(415) 924-2442

Pacific Merchant Shipping Association
635 Sacramento Street, Suite 300
San Francisco, CA 94120
(415) 986-0267

Pan American Society of San Francisco
World Affairs Center
312 Sutter Street
San Francisco, CA 94108

Russian Center for San Francisco
2450 Sutter Street
San Francisco, CA 94109
(415) 921-7631

San Francisco Customs Brokers and Freight Forwarders Association
303 World Trade Center
San Francisco, CA 94111
(415) 982-7788

The Association can provide referrals for companies seeking the services of a custom house broker or international freight forwarder.

San Francisco International Trade Council
1930 Morello Avenue
Pleasant Hill, CA 94523
(415) 686-5550

San Francisco World Trade Association
San Francisco Chamber of Commerce
465 California Street, 9th Floor
San Francisco, CA 94104
(415) 392-4511

San Mateo County Development Association
4 West 4th Street
San Mateo, CA 94402
(415) 342-7278

Santa Clara Valley World Trade Association
c/o San Jose Chamber of Commerce
1 Paseo de San Antonio
P.O. Box 6178
San Jose, CA 95150
(408) 998-7000

United Nations Association
312 Sutter Street
San Francisco, CA 94108
(415) 982-6677

United States China Friendship Association
50 Oak Street
San Francisco, CA 94012
(415) 863-0537

World Affairs Council
312 Sutter Street, Suite 200
San Francisco, CA 94108
(415) 982-2541

World Trade Center of San Francisco, Inc.
World Trade Center
San Francisco, CA 94111
(415) 392-2705

The World Trade Center of San Francisco offers many services to tenants and members of the World Trade Center Association. These services include: trade information, educational programs on exporting, telex and facsimile services, translation services, trade missions, and computerized database information.

World Trade Council of Northern California
312 Sutter Street
San Francisco, CA 94108
(415) 982-2541

World Trade Council of San Mateo County
4 West 4th Avenue, Suite 501
San Mateo, CA 94402
(415) 342-7278

Santa Cruz

Monterey Bay International Trade Association
P.O. Box 523
Santa Cruz, CA 95061
(408) 622-2332

In addition to providing a forum for exchange of information and expertise among members, the Association publishes a newsletter that provides information on markets, producers, and area international resources.

Ventura

Oxnard World Trade Center Association
City Hall
Oxnard, CA 93030
(805) 984-4611

Ventura County Economic Development Association
International Business Committee
601 Daily Drive, Suite 232
Camarillo, CA 93010
(805) 484-4394

FOREIGN CONSULATES AND OTHER FOREIGN GOVERNMENT AGENCIES

Generally, the consulates that are the most helpful are those with commercial liaison offices. They provide general information about doing business in their countries and offer assistance to U.S. firms seeking names of overseas sources of supply. They may also be able to provide background reports on firms located in their home countries and assistance in translation, particularly for those U.S. firms interested in purchasing products from their home country.

The level of representation is indicated in parentheses after the name of the country: (C) indicates a consulate, (CG) a consulate general, and (H) indicates honorary status. For those countries which do not maintain a consulate in California (or which have only an honorary consul), all Washington embassies are listed under a separate heading in the next section. An embassy can direct an inquiry to the out-of-state consulate or the in-state honorary consulate with responsibility for California.

This listing also includes other foreign government agencies is California, such as foreign country trade offices.

Alberta, Canada, Government of
333 S. Grand Avenue, Suite 3535
Los Angeles, CA 90071
(213) 626-1256

Argentine Republic (C)
3550 Wilshire Blvd.
Los Angeles, CA 90010
(213) 739-5959

Argentine Republic (CG)
870 Market Street
San Francisco, CA 94102
(415) 982-3050

Australia (CG)
3550 Wilshire Blvd., Suite 912
Los Angeles, CA 90010
(213) 380-0980

Australia (CG)
360 Post Street
San Francisco, CA 94108
(415) 362-6160

Australian Trade Commission
611 N. Larchmont Blvd.
Los Angeles, CA 90004-9998
(213) 380-0980
Telex: 18-1125 AUSTCON

Austria (CG)
3440 Wilshire Blvd., Suite 910
Los Angeles, CA 90010
(213) 380-7550

Austrian Trade Commission
11601 Wilshire Blvd., Suite 2420
Los Angeles, CA 90025
(213) 477-9988
Telex: 47-20394 AUSTROTRAD LSA
Fax: 213-477-1643

Bangladesh, People's Republic of (HCG)
2249 S. Sepulveda Blvd.
Los Angeles, CA 90064
(213) 477-4480

Barbados (C)
3440 Wilshire Blvd., Suite 1215
Los Angeles, CA 90010
(213) 380-2198

Belgium (CG)
3921 Wilshire Blvd., Suite 600
Los Angeles, CA 90010
(213) 385-8116

Bolivia (CG)
483 S. Spring St., Suite 1212
Los Angeles, CA 90013
(213) 680-0190

Bolivia (CG)
870 Market St., Suite 355
San Francisco, CA 94102
(415) 495-5173

Brazil (CG)
3810 Wilshire Blvd., Suite 1500
Los Angeles, CA 90010
(213) 282-3133

Brazil (C)
300 Montgomery St., Suite 1160
San Francisco, CA 94104
(415) 981-8170

Canada (CG)
300 S. Grand Avenue, 10th Floor
Los Angeles, CA 90014
(213) 627-9511

Canada (CG)
One Maritime Plaza
Golden Gateway Center
San Francisco, CA 94111
(415) 981-2670

Chile (CG)
510 W. 6th Street, Suite 1204
Los Angeles, CA 90014

Chile (CG)
870 Market St., Suite 1062
San Francisco, CA 94102
(415) 982-7662

China, People's Republic of (CG)
1450 Laguna Street
San Francisco, CA 94115
(415) 563-4885

Colombia (C)
3600 Wilshire Blvd., Suite 1712
Los Angeles, CA 90010
(213) 382-1136

Colombia (HC)
P.O. Box 81713
San Diego, CA 92138
(619) 437-0385

Colombia (CG)
870 Market St., Suite 509
San Francisco, CA 94105
(415) 362-0080

Costa Rica (CG)
1543 W. Olympic Blvd.
Los Angeles, CA 90015
(213) 380-7925

Costa Rica (CG)
209 Post Street, Suite 923
San Francisco, CA 94108
(415) 392-8488

Cyprus, Republic of (HCG)
2933 Webster Road
Oakland, CA 94609
(415) 893-1661

Denmark (CG)
3440 Wilshire Blvd., Suite 904
Los Angeles, CA 90010
(213) 387-4277

Dominican Republic (CG)
548 S. Spring St., Suite 309
Los Angeles, CA 90013
(213) 858-7365

Ecuador (CG)
548 S. Spring Street
Los Angeles, CA 90013
(213) 628-3014

Ecuador (CG)
870 Market St., Suite 858
San Francisco, CA 94102
(415) 391-4148

Egypt, Arab Republic of (CG)
3001 Pacific Avenue
San Francisco, CA 94115
(415) 346-9700

El Salvador (CG)
408 S. Spring St., Suite 608
Los Angeles, CA 90013
(213) 623-9275

Finland (CG)
1900 Avenue of the Stars, Suite 1060
Los Angeles, CA 90067
(213) 203-9903

France (CG)
8350 Wilshire Blvd.
Beverly Hills, CA 90211
(213) 653-3120

Costa Rica (CG)
4201 Caledonia Drive
San Diego, CA 92111
(619) 277-9447

Dominican Republic (C)
870 Market St., Suite 982
San Francisco, CA 94103
(415) 982-5144

Ecuador (C)
530 B Street, Suite 1375
San Diego, CA 92101
(714) 233-8640

El Salvador (CG)
870 Market St., Suite 721
San Francisco, CA 94102
(415) 781-7924

France (CG)
540 Bush Street
San Francisco, CA 94108
(415) 397-4330

Germany, Federal Republic of (CG)
6222 Wilshire Blvd.
Los Angeles, CA 90048
(213) 930-2703

Germany, Federal Republic of (CG)
601 California Street
San Francisco, CA 94108
(415) 981-4250

Greece (CG)
2441 Gough Street
San Francisco, CA 94123
(415) 775-2102

Guatemala (CG)
548 S. Spring Street, Suite 1030
Los Angeles, CA 90013
(213) 489-1891

Guatemala (CG)
870 Market Street, 10th Floor
San Francisco, CA 94102
(415) 781-0118

Honduras (CG)
548 S. Spring Street, Suite 929
Los Angeles, CA 90013
(213) 623-2301

Honduras (CG)
870 Market Street, Rooms 451-453
San Francisco, CA 94102
(415) 392-0076

Hong Kong Trade Development Council
350 S. Figueroa Street, Suite 282
Los Angeles, CA 90071
(213) 622-3194
Fax: 213-613-1490

India (CG)
540 Arguello Blvd.
San Francisco, CA 94118
(415) 668-0662

Indonesia, Republic of (CG)
3457 Wilshire Blvd.
Los Angeles, CA 90010

Indonesia, Republic of (C)
1111 Columbus Avenue
San Francisco, CA 94133
(415) 474-9571

Indonesian Trade Promotion Center
3457 Wilshire Blvd., Suite 101
Los Angeles, CA 90010
(213) 738-8955

Ireland (CG)
655 Montgomery Street, 9th Floor
San Francisco, CA 94111
(415) 392-4214

Israel (CG)
6380 Wilshire Blvd., Suite 1700
Los Angeles, CA 90048
(213) 651-5700

Israel (CG)
693 Sutter Street, 4th Floor
San Francisco, CA 94102
(415) 775-5535

Italy (CG)
11661 San Vincente Blvd., Suite 911
Los Angeles, CA 90049
(213) 826-5998

Italy (CG)
2590 Webster Street
San Francisco, CA 94115
(415) 931-4924

Japan (CG)
250 E. First Street, Suite 1507
Los Angeles, CA 90012
(213) 624-8305

Japan (CG)
1601 Post Street
San Francisco, CA 94115
(415) 921-8000

Japan External Trade Organization (JETRO)
725 S. Figueroa Street, Suite 1890
Los Angeles, CA 90017
(213) 624-8855
Telex: 69-74577

Kenya (CG)
9100 Wilshire Blvd.
Los Angeles, CA 90212
(213) 274-6635

Korea, Republic of (CG)
5455 Wilshire Blvd., Suite 1101
Los Angeles, CA 90036
(213) 931-1331

Korea, Republic of (CG)
3500 Clay Street
San Francisco, CA 94118
(415) 921-2251

Korea Trade Center
700 S. Flower Street, Suite 3220
Los Angeles, CA 90017
(213) 627-9426
Telex: 67-4639 MOOGONG LSA

Lebanon (CG)
7060 Hollywood Blvd., Suite 510
Los Angeles, CA 90028
(213) 462-5284

Liberia (HCG)
2049 Century Park East, #890
Los Angeles, CA 90067
(213) 277-7692

Luxembourg (CG)
Citicorp Center
One Sansome Street, Suite 830
San Francisco, CA 94104
(415) 788-0816

Malaysia (CG)
World Trade Center, Suite 400
350 S. Figueroa Street
Los Angeles, CA 90071
(213) 621-2991

Mexico (C)
331-333 W. Second Street
Calexico, CA 92231
(619) 357-3863

Mexico (CG)
125 Paseo de la Plaza
Los Angeles, CA 90012
(213) 624-3261

Mexico (C)
588 West 6th Street
San Bernadino, CA 92401
(714) 889-9836

Mexico (C)
380 N. First Street, Suite 102
San Jose, CA 95113
(408) 294-3414

Nepal (HCG)
909 Montgomery Street, Suite 400
San Francisco, CA 94133

The Netherlands (CG)
Central Plaza
3460 Wilshire Blvd., Suite 509
Los Angeles, CA 90010
(213) 380-3440

New Zealand (CG)
Tishman Bldg., Suite 1530
10960 Wilshire Blvd.
Los Angeles, CA 90024
(213) 477-8241

Nigeria (CG)
369-371 Hayes Street
San Francisco, CA 94102
(415) 552-0334

Norway (CG)
350 S. Figueroa St.
Los Angeles, CA 90071
(213) 626-0338

Oman, Sultanate of (HCG)
31225 La Baya Drive, #106
Westlake Village, CA 91362
(213) 991-5522

Mexico (C)
2839 Mariposa Street
Fresno, CA 93721
(309) 233-9770

Mexico (C)
1508 S Street
Sacramento, CA 95816
(916) 446-4696

Mexico (CG)
870 Market Street, Suite 528
San Francisco, CA 94102

The Netherlands (CG)
1106 International Bldg.
601 California Street
San Francisco, CA 94108
(415) 981-6454

New Zealand (CG)
Alcoa Bldg., Suite 970
1 Maritime Plaza
San Francisco, CA 94111
(415) 788-7430

Norway (CG)
2 Embarcadero Center, Suite 2930-2935
San Francisco, CA 94111
(415) 986-0766

Pakistan (HCG)
211 Sutter Street, 8th Floor
San Francisco, CA 94108
(415) 788-0677

Panama (CG)
548 S. Spring Street, Suite 1040
Los Angeles, CA 90013
(213) 383-6608

Panama (CG)
870 Market Street, Room 546
San Francisco, CA 94102
(415) 989-0934

Peru (CG)
1212 Wilshire Blvd., Room 202
Los Angeles, CA 90017
(213) 975-1152

Peru (CG)
870 Market Street, Suite 482
San Francisco, CA 94102
(415) 362-7136

Philippines (CG)
3460 Wilshire Blvd., Suite 1200
Los Angeles, CA 90010
(213) 387-5321

Philippines (CG)
Philippine Center Bldg., 6th Floor
447 Sutter Street
San Francisco, CA 94108
(415) 433-6666

Portugal (C)
1800 Avenue of the Stars, Suite 307
Los Angeles, CA 90067
(213) 277-1491

Portugal (CG)
3298 Washington Street
San Francisco, CA 94115
(415) 346-3400

Quebec, Delegation Du
700 S. Flower Street, Suite 1520
Los Angeles, CA 90017
(213) 689-4861
Telex: 67-7620

Saudi Arabia (CG)
10900 Wilshire Blvd., Suite 830
Los Angeles, CA 90024
(213) 208-6566

South Africa (CG)
9107 Wilshire Blvd., Suite 400
Beverly Hills, CA 90120
(213) 858-0380

Spain (CG)
6300 Wilshire Blvd., Suite 1431
Los Angeles, CA 90048
(213) 658-6050

Spain (CG)
2080 Jefferson Street
San Francisco, CA 94123
(415) 922-2995
Commercial Office:
870 Market Street, Room 850
San Francisco, CA 94102

Sweden (CG)
10880 Wilshire Blvd., Suite 505
Los Angeles, CA 90024
(213) 470-2555

Switzerland (CG)
3440 Wilshire Blvd., Suite 817
Los Angeles, CA 90010
(213) 388-4127

Switzerland (CG)
235 Montgomery Street, Suite 1035
San Francisco, CA 94104
(415) 788-2272

Thailand (CG)
801 N. La Brae Avenue
Los Angeles, CA 90038
(213) 937-1894

Tonga, Kingdom of (HCG)
2900 Vallejo Street
San Francisco, CA 94123
(415) 567-4331

Tunisia (CG)
3401 Sacramento Street
San Francisco, CA 94118
(415) 922-9222

Turkey, Republic of (CG)
4801 Wilshire Blvd.
Beverly Hills, CA 90010
(213) 855-1278

Union of Soviet Socialist Republics (CG)
2790 Green Street
San Francisco, CA 94123
(415) 922-6642

United Kingdom of Great Britain and Northern Ireland (CG)
3701 Wilshire Blvd., Suite 312
Los Angeles, CA 90010
(213) 385-7381

United Kingdom of Great Britain and Northern Ireland (CG)
1 Sansome Street, Suite 850
San Francisco, CA 94104
(415) 981-3030

Venezuela (CG)
1052 W. 6th Street, #608
Los Angeles, CA 90017
(213) 977-1049

Venezuela (CG)
870 Market Street, Suite 665
San Francisco, CA 94102
(415) 421-5172

Victoria, Australia, Government of
611 N. Larchmont Street, Suite 2
Los Angeles, CA 90004-1322
(213) 387-3111
TWX: 910-321-4171

Yemen Arab Republic (C)
120 Montgomery Street, Suite 2150
San Francisco, CA 94104

Yugoslavia, Socialist Federal Republic of (CG)
1375 Sutter Street, Suite 406
San Francisco, CA 94109
(415) 776-4941

FOREIGN EMBASSIES

The following is a complete listing of foreign embassies in Washington, DC. An embassy can provide information on trading with its home country. In cases where a country does not have a consulate located in a particular state, the country's embassy can also refer an inquiry to the out-of-state consulate or in-state honorary consulate with responsibility for the state in question.

Afghanistan, Democratic Republic of
2341 Wyoming Avenue NW
Washington, DC 20008
(202) 234-3770

Algeria, Democratic Republic of
2118 Kalorama Road NW
Washington, DC 20007
(202) 328-5300

Antigua and Barbuda
3400 International Drive NW
Washington, DC 20008
(202) 362-5122

Argentine Republic
1600 New Hampshire Avenue NW
Washington, DC 20009
(202) 939-6400

Australia
1601 Massachusetts Avenue NW
Washington, DC 20036
(202) 797-3000

Austria
2343 Massachusetts Avenue NW
Washington, DC 20008
(202) 483-4474

Bahamas, Commonwealth of the
600 New Hampshire Ave. NW, Suite 865
Washington, DC 20037
(202) 944-3390

Bahrain, The State of
3502 International Drive NW
Washington, DC 20008
(202) 342-0741

Bangladesh, People's Republic of
2201 Wisconsin Avenue NW
Washington, DC 20007
(202) 342-8372

Barbados
2144 Wyoming Avenue NW
Washington, DC 20008
(202) 939-9200

Belgium
3330 Garfield Street NW
Washington, DC 20008
(202) 333-6900

Belize
1575 I Street NW
Washington, DC 20005
(202) 289-1416

Benin, People's Republic of
2737 Cathedral Avenue NW
Washington, DC 20008
(202) 232-6656

Bolivia
3014 Massachusetts Avenue NW
Washington, DC 20008
(202) 483-4410

Botswana, Republic of
4301 Connecticut Avenue NW
Washington, DC 20008
(202) 244-4990

Brazil
3006 Massachusetts Avenue NW
Washington, DC 20008
(202) 745-2700

Brunei
2600 Virginia Avenue NW
Washington, DC 20037
(202) 342-0159

Bulgaria, People's Republic of
1621 22nd Street NW
Washington, DC 20008
(202) 387-7969

Burkina-Faso (formerly Upper Volta)
2340 Massachusetts Avenue NW
Washington, DC 20008
(202) 332-5577

Burma, Socialist Rep. of the Union of
2300 S Street NW
Washington, DC 20008
(202) 332-9044

Burundi, Republic of
2233 Wisconsin Avenue NW
Washington, DC 20007
(202) 342-2574

Cameroon, United Republic of
2349 Massachusetts Avenue NW
Washington, DC 20008
(202) 265-8790

Canada
1746 Massachusetts Avenue NW
Washington, DC 20036
(202) 785-1400

Cape Verde, Republic of
3415 Massachusetts Avenue NW
Washington, DC 20007
(202) 965-6820

Central African Republic
1618 22nd Street NW
Washington, DC 20008
(202) 483-7800

Chad, Republic of
2002 R Street NW
Washington, DC 20009
(202) 462-4009

Chile
1732 Massachusetts Avenue NW
Washington, DC 20036
(202) 785-1746

China, People's Republic of
2300 Connecticut Avenue NW
Washington, DC 20008
(202) 328-2500

Colombia
2118 Leroy Place NW
Washington, DC 20008
(202) 387-8338

Congo, People's Republic of the
4891 Colorado Avenue NW
Washington, DC 20011
(202) 726-5500

Costa Rica
1825 Connecticut Avenue NW
Washington, DC 20009
(202) 234-2945

Cyprus, Republic of
2211 R Street NW
Washington, DC 20008
(202) 462-5772

Czechoslovak Socialist Republic
3900 Linnean Avenue NW
Washington, DC 20008
(202) 363-6315

Denmark
3200 Whitehaven Street NW
Washington, DC 20008
(202) 234-4300

Djibouti, Republic of
866 United Nations Plaza, Suite 4011
New York, NY 10017
(212) 234-4300

Dominica, Commonwealth of
1629 K Street NW
Washington, DC 20006
(202) 467-5933

Dominican Republic
1715 22nd Street NW
Washington, DC 20008
(202) 332-6280

Ecuador
2535 15th Street NW
Washington, DC 20009
(202) 234-7200

Egypt, Arab Republic of
2310 Decatur Place NW
Washington, DC 20008
(202) 232-5400

El Salvador
2308 California Avenue NW
Washington, DC 20008
(202) 265-3480

Equatorial Guinea
801 2nd Avenue, Suite 1043
New York, NY 10017
(212) 599-1523

Ethiopia
2134 Kalorama Road NW
Washington, DC 20008
(202) 234-2281

Fiji
2233 Wisconsin Avenue NW
Washington, DC 20007
(202) 337-8320

Finland
3216 New Mexico Avenue NW
Washington, DC 20016
(202) 363-2430

France
4101 Reservoir Road NW
Washington, DC 20007
(202) 944-6000

Gabon
2034 20th Street NW
Washington, DC 20009
(202) 797-1000

German Democratic Republic
1717 Massachusetts Avenue NW
Washington, DC 20036
(202) 232-3134

Germany, Federal Republic of
4645 Reservoir Road NW
Washington, DC 20007
(202) 298-4000

Ghana
2460 16th Street NW
Washington, DC 20009
(202) 462-0761

Greece
2221 Massachusetts Avenue NW
Washington, DC 20008
(202) 667-3168

Grenada
1701 New Hampshire Avenue NW
Washington, DC 20009
(202) 265-2561

Guatemala
2220 R Street NW
Washington, DC 20008
(202) 745-4952

Guinea, Republic of
2112 Leroy Place NW
Washington, DC 20008
(202) 483-9420

Guinea-Bissau, Republic of
211 East 43rd Street, Suite 604
New York, NY 10017
(212) 661-3977

Guyana
2490 Tracy Place NW
Washington, DC 20008
(202) 265-6900

Haiti
2311 Massachusetts Avenue NW
Washington, DC 20008
(202) 332-4090

Holy See
3339 Massachusetts Avenue NW
Washington, DC 20008
(202) 333-7121

Honduras
4301 Connecticut Avenue NW
Washington, DC 20008
(202) 966-7700

Hungarian People's Republic
3910 Shoemaker Street NW
Washington, DC 20008
(202) 362-6730

Iceland
2022 Connecticut Avenue NW
Washington, DC 20008
(202) 265-6653

India
2107 Massachusetts Avenue NW
Washington, DC 20008
(202) 939-7000

Indonesia, Republic of
2020 Massachusetts Avenue NW
Washington, DC 20036
(202) 775-5200

Iraq
1801 P Street NW
Washington, DC 20036
(202) 483-7500

Ireland
2234 Massachusetts Avenue NW
Washington, DC 20008
(202) 462-3939

Israel
3514 International Drive NW
Washington, DC 20008
(202) 364-5500

Italy
1601 Fuller Street NW
Washington, DC 20009
(202) 328-5500

Ivory Coast, Republic of
2424 Massachusetts Avenue NW
Washington, DC 20008
(202) 483-2400

Jamaica
1850 K Street NW
Washington, DC 20006
(202) 452-0660

Japan
2520 Massachusetts Avenue NW
Washington, DC 20008
(202) 234-2266

Jordan, Hashemite Kingdom of
3504 International Drive NW
Washington, DC 20008
(202) 966-2664

Kenya
2249 R Street NW
Washington, DC 20008
(202) 387-6101

Korea, Republic of
2320 Massachusetts Avenue NW
Washington, DC 20008
(202) 939-5600

Kuwait, State of
2940 Tilden Street NW
Washington, DC 20008
(202) 966-0702

Lao People's Democratic Republic
2222 S Street NW
Washington, DC 20008
(202) 332-6416

Lebanon
2560 28th Street NW
Washington, DC 20008
(202) 939-6300

Lesotho, Kingdom of
1601 Connecticut Avenue NW
Washington, DC 20009
(202) 462-4190

Liberia, Republic of
5201 16th Street NW
Washington, DC 20011
(202) 723-0437

Luxembourg
2200 Massachusetts Avenue NW
Washington, DC 20008
(202) 265-4171

Madagascar, Democratic Republic of
2374 Massachusetts Avenue NW
Washington, DC 20008
(202) 265-5525

Malawi
1400 20th Street NW
Washington, DC 20008
(202) 223-4814

Malaysia
2401 Massachusetts Avenue NW
Washington, DC 20008
(202) 328-2700

Mali, Republic of
2130 R Street NW
Washington, DC 20008
(202) 332-2249

Malta
2017 Connecticut Avenue NW
Washington, DC 20008
(202) 462-3611

Mauritania, Islamic Republic of
2129 Leroy Place NW
Washington, DC 20008
(202) 232-5700

Mauritius
4301 Connecticut Avenue NW
Washington, DC 20008
(202) 244-1491

Mexico
2829 16th Street NW
Washington, DC 20009
(202) 234-6000

Morocco
1601 21st Street NW
Washington, DC 20009
(202) 462-7979

Mozambique, People's Republic of
1990 M Street NW
Washington, DC 20037
(202) 293-7146

Nepal
2131 Leroy Place NW
Washington, DC 20008
(202) 667-4550

Netherlands, The
4200 Linnean Avenue NW
Washington, DC 20008
(202) 244-5304

New Zealand
37 Observatory Circle NW
Washington, DC 20008
(202) 387-4371

Nicaragua
1627 New Hampshire Avenue NW
Washington, DC 20009
(202) 332-1643

Niger, Republic of
2204 R Street NW
Washington, DC 20008
(202) 483-4224

Nigeria
2201 M Street NW
Washington, DC 20037
(202) 822-1500

Norway
2720 34th Street NW
Washington, DC 20008
(202) 333-6000

Oman, Sultanate of
2342 Massachusetts Avenue NW
Washington, DC 20008
(202) 387-1980

Pakistan
2315 Massachusetts Avenue NW
Washington, DC 20008
(202) 939-6200

Panama
2862 McGill Terrace NW
Washington, DC 20008
(202) 483-1407

Papua New Guinea
1330 Connecticut Avenue NW
Washington, DC 20036
(202) 659-0856

Paraguay
2400 Massachusetts Avenue NW
Washington, DC 20008
(202) 483-6960

Peru
1700 Massachusetts Avenue NW
Washington, DC 20036
(202) 833-9860

Philippines
1617 Massachusetts Avenue NW
Washington, DC 20036
(202) 483-1414

Polish People's Republic
2640 16th Street NW
Washington, DC 20009
(202) 234-3800

Portugal
2125 Kalorama Road NW
Washington, DC 20008
(202) 328-8610

Qatar, State of
600 New Hampshire Ave. NW, Suite 1180
Washington, DC 20037
(202) 388-0111

Romania, Socialist Republic of
1607 23rd Street NW
Washington, DC 20008
(202) 232-4747

Rwanda, Republic of
1714 New Hampshire Avenue NW
Washington, DC 20009
(202) 232-2882

Saint Christopher and Nevis
2501 M Street NW
Washington, DC 20037
(202) 833-3550

Saint Lucia
2100 M Street NW
Washington, DC 20037
(202) 463-7378

Saudi Arabia
601 New Hampshire Avenue NW
Washington, DC 20037
(202) 342-3800

Senegal, Republic of
2112 Wyoming Avenue NW
Washington, DC 20008
(202) 234-0540

Seychelles, Republic of
820 2nd Avenue, Suite 203
New York, NY 10017
(212) 687-9766

Sierra Leone
1701 19th Street NW
Washington, DC 20009
(202) 939-9261

Singapore, Republic of
1824 R Street NW
Washington, DC 20009
(202) 667-7555

Somali Democratic Republic
600 New Hampshire Ave. NW, Suite 710
Washington, DC 20037
(202) 342-1575

South Africa
3051 Massachusetts Avenue NW
Washington, DC 20008
(202) 232-4400

Spain
2700 15th Street NW
Washington, DC 20009
(202) 265-0190

Sri Lanka, Dem. Socialist Rep. of
2148 Wyoming Avenue NW
Washington, DC 20008
(202) 483-4025

Sudan, Republic of the
2210 Massachusetts Avenue NW
Washington, DC 20008
(202) 338-8565

Suriname, Republic of
2600 Virginia Avenue NW
Washington, DC 20037
(202) 338-6980

Swaziland, Kingdom of
4301 Connecticut Avenue NW
Washington, DC 20008
(202) 362-6683

Sweden
600 New Hampshire Ave., Suite 1200
Washington, DC 20037
(202) 944-5600

Switzerland
2900 Cathedral Avenue NW
Washington, DC 20008
(202) 745-7900

Syrian Arab Republic
2215 Wyoming Avenue NW
Washington, DC 20008
(202) 232-6313

Tanzania, United Republic of
2139 R Street NW
Washington, DC 20008
(202) 939-6125

Thailand
2300 Kalorama Road NW
Washington, DC 20008
(202) 483-7200

Togo, Republic of
2208 Massachusetts Avenue NW
Washington, DC 20008
(202) 234-4212

Trinidad and Tobago
1708 Massachusetts Avenue NW
Washington, DC 20036
(202) 467-6490

Tunisia
1515 Massachusetts Avenue NW
Washington, DC 20005
(202) 862-1850

Turkey, Republic of
1606 23rd Street NW
Washington, DC 20008
(202) 387-3200

Uganda, Republic of
1606 23rd Street NW
Washington, DC 20011
(202) 726-7100

Union of Soviet Socialist Republics
1125 16th Street NW
Washington, DC 20036
(202) 628-7551

United Arab Emirates
600 New Hampshire Ave. NW, Suite 740
Washington, DC 20037
(202) 338-6500

United Kingdom of Great Britain
and Northern Ireland
3100 Massachusetts Avenue NW
Washington, DC 20008
(202) 462-1340

Uruguay
1918 F Street NW
Washington, DC 20006
(202) 331-1313

Venezuela
2445 Massachusetts Avenue NW
Washington, DC 20008
(202) 797-3800

Western Samoa, Independent State of
820 2nd Avenue
New York, NY 10017
(212) 599-6196

Yemen Arab Republic
600 New Hampshire Ave., Suite 800
Washington, DC 20037
(202) 965-4760

Yugoslavia, Socialist Fed. Rep. of
2410 California Street NW
Washington, DC 20008
(202) 462-6566

Zaire, Republic of
1800 New Hampshire Avenue NW
Washington, DC 20009
(202) 234-7960

Zambia, Republic of
2419 Massachusetts Avenue NW
Washington, DC 20008
(202) 265-9717

Zimbabwe
2852 McGill Terrace NW
Washington, DC 20008
(202) 332-7100

BANKS WITH INTERNATIONAL DEPARTMENTS

Banks with international departments provide a variety of services. These may include: credit information on foreign firms and overseas agents, arranging letters of credit, collection of foreign invoices, drafts and letters of credit, transfer of funds to other countries, currency exchange, and export financing, as well as information and advice on exporting, such as export regulations and potential foreign markets and representatives.

Banks are listed by metropolitan area.

Fresno

Bank of America
Corporate Trade Finance Center
2611 S. Cedar Avenue
Fresno, CA 93725
(209) 445-7332

Security Pacific Bank
P.O. Box 1632
Fresno, CA 93717
(209) 445-2142

Los Angeles

Algemene Bank Nederland, N.V.
555 S. Flower Street
Los Angeles, CA 90071
(213) 626-3401
Telex: 47-20111

Alliance Bank
100 Corporate Pointe
Culver City, CA 90230
(213) 410-9281

American Asian Bank
International Banking Center
888 W. Sixth Street
Los Angeles, CA 90017
(213) 489-3080

American City Bank
10000 Santa Monica Blvd., 5th Floor
Century City, CA 90067
(213) 551-4301

American Express Bank International
515 S. Flower St., #2980
Los Angeles, CA 90071
(213) 489-3400

American Foreign Exchange Bank, N.A.
120 World Trade Center
350 S. Figueroa Street
Los Angeles, CA 90071
(213) 626-0255

American International Bank
525 S. Olive Street
Los Angeles, CA 90013
(213) 626-3500

Australia & New Zealand Banking Group Ltd.
725 S. Figueroa St., Suite 3290
Los Angeles, CA 90017
(213) 955-7200

Banca Serfin SNC
One Wilshire Blvd.
Los Angeles, CA 90017
(213) 687-6610

Banco do Brasil, S.A.
614 S. Flower Street
Los Angeles, CA 90017
(213) 485-0030

Banco Nacional de Mexico, S.A.
800 W. 6th Street, Suite 1616
Los Angeles, CA 90017
(213) 624-6225
Telex: 67-238

Bancomer, S.N.C.
444 S. Flower St., Suite 3900
Los Angeles, CA 90071
(213) 489-7245
Telex: 67-7657 BCMR LSA

Bank of America N.T. & S.A.
555 S. Flower St., 31st Floor
Los Angeles, CA 90071
(213) 228-9876

Bank of Anaheim
721 North Euclid
Anaheim, CA 92801
(714) 778-2265

Bank of Boston International
624 Grand Avenue
Los Angeles, CA 90017
(213) 680-1784

Bank of California
555 S. Flower Street
Los Angeles, CA 90071
(213) 972-2328

Bank of Credit and Commerce International
501 W. Sixth Street
Los Angeles, CA 90014
(213) 617-1200
Cable: BANCRECOM

Bank Hapoalim B.M. - L.A.
6222 Wilshire Blvd., Suite 200
Los Angeles, CA 90071
(213) 937-2322
TWX: 910-321-4023 HAPO LSA

Bank of the West
281 S. Figueroa Street
Los Angeles, CA 90017
(213) 617-6720

Bank of the West
500 Newport Center Drive
Newport Beach, CA 92660
(714) 759-0601

Banque Nationale de Paris
725 S. Figueroa Street, Suite 2390
Los Angeles, CA 90017
(213) 488-9120

Barclays Bank of California
700 S. Flower Street, Suite 204
Los Angeles, CA 90017-4101
(213) 489-3022
Telex: 47-20791

California Canadian Bank
300 S. Grand Avenue, 27th Floor
Los Angeles, CA 90071
(213) 617-6200

California Commerce Bank
811 Wilshire Blvd.
Los Angeles, CA 90017
(213) 624-5700

California First Bank
616 W. Sixth Street
Los Angeles, CA 90017
(213) 972-5613
Telex: 68-8491
Fax: 213-972-5204

California Pacific National Bank
609 S. Grand Avenue
P.O. Box 17518
Los Angeles, CA 90017
(213) 629-5252

Cathay Bank
777 N. Broadway
Los Angeles, CA 90012
(213) 625-4700

Chase Bank International
Chase Plaza
801 S. Grand Avenue
Los Angeles, CA 90017
(213) 689-5200
Telex: 69-1293 CHAMANBANK LSA

Citibank International
725 S. Figueroa Street
Los Angeles, CA 90017
(213) 239-2020

City National Bank
606 S. Olive Street
Los Angeles, CA 90014
(213) 480-7377
Telex: 67-3282 CINIBANK

Commerce National Bank
6001 E. Washington Blvd.
City of Commerce, CA 90040
(213) 727-1938

Community Bank
3124 San Fernando Road
Los Angeles, CA 90065
(213) 258-8100
Telex: 69-1135 COMBANK LSA

Continental Bank International
444 S. Flower Street
Los Angeles, CA 90017
(213) 628-8283

Credit Suisse
800 Wilshire Blvd., Suite 888
Los Angeles, CA 90017
(213) 955-8200
Telex: 67-227 CREDSWISS

Crocker National Bank
International Banking Office
333 S. Grand Avenue
Los Angeles, CA 90071
(213) 253-3494

Dai-Ichi Kangyo Bank, Ltd.
770 Wilshire Blvd.
Los Angeles, CA 90017
(213) 612-6400
Telex: 67-4516
Fax: 213-612-6400

Daiwa Bank, Ltd.
555 S. Flower Street, Suite 4040
Los Angeles, CA 90071
(213) 489-3600
Cable: CALDAIWA LSA

Dana Niguel Bank, N.A.
34180 Pacific Coast Highway
Dana Point, CA 92629
(714) 661-4100

Development Bank of Singapore
Manu Life Plaza, Suite 1010
515 S. Figueroa Street
Los Angeles, CA 90071
(213) 627-0222

El Dorado Bank
17752 E. 17th Street
P.O. Box 838
Tustin, CA 92681
(714) 832-4204

Far East National Bank
300 Sunset Blvd.
Los Angeles, CA 90012
(213) 621-7777

First Chicago International Bank
555 S. Flower Street
Los Angeles, CA 90071
(213) 628-6281

First Interstate Bank of California
707 Wilshire Blvd.
Los Angeles, CA 90017
(213) 614-3190
Cable: FICALBANK

First Interstate Bank of California
5000 Birch Street, Suite 10000
Newport Beach, CA 92660-2115
(714) 253-4325

First Los Angeles Bank
2049 Century Park East, 6th Floor
Los Angeles, CA 90002
(213) 557-1211

Home Bank
2633 Cherry Avenue
Signal Hill, CA 90806
(213) 426-8166

Imperial Bank
9920 S. La Cienega Blvd.
Inglewood, CA 90301
(213) 417-5600

Imperial Bank
655 S. Figueroa Street
Los Angeles, CA 90017
(213) 488-9322

Irving Trust International Bank
500 W. Sixth Street
Los Angeles, CA 90017
(213) 628-3030

Lloyds Bank California
612 S. Flower Street
P.O. Box 54445
Los Angeles, CA 90054
(213) 613-2187

Manufacturers Hannover
International Banking Corp.
445 S. Figueroa St., 28th Floor
Los Angeles, CA 90071
(213) 485-1941

Marine National Bank
18401 Von Karman Avenue
Irvine, CA 92715
(714) 553-0260

Marine National Bank
3330 Harbor Blvd.
Santa Ana, CA 92704
(714) 754-6544

Mercantile National Bank
1840 Century Park East
Los Angeles, CA 90067
(213) 277-2265
Telex: 15-61006 MNBK UT
Fax: 213-201-0862

Metrobank, N.A.
555 Redondo Beach Blvd.
Gardena, CA 90248
(213) 516-9700
Telex: 16-0455 METROBANK LSA

Midland International Trade
Service Corp.
11601 Wilshire Blvd., Suite 1420
Los Angeles, CA 90025
(213) 477-3064

Mitsui Bank Ltd.
515 S. Figueroa Street, Suite 400
Los Angeles, CA 90071
(213) 680-2900
Telex: WU 67-4331

Mitsui Manufacturers Bank
515 S. Figueroa Street
Los Angeles, CA 90071
(213) 688-8345
Telex: 06-74184 MITMANMBK LSA

Morgan Guaranty International Bank
444 S. Flower Street
Los Angeles, CA 90071
(213) 489-9300

National Bank of Long Beach
4150 Long Beach Blvd.
P.O. Box 6235
Long Beach, CA 90806
(213) 595-5281

Omni Bank N.A.
2360 S. Garfield Avenue
P.O. Box 2900
Monterey Park, CA 91754
(213) 721-7300

Oversea-Chinese Banking Corp., Ltd.
444 S. Flower Street, Suite 1830
Los Angeles, CA 90071
(213) 624-1189
Fax: 213-624-1386

PNC International Bank
444 S. Flower Street
Los Angeles, CA 90071-2996
(213) 488-9494

Philadelphia National Bank
444 S. Flower Street, Suite 1300
Los Angeles, CA 90071
(213) 627-7083
Telex: 47-20764
Fax: 213-627-9064

Pittsburgh International Bank
444 S. Flower Street
Los Angeles, CA 90071-2996
(213) 489-9430

Rainer International Bank
555 S. Flower Street, Suite 4000
Los Angeles, CA 90071
(213) 687-9890
Telex: 67-7456

Republic International Bank of
N.Y. (CA)
1605 W. Olympic Blvd.
Los Angeles, CA 90015
(213) 384-5557

Royal Bank of Scotland
800 W. Sixth Street, Suite 920
Los Angeles, CA 90017
(213) 629-0111

Sanwa Bank California
612 S. Flower Street
Los Angeles, CA 90017
(213) 613-2895

Security Pacific Bank
4000 MacArthur Blvd., Suite 300
Newport Beach, CA 92660
(714) 759-4180

Numerous branch offices handle international trade finance.

Security Pacific National Bank
350 S. Figueroa Street, Suite 210
Los Angeles, CA 90071
(213) 613-4259
Telex: 38-4959 EXTREA UD
Branch Office:
12422 E. Timberlake Lane
Cerritos, CA 90701
(213) 613-5364

Southern California Bank
9040 E. Telegraph Road
Downey, CA 90240
(213) 923-9811

Sumitomo Bank of California
707 Wilshire Blvd., Suite 1700
Los Angeles, CA 90017
(213) 955-0854
Telex: 67-4335 SUMITBANK
LOS ANGELES

Swiss Bank Corp.
800 W. Sixth Street
Los Angeles, CA 90017
(213) 489-5900
Telex: 67-33313 LOSASUIS

Tokai Bank, Ltd.
534 W. Sixth Street
Los Angeles, CA 90014
(213) 972-0200
Telex: 67-270

Tustin Thrift & Loan Association
Larwin Square
530 E. First Street
Tustin, CA 92680
(714) 730-5662

Union Bank
445 S. Figueroa Street
Los Angeles, CA 90071
(213) 236-5000

Union Bank of Bavaria
707 Wilshire Blvd., Suite 1800
Los Angeles, CA 90017
(213) 629-1821

United Overseas Bank
911 Wilshire Blvd., Suite 1800
Los Angeles, CA 90017
(213) 623-8042

Warner Center Bank
21333 Oxnard Street
Woodland Hills, CA 91367
(818) 710-0611

Wells Fargo Bank, N.A.
333 S. Grand Avenue
Los Angeles, CA 90071
(213) 253-3953
Telex: 67-7618 WELLS LSA
Fax: 213-627-8240

Wilshire State Bank
3200 Wilshire Blvd.
Los Angeles, CA 90010
(213) 387-3200

Worthen Bank International
3660 Wilshire Blvd.
Los Angeles, CA 90010
(213) 480-1111

San Diego

Bank of America
625 Broadway, 5th Floor
San Diego, CA 92101
(619) 294-2713

Bank of La Costa
7608 El Camino Real
Carlsbad, CA 92008
(619) 221-2265

California Commerce Bank
230 A Street
San Diego, CA 92101
(619) 234-8821

California First Bank
530 B Street
P.O. Box 1311
San Diego, CA 92112
(619) 294-4527

First Interstate Bank
401 B Street, Suite 303
San Diego, CA 92102
(619) 699-3030

San Diego Trust and Savings Bank
530 Broadway
San Diego, CA 92101
(619) 238-4715

Sanwa Bank California
1280 4th Avenue
San Diego, CA 92101
(619) 234-3511

Security Pacific Bank
1200 Third Avenue, Suite 223
San Diego, CA 92101
(619) 238-5207

Union Bank
525 B Street
San Diego, CA 92101

<u>San Francisco Bay Area</u>

American Asian Bank
500 Montgomery Street
San Francisco, CA 94111
(415) 788-4700

Banco do Brasil S.A.
540 California Street
San Francisco, CA 94104
(415) 398-4814

Banco di Roma
400 Montgomery Street
San Francisco, CA 94104
(415) 398-6500

Banco do Estado de Sao Paulo
101 California Street, Suite 2575
San Francisco, CA 94111
(415) 781-7184

Bangkok Metropolitan Bank, Ltd.
350 Sansome Street, Suite 960
San Francisco, CA 94104
(415) 392-1580

Bank of America N.T. & S.A.
Bank of America Center
San Francisco, CA 94120
(415) 622-3456

Bank of British Columbia
300 Montgomery Street, Suite 735
San Francisco, CA 94104
(415) 788-7373

Bank of California
400 California Street
San Francisco, CA 94104
(415) 765-0400

Bank of Credit & Commerce
International Overseas
300 Montgomery Street
San Francisco, CA 94104
(415) 362-8803

Bank of Guam
400 Montgomery Street, Suite 702
San Francisco, CA 94104
(415) 392-1670

Bank of India
417 Montgomery Street, Suite 1000
San Francisco, CA 94104
(415) 956-6326

Bank of Nova Scotia
444 Market Street, Suite 2450
P.O. Box 3716
San Francisco, CA 94111
(415) 986-1100

Bank of the Orient (Orient Bancorp)
233 Sansome Street
San Francisco, CA 94104
(415) 781-6565

Bank of Trade
1001 Grant Avenue
San Francisco, CA 94133
(415) 982-3570

Bank of the West
180 Montgomery Street
San Francisco, CA 94104
(415) 765-4800

Banque Francaise du Commerce
Exterieur
4 Embarcadero Center, Suite 3590
San Francisco, CA 94111
(415) 397-8250

Banque Nationale de Paris
180 Montgomery Street
San Francisco, CA 94104
(415) 956-0707

Banque Paribas
101 California Street
San Francisco, CA 94111
(415) 398-6811

Barclays Bank International, Ltd.
111 Pine Street
San Francisco, CA 94111
(415) 981-8090

California Canadian Bank
340 Pine Street
San Francisco, CA 94104
(415) 362-5210

Chase Bank International
Three Embarcadero Center
San Francisco, CA 94111
(415) 399-3300

Cho-Henng Bank, Ltd.
601 California Street, Suite 1502
San Francisco, CA 94108
(415) 788-7850

Citicorp North America
Citicorp Center
One Sansome Street, Suite 2780
San Francisco, CA 94104
(415) 627-6362

Credit Lyonnais
4 Embarcadero Center, Suite 3740
San Francisco, CA 94111
(415) 956-7002

Credit Suisse
50 California Street, Suite 2940
San Francisco, CA 94111
(415) 391-9590

Crocker National Bank
One Montgomery Street, 34th Floor
San Francisco, CA 94104
(415) 983-2848

Dah Sing Bank Ltd.
465 California Street, Suite 1210
San Francisco, CA 94104
(415) 398-3781

First Chicago International Bank
353 Sacramento Street
San Francisco, CA 94111
(415) 788-5810
(213) 628-6281
Telex: 47-20381 FIRSTCHGO LSA

First Interstate Bank
405 Montgomery Street
San Francisco, CA 94104
(415) 544-5398

Golden State Sanwa Bank
300 Montgomery Street
San Francisco, CA 94104
(415) 772-8200

Hong Kong Metropolitan Bank Ltd.
266 Bush Street
San Francisco, CA 94104
(415) 956-1166

Hong Kong and Shanghai Banking Corp.
160 Sansome Street
San Francisco, CA 94104
(415) 433-1370

Imperial Bank
2 Battery Street
San Francisco, CA 94111
(415) 956-7500

Liu Chong Hing Bank, Ltd.
601 California Street
San Francisco, CA 94108
(415) 433-6404

Lloyds Bank California
444 Market Street
San Francisco, CA 94111
(415) 765-9500

Mitsubishi Bank of California
425 Montgomery Street
San Francisco, CA 94104
(415) 788-3600

Mitsui Manufacturers Bank
301 California Street
SAn Francisco, CA 94104
(415) 956-3131

Nanyang Commercial Bank, Ltd.
500 Washington Street
San Francisco, CA 94111
(415) 398-8866

National Westminster Bank, PLC
44 Montgomery Street
San Francisco, CA 94104
(415) 956-8300

Philippine Bank of California
235 Montgomery Street, Suite 333
San Francisco, CA 94104
(415) 433-2191

Royal Bank of Canada
101 California Street, Suite 2000
San Francisco, CA 94111-5880
(415) 986-1700

Royal Bank of Scotland
600 Montgomery Street
San Francisco, CA 94111
(415) 786-4500

Security Pacific National Bank
One Embarcadero Center
San Francisco, CA 94111
(415) 445-4361

Swiss Bank Corp.
101 California Street
San Francisco, CA 94111
(415) 774-3300

Tokai Bank of California
525 Market Street
San Francisco, CA 94105
(415) 546-6444

Toronto Dominion Bank
114 Sansome Street
San Francisco, CA 94104
(415) 989-4900

Union Bank of Switzerland
One Embarcadero Center, Suite 3805
San Francisco, CA 94111
(415) 398-4411

Wells Fargo Bank, N.A.
420 Montgomery Street
San Francisco, CA 94104
(415) 983-2000

Ventura

Bank of A. Levy
P.O. Box 272
Oxnard, CA 93030-7106
(805) 487-6541

OTHER INTERNATIONAL FINANCIAL SERVICES

Los Angeles

ADF International Finance
11611 San Vincente Blvd., Suite 840
Los Angeles, CA 90049
(213) 820-8185

American Central Stock Exchange
1303 Avocado Street, Suite 220
Newport Beach, CA 92660
(714) 640-0755
Telex: 28-5883 ACSE UR
Fax: 714-721-8738

Associated Foreign Exchange, Inc.
9365 Wilshire Blvd.
Beverly Hills, CA 90210
(213) 274-7610

A. Atayan & Sons, Inc.
650 S. Hill Street, Suite 314
Los Angeles, CA 90014
(213) 612-0377

Central de Cambios y Servicios
Mexico
400 S. Broadway
Los Angeles, CA 90013
(213) 626-6136

Deak-Perera International
677 S. Figueroa Street
Los Angeles, CA 90017
(213) 624-4221

Federal Currency Exchange
2244 Beverly Blvd.
Los Angeles, CA 90057
(213) 380-4430

Intertrade Finance
c/o Citizens Bank
2970 Harbor Blvd.
Costa Mesa, CA 92626-3994
(714) 979-4200

ORA International Inc.
1231 Roanoke Avenue
La Habra, CA 90631
(213) 691-9585

Professional Financial Planners
3435 Wilshire Blvd., Suite 1918
Los Angeles, CA 90010
(213) 380-4150

Regent Forex Inc.
3540 Wilshire Blvd.
Los Angeles, CA 90010
(213) 382-8433

San Diego

Benson World Trade Finance
6406 Friars Road, #124
San Diego, CA 92108
(619) 692-0215

Blue House Financial Inc.
621 E. San Ysidro Blvd.
San Ysidro, CA 92073
(619) 428-6611

Cambio Continental
374 E. San Ysidro Blvd.
San Diego, CA 92073
(619) 428-1150

Currie Thomas & Assoc., Inc.
710 E. San Ysidro Blvd.
San Ysidro, CA 92073
(619) 428-2153

Deak International
177 Horton Plaza
San Diego, CA 92101
(619) 235-0900

Deak International
4439 La Jolla Village Drive
San Diego, CA 92122
(619) 457-0841

Valuta
443 E. San Ysidro Blvd.
San Ysidro, CA 92073
(619) 428-5531

San Francisco Bay Area

Amparo's Foreign Exchange, Inc.
233 Sansome Street
San Francisco, CA 94104
(415) 362-0426

Associated Foreign Exchange
251 Montgomery Street
San Francisco, CA 94104
(415) 781-7683
Telex: 34-0197

Deak California, Inc.
100 Grant Avenue
San Francisco, CA 94108
(415) 362-3452

Foreign Exchange Ltd.
415 Stockton Street
San Francisco, CA 94108
(415) 397-4700

Grace Foreign Exchange Corp.
870 Market Street
San Francisco, CA 94102
(415) 956-2860

Heng Loong Foreign Exchange Ltd.
626 Jackson Street
San Francisco, CA 94133
(415) 8718

International Trade & Credit Co.
301 Perkins Street, Suite 306
Oakland, CA 94610
(415) 834-1018

Odena Foreign Exchange Corp.
870 Market Street
San Francisco, CA 94102
(415) 956-3116

Pan Asian Currency Exchange Corp.
347-A Gellert Blvd.
Daly City, CA 94015
(415) 991-4907

EXPORT MANAGEMENT COMPANIES/ EXPORT TRADING COMPANIES

An export management company (EMC) serves as an export sales intermediary and representative for one or more manufacturers. An EMC usually assumes responsibility for locating foreign buyers, promoting the product and making export sales, documentation, and shipping the product overseas. Some EMCs may also arrange export financing. EMCs often specialize by product line, foreign market, or both. Where available, this information is provided below.

An export trading company (ETC) offers services similar to an EMC. ETCs often purchase a product outright, taking title and then reselling the product overseas.

Firms are listed by metropolitan area.

Atascadero

Pacific Rim Import Export
3518 El Camino Real, Suite 406
P.O. Box 1898
Atascadero, CA 93423
(805) 461-0587

Bakersfield

Universal Trading & Consulting
P.O. Box 622
Buttonwillow, CA 93206
(805) 871-1832

All types of products.

Eureka

North Coast Export Co.
P.O. Box 1203
Eureka, CA 95502
(707) 443-9348

Wood chips.
Area: Japan

Fresno

Agricultural Exports of California, Inc.
5110 E. Clinton Way
Fresno, CA 93727
(209) 251-2861

Agrima International 10896 N. Armstrong Clovis, CA 93612 (209) 298-1623	Agricultural machinery & equipment. Areas: Worldwide, but especially Saudi Arabia, Turkey, South America.
Derco Associates 5477 N. Fresno Street Fresno, CA 93710 (209) 435-2664	Agricultural commodities.
Inter-Continental Trading Co. P.O. Box 12165 Fresno, CA 93776 (209) 266-9255	
Kenclaire West Electrical Agencies, Inc. 5588 N. Palm Avenue Fresno, CA 93704 (209) 435-2617	
Leshon International Inc. 55 Shaw Avenue Clovis, CA 93612 (209) 297-5618	
Manufacturers Import & Export 5150 N. 6th Street Fresno, CA 93710 (209) 225-6888	
Transworld Seed Corp. 1735 Minnewawa Avenue, Suite 102 Clovis, CA 93612 (209) 298-2564	Field & pasture seed.
Zanontian & Sons Import-Export Corp. 2350 W. Shaw Avenue Fresno, CA 93711 (209) 432-0107	

<u>Gilroy</u>

Agricultural Survey Development Assoc. 7855 D Wren Avenue Gilroy, CA 95020 (408) 848-1090	Dried fruits & vegetables, nuts.

Los Angeles

Agriculture Export/Import USA Co.
608 East 9th Street
Los Angeles, CA 90015
(213) 627-9037
Telex: 47-20257 GENBROKER LSA
ITT 67-3623 WUI
Fax: 213-627-9561

Agricultural products.

Aims Media
6901 Woodley Avenue
Van Nuys, CA 91406
(818) 785-4111

Educational & training films.

Algert Co. Inc.
1801-1811 W. 8th Street
Los Angeles, CA 90057
(213) 483-2335
Telex: 67-3454 ALGERT LSA

Kitchen appliances.

Almidon International Co., Inc.
8235 Santa Monica Blvd., Suite 209
Los Angeles, CA 90046
(213) 650-1199

Swimming pools, spas, jacuzzi equipment.
Areas: Europe & Australia

Alpena Trading Co.
2514 S. Grand Avenue
Los Angeles, CA 90007
(213) 746-8680
Telex: 37-10804 ZAT

American Diversified Products
2930 W. Imperial Highway, Suite 326
Inglewood, CA 90303
(213) 757-0178

Industrial chemicals, cleaning chemicals, paper mill products.

American Export Trading Co.
8730 Wilshire Blvd., Suite 330
Beverly Hills, CA 90211-2782
(213) 659-0629
Telex: 40-73015 BMEXPO
Fax: 213-659-0641

Manufactured products, capital & transportation equipment, manufacturing machinery & components, raw materials.

American Global Enterprises, Ltd.
5061 Angeles Crest Highway
La Canada, CA 91011
(818) 952-4078

Medical equipment, pharmaceuticals.

American Import-Export Management
13101 Washington Blvd., Suite 245
Los Angeles, CA 90066
(213) 305-7948

American Marketing Service
4610 Hollywood Blvd.
Los Angeles, CA 90027
(213) 663-2427

Oilfield machinery, gas meters, nondurable goods, frozen fish.

American Pharmaseal
1015 Grandview Avenue
Glendale, CA 91201
(818) 240-8900
TWX: 910-497-2262
Mailing Address:
P.O. Box 5900
Valencia, CA 91355

Pharmaceuticals, hospital equipment.

Ameriko Industries Corp.
750 E. Green Street
Pasadena, CA 91101
(213) 681-8247
Telex: 49-72811 AMERIKO

Communication systems & equipment, printing machinery, glassware, chemicals.
Area: Pacific Rim

Amex International
3610 1/2 Foothill Blvd.
Glendale, CA 91214
(818) 957-0396

Industrial products, consumer goods, sporting goods, housewares.
Area: Worldwide

Amtrade International Corp.
6428 Sombrero Avenue
Cypress, CA 90630
(714) 892-9992
Telex: 65-5377

Lawn & garden equipment, builders metal hardware, locks, pool equipment, farm machinery & equipment, baby products.
Area: Europe

Anglo American Aviation Co.
10929 Van Owen Street
P.O. Box 3970
North Hollywood, CA 91609
(213) 985-3500
Telex: 67-3190 AMTRADE LSA
TWX: 910-499-2655

Aircraft components & parts.

Applause, Inc.
6101 Variel Street
Woodland Hills, CA 91367
(818) 715-8730

Dolls & stuffed toy animals.

Archway International
6514 Jekyll Way
P.O. Box 881
Cypress, CA 90630
(714) 898-5512
Telex: 18-8747

Medical & dental equipment & supplies.
Area: Worldwide

Arglo Co., Inc.
716 N. Wilcox Avenue
Los Angeles, CA 90038
(213) 461-7674
Cable: ARGLOCO

Areas: Taiwan, Hong Kong

Aristex International Corp.
1007 Avon Place
South Pasadena, CA 91030
(818) 441-1348

Building materials & industrial equipment.
Area: Worldwide

Asian-American Trading Co.
5333 Via Ramon
Yorba Linda, CA 92686
(714) 970-1953

Industrial products.
Area: Worldwide

Associated International
5722 W. Jefferson Blvd.
Los Angeles, CA 90016
(213) 938-4455

Hand tools, cutting & pneumatic tools, hydraulic equipment, cookware.
Area: Worldwide

Astern International, Inc.
9465 Wilshire Blvd., Suite 724
Beverly Hills, CA 90212
(213) 278-4071
Telex: 194795 ASTERN BVHL

Construction & pipeline equipment, health care equipment.
Area: Worldwide

Asternetics & Assoc., Inc.
1609 Border Avenue
Torrance, CA 90501
(213) 533-7057

Aerospace equipment.
Area: Europe

Avalon Group Ltd.
2659 Townsgate Road, Suite 104
Westlake Village, CA 91361
(805) 495-5412
Telex: 98-9286

Aerospace equipment & supplies, hand & power tools, industrial instruments & gauges, prefab housing.
Areas: China, Middle East

B & B Trade International
P.O. Box 127
Tustin, CA 92681
(714) 832-2092

Area: Worldwide

Barnhill-Katenkamp Inc.
1840 Gaffey Street
San Pedro, CA 90731
(213) 547-4417
Telex: 910-240-4128 SAN PEDRO VQ

Sailboats, sporting goods, toys, apparel.

Beech Trading Co.
1088 Wilshire Blvd., Suite 1103
Los Angeles, CA 90024
(213) 470-6574

Medical equipment & supplies.
Area: Worldwide

Bell Chex International Inc.
10925-A Kalama River Road
Fountain Valley, CA 92708
(714) 963-1517
Telex: 36-4412 INTR-713

Animal byproducts, veterinary supplies & equipment, security equipment, hardware, scrap metal, amusement park rides, general merchandise.
Area: Worldwide

Benelec Corp.
14771 Plaza Drive, #F
Tustin, CA 92680
(714) 730-6303

Area: Worldwide

Boles & Co., Inc.
1153 Chess Drive
Foster City, CA 94404
(415) 574-9240
Telex: 34-8477 BOLES FTCTY

Foods, wines, computers.

Brico International Corp.
34 N. Garfield Avenue
Alhambra, CA 91801
(213) 281-5917
Telex: 29-2740 BRIC UR

Chemicals, machinery, electronic parts.
Area: Worldwide

California American Trading Co.
8909 W. Olympic Blvd.
Beverly Hills, CA 90211
(213) 652-7106

Non-food grocery items.
Area: Saudi Arabia & Persian Gulf states

California Distributors International Ltd.
P.O. Box 3098
Fullerton, CA 92634
(714) 773-2791

California Overseas Trade Co.
728 29th Street
Manhattan Beach, CA 90266
(213) 545-8766

Medical & ophthalmic equipment, gourmet foods & spices, educational items.
Area: Worldwide

California Software Products, Inc.
525 N. Gabrillo Park Drive
Santa Ana, CA 92701
(714) 973-0440

Software systems & language compilers.
Area: Worldwide

Camomile Enterprises Inc.
7853 Standish Avenue
Riverside, CA 92509
(714) 685-7540
TWX: 510-601-1897

Pumps & motors for vehicles, tires, women's apparel, food products.

Canasa Trading Corp.
500 S. Buena Vista Street
Burbank, CA 91521
(818) 840-1000
Telex: 67-4480

Carlo International
21535 Hawthorne Blvd., Suite 500
Torrance, CA 90503
(213) 316-8172
Telex: 49-98120 CARLO

Electronic, high-tech equipment, microcomputer hardware & software, technology transfer.
Area: Worldwide

Casteel International
2781 Saturn, Suite H
Brea, CA 92621
(714) 993-4032
Telex: TAB-IRIN 678401
Cable: CASTEEL BREA CA

Medical & dental equipment & supplies, safety equipment.

Centrum Commercial Co., Inc.
5250 W. Century Blvd., Suite 705
Los Angeles, CA 90045
(213) 568-0662

Construction equipment & parts, mining & drilling equipment & parts, automotive & engine parts, compressor parts.

Circle Import-Export Co.
1800 Century Park East, 7th Floor
Los Angeles, CA 90067
(213) 583-6401
Telex: 67-3165 EXCIR LSA

General merchandise.

Citicorp International Trading Co.
725 S. Figueroa Street
Los Angeles, CA 90017
(213) 239-1820

Clark Enterprises
3516 W. 80th Street
Inglewood, CA 90305
(213) 758-2274

Electronic timers, office equipment, measuring instruments, marine paints, pharmaceuticals, food products.
Area: Worldwide

Columbian Import/Export Co. (COEXPO)
8313 Bushman Avenue
Pico Rivera, CA 90660
(213) 949-5691
Telex: COEXPO

Command Control & Communication Corp.
23670 Hawthorne Blvd.
Torrance, CA 90505
(213) 373-9651

Software for computers & communications equipment.
Area: Worldwide

Continental Enterprises
7412 Count Circle
Huntington Beach, CA 92647
(714) 841-1403

Home appliances, material handling equipment.
Area: Worldwide

Coopervision Surgical
17701 Cowan Avenue
Irvine, CA 92714
(714) 474-5900

Surgical equipment.
Area: Worldwide

Council Shared Services
6255 Sunset Blvd., Suite 817
Los Angeles, CA 90020
(213) 469-7311

Medical-surgical equipment & supplies, pharmaceuticals.
Area: Africa

D.B. Medical Enterprises
24581 Saturna
Mission Viejo, CA 92691
(714) 837-2805

Medical products.
Area: Worldwide

DFI (USA) Inc.
904 Silver Spur Road, Suite 121
Rolling Hills Estates, CA 90274
(213) 540-0821
FAX: 213-540-1391

Medical products, latex (SMR), rubber byproducts.
Area: Worldwide

Damar Trade, Inc.
12121 Wilshire Blvd., Suite 816
Los Angeles, CA 90025
(213) 820-8202

Fresh, canned and frozen fruit & fruit juice, fresh & frozen vegetables, soft drinks, wine.

Dan Trade, Inc.
747 E. Green Street, Suite 307
Pasadena, CA 91101
(818) 577-0414
Telex: 19-4435 UD

Food products, chemicals.

Dexter Systems International, Inc.
279 S. Beverly Blvd.
Beverly Hills, CA 90212
(213) 202-7989
TWX: 910-240-8355
Fax: 213-839-9829

Computers & peripherals, related parts.
Areas: Hong Kong, Malaysia, Singapore, Thailand.

Dyna-Tech
2555 Huntington Drive
San Marino, CA 91108
(818) 795-1330

ELRU Import/Export Co.
P.O. Box 2144
Glendora, CA 91740
(818) 335-3614
Telex: 67-7109 BURX LSA

Gold-plated jewelry, gift items, sulphur.

EWG America, Inc.
12362 Beach Blvd.
Stanton, CA 90680
(714) 894-5785

Area: Worldwide

East-West Trading Co.
17800 Mitchell
P.O. Box 19188
Irvine, CA 92714
(714) 660-0888

Area: Worldwide

Edwards Import/Export Trading Co.
208 1/2 E. Broadway
Glendale, CA 91205
(818) 956-9189

Antique furniture, textile machinery & equipment.
Areas: Indonesia, Malaysia

Emporium Trading Corp.
214 S. Garfield Avenue, Suite 5
Monterey Park, CA 91754
(818) 572-0440

General merchandise.

European Crafts/USA
3635 Cahuenga Blvd.
Hollywood, CA 90068
(213) 851-4070

Musical instruments, microphones, amplifiers, phonograph records.

Excaliber Import-Export Co. Ltd.
19908 Roscoe Blvd., #6
Canoga Park, CA 91306
(818) 709-6937

Food products.

Expex, Inc.
444 W. Ocean Blvd., Suite 1705
Long Beach, CA 90802
(213) 432-2244

Export Kingsley Co. & T.C. International
629 Groveview
P.O. Box 262
La Canada, CA 91011
(818) 790-4275
Telex: 19-4561 LSA KING

Industrial adhesives, coatings, lubricants, tooling compounds, consumer items, sporting goods, books.
Area: Worldwide

Export Pacific, Inc.
5120 Lewis Road, Suite 7B
Agoura, CA 91301
(818) 991-3711
TWX: 910-240-2213 EXPAC

Apparel, computers, medical equipment, film & video, general commodities.

Far East International Trading, Inc.
300 Sunset Blvd.
Los Angeles, CA 90012
(213) 253-0500

Computer equipment & peripherals, medical & surgical instruments.
Area: Far East

First Interstate Trading Co.
707 Wilshire Blvd., 28th Floor
Los Angeles, CA 90017
(213) 614-4445
Telex: 19-4203
Fax: 213-614-2198

Farm & garden machinery, medical equipment, computers, mining equipment.
Area: Worldwide

Foreign Marketing Specialists, Inc.
1441 Chambers Road, Suite 155
Tustin, CA 92680
(714) 731-9131

Forrester Industries, Inc.
1156 W. 135th Street
Gardena, CA 92047
(213) 532-6540

Lighting equipment & parts.

Fritz Companies
9800 La Cienega Blvd.
Inglewood, CA 90231-2063
(213) 410-6454
Telex: 47-20925 FRITZINW

Frontier Gifts Enterprise
5595 East 7th Avenue, Suite 293
Long Beach, CA 90804
(213) 436-2304
Telex: 27-7724 TMS
Cable: WESTWARD

Automotive accessories, spas & hot tubs, gift items.

Fujitsu Systems of America
2301 E. Pacifica Place
Rancho Dominiguez, CA 90220
(213) 537-5300
Telex: 42-7655

Computers.

G.D.E. Inc.
187 W. Orangethorpe, Unit O
Placentia, CA 92670
(714) 528-6880

Electronic components & parts for the computer industry.
Area: Worldwide

Ed Garber Associates
110 E. 9th Street, Suite B-477
Los Angeles, CA 90079
(213) 689-1467
TWX: 910-321-2373 EGA LSA

Full service export management, specializing in textiles, apparel, industrial products, consumer products.
Area: Worldwide

The Geeves Co.
650 S. Spring Street, Suite 1130
Los Angeles, CA 90014
(213) 629-9175
Telex: 19-4677 TGEXIM USA

Giannini & Assoc.
17250 Tennyson Pl.
Granada Hills, CA 91344
(818) 363-3344
Telex: 26-5752 GIAN UR

Audio & home entertainment equipment, amplifiers & audio speakers, portable water purification systems.
Area: Worldwide

Gin-Tiff International USA
752 S. Wilton Place, Suite 12
Los Angeles, CA 90005
(213) 387-1130

Medical equipment, women's hosiery, canned food.
Area: Far East

G. Gleed & Assoc.
211 S. State College Blvd., Suite 325
Anaheim, CA 92806
(714) 778-3417

Construction materials & hazardous waste absorbents.

Golden International
701 S. Atlantic Blvd.
Monterey Park, CA 91754
(818) 281-7887

High technology products.
Areas: China, Hong Kong, Taiwan, other Asian countries.

Great American Trading Co.
1090 N. Western Avenue, Suite 200
San Pedro, CA 90732
(213) 547-1171
TWX: 910-345-6800 GATC SPRO

Grefco, Inc.
3435 W. Lomita Blvd.
Torrance, CA 90509
(213) 517-0708

Earth filter aids & fillers, pearlite ore.
Area: Worldwide

Joseph Gross & Assoc.
11930 Montana Avenue
Los Angeles, CA 90049
(213) 820-2674
Telex: 19-4561 LSA

Cosmetics & beauty products, specialty & health foods, wine.

Grycner International
P.O. Box 1987
Palm Springs, CA 92263
(619) 323-7379

H-A International
512 S. San Vincente Blvd.
Los Angeles, CA 90048
(213) 658-6341

Furniture, apparel, metal cans & containers, jewelry & silverware, building materials & hardware, durable & nondurable goods.

HHS Enterprises
2305 Roark Drive
Alhambra, CA 91803
(818) 449-0933

Ophthalmic goods, radio & TV equipment, machine tools, chemicals, computers.

Hartzler's, Inc.
125 Wheeler, Suite E-2
Arcadia, CA 91006
(818) 796-6606

Dried fruit & fruit concentrates, medical supplies, sports medicine products, canes, crutches & walkers.

Hawker Pacific Inc.
7069 1/2 Vineland Avenue
North Hollywood, CA 91605
(818) 841-6540

Aircraft parts & accessories, aviation equipment.
Area: Worldwide

Hayden International Corp.
201 S. Lake Avenue
Pasadena, CA 91101
(818) 577-1910

Measuring instruments, engineering & scientific equipment, automobile environmental controls, transformers, switchgear & switchboard apparatus.

Heller E.T.C. Corp.
P.O. Box 5184
Beverly Hills, CA 90210
(213) 858-0454

Frozen foods, automotive parts, health & beauty products, medical equipment & supplies, pharmaceuticals, school equipment & supplies.

Heritage International, Inc.
13122 S. Normandie Avenue
Gardena, CA 90249
(213) 532-4952

Floor coverings, building materials & tools, solar energy systems.
Areas: Australia, Japan, Pacific Rim

Horikoshi New York Inc.
110 E. 9th Street
Los Angeles, CA 90079
(213) 623-1261

Apparel, miscellaneous goods.
Area: Japan

Hypron, Inc.
2187 Garfias Drive
Pasadena, CA 91104-1897
(818) 797-2555

Security equipment, communication & office systems & equipment.
Area: Worldwide

IMEX International
9399 Wilshire Blvd., Suite 210
Beverly Hills, CA 90210
(213) 274-4344
Cable: 22-1189 IMEX UR

General merchandise, industrial products & supplies, food concentrates, gift items.

Indamerica International, Inc.
245 Fifth Avenue, Suite 2104
Los Angeles, CA 90004
(213) 663-2135
Telex: 67-4514 INDAMERICA

Automotive parts & accessories, hand tools & hardware, lawn mowers, industrial vacuum cleaners, battery charging generators, computers & high tech products.
Area: Worldwide

Industrial International
1959 S. La Cienega Blvd.
Los Angeles, CA 90034
(213) 839-5388

International Commodities Group, Inc.
2049 Century Park East, #1550
Los Angeles, CA 90067
(213) 551-2941
Telex: 69-81331 CG LSA

Raw materials, consumer products, foodstuffs, commodities.

International Electronic Enterprises
110 Agate Avenue
Newport Beach, CA 92662
(714) 673-2943

Computers & peripherals.

International Exponents, Inc.
1029 E. Valley Blvd.
San Gabriel, CA 91776
(213) 307-0457

Industrial chemicals, adhesives, air conditioning equipment, security systems, construction materials, civil engineering supplies.
Area: Worldwide

International Product Marketing Group, Inc.
16123 Runnymede Street
Van Nuys, CA 91406-2952
(818) 781-1711
Telex: 69-8549 INPROMAR LSA

Automotive parts & accessories, chemicals, apparel.
Area: Worldwide

International Services
4000 San Rafael Avenue
Los Angeles, CA 90065
(213) 223-6002

International Trade Organization
28925 Pacific Coast Highway
Malibu, CA 90265
(213) 457-5835
Telex: 69-1600 ITO
TWX: 910-321-2850 ITO

Food products, wood products, agricultural equipment & machinery.
Areas: Middle East, Europe, Japan, South America

C. Itoh & Co. (America), Inc.
555 S. Flower Street
Los Angeles, CA 90071
(213) 617-0500
Telex: 19-4600 ITOHAME LSA

General trading company.

J.T. International
2029 Century Park East, #920
Los Angeles, CA 90067
(213) 556-0473
Fax: 213-879-7979

American Indian products.

Jebco Purchasing Associates
P.O. Box 1291
Reseda, CA 91335
(818) 343-1102

Truck & automobile parts, construction equipment, electronic equipment & components, chemicals, commodities.
Area: Worldwide

Joshua Marketing
965 Joshua Place
Fremont, CA 94539
(415) 657-5523
Telex: 28-7316 HOM

Beverages, foods.

KCK Industries
4613 Romberg Place
Woodland Hills, CA 91364
(818) 999-4746

Medical products.
Area: Worldwide

KRB International Imports & Exports
P.O. Box 1520
Inglewood, CA 90308
(213) 286-2176
Cable: GUNZEE

Pharmaceuticals, cosmetics, gift items.
Area: Caribbean

KZ Unique International Co.
P.O. Box 2839
Long Beach, CA 90801
(213) 426-4961

Computer software, medical supplies, nutritional aids, hair & skin products, industrial supplies.
Area: Worldwide

Kendrea International Corp.
14987 Valley Vista Blvd.
Sherman Oaks, CA 91403
(818) 981-0652

Sun-control coatings & reflective film, water filtration systems, hardware, novelty products.
Area: Worldwide

Kim-Supertek, Inc.
2231 Colby Avenue
Los Angeles, CA 90064
(213) 477-1481
Telex: 37-10479
Fax: 213-477-1481

Electronic parts, mechanical parts.
Area: Korea

Kumho USA, Inc.
375 W. Manville Street
Compton, CA 90220
(213) 631-1177

L & D Appliance Corp.
11402 Downey Avenue
Downey, CA 90241
(213) 771-8080

Household refrigerators, air conditioners, washers & dryers.

L & W Equipment Corp.
1537 Pontius Avenue
Los Angeles, CA 90025
(213) 479-3911
Telex: 67-7668 LAWQUIP LSA

Air conditioning equipment, refrigerators, heating equipment.
Area: Worldwide

Lantor, Inc. 8055 Manchester Ave., Suite 525 Playa del Rey, CA 90203 (213) 821-0642	Computers & peripherals. Area: Worldwide
C.R. Laurence Co., Inc. 2503 E. Vernon Avenue Los Angeles, CA 90058 (213) 588-1281	Sealants, abrasive products, power hand tools.
Links-Enterprise, Inc. 1742 Barrington Avenue, #2 Los Angeles, CA 90025 (213) 207-0743	Transformers, switchgear & switchboard apparatus, motors & generators, industrial controls, electrical industrial equipment, wiring devices.
Marketing Staff 1520 W. Cameron Avenue West Covina, CA 91790 (818) 960-3859	Dairy products, prepared food products.
Martec International Electronics Corp. 624 S. Grand Avenue, Suite 1100 Los Angeles, CA 90017 (213) 972-2759 Telex: 67-267 MARUBENI A LSA TWX: 910-321-4215	Computers & peripherals. Area: Asia, Japan
Master Distributors P.O. Box 25662 Los Angeles, CA 90025 (213) 452-1229 Telex: 18-2041 MASTER SNM	Electronic components, communications equipment & parts, hardware, general merchandise, raw materials. Areas: Middle East, Far East
Megamart International P.O. Box 797 Bloomington, CA 92316 (714) 875-3953	Police/military equipment, industrial products, automotive & marine products, medical equipment. Area: Worldwide
The Mellinger Co. 6100 Variel Avenue Woodland Hills, CA 91367-3779 (818) 884-4400 Telex: 66-2638 OVEHAUL	Giftwares.
Meridian Group of Companies 13315 Washington Blvd., Suite 200 Los Angeles, CA 90066-5107 (213) 306-6977	Water treatment & swimming pool equipment, scientific instruments, electronic components, industrial products. Area: Worldwide

Metal Associates, Inc.
19204 S. Figueroa Street
Carson, CA 90749
(213) 532-3050

Nonferrous copper scrap ingot.

Midamerica Overseas
555 E. Ocean Blvd., Suite 716
Long Beach, CA 90802
(213) 435-1400
Telex: 37-20221

Mitsubishi International Corp.
555 S. Flower St., #2300
Los Angeles, CA 90071
(213) 977-3700
Telex: WU 67-4331

Full service trading company -- all types of products worldwide.

Mitsui & Co. (USA) Inc.
611 W. Sixth St., #2000
Los Angeles, CA 90017
(213) 972-2500
Telex: 67-252 MITSUI USA

Full service trading company.

Montero International
11016 Myrtle Street
Downey, CA 90241
(213) 862-0116
Telex: 29-6131 MONI UR
Cable: MONTINT

Electrical & electronic equipment.

Edward Nelson International, Inc.
1180 S. Beverly Hills Dr., Suite 505
Los Angeles, CA 90055
(213) 879-3050

Consumer goods, toys, sporting goods, hobby supplies, posters.
Area: Worldwide

Neutrogena Corp.
5755 West 96th Street
Los Angeles, CA 90045
(213) 641-1150
Telex: 18-1914 NEUTROGENA LSA
Fax: 213-216-5394

Soap products, cosmetics.

New Frontier Inc.
P.O. Box 682
Sunnymead, CA 92388
(714) 657-6397
Telex: 19-4728 TEL US BVHL

Telecommunications equipment.

New Horizons ETC
20070 Waverly Glen
Yorba Linda, CA 92686
(714) 777-8193
Telex: 659-3066441 MCI UW

Irrigation & energy related products.
Area: West Africa

Noram International Corp.
12 Mosshill
Laguna Hills, CA 92653
(714) 458-7910

Area: Worldwide

Octagon Trading & Investments, Inc.
4250 Pennsylvania Ave., Suite 102
La Crescenta, CA 91214
(818) 957-6287

Agricultural equipment & parts, construction equipment & parts, non-rubber footwear, handbags & hats.

Oland International Companies
655 S. Hope Street, Suite 800
Los Angeles, CA 90017
(213) 689-0065

Olympia Products, Inc.
747 Crocker Street
Los Angeles, CA 90021
(213) 622-6117

Building & furniture hardware, power tools, garden tools, plumbing fixtures.
Area: Worldwide

One World International Trade Co., Inc.
12335 Santa Monica Blvd., Suite 222
Los Angeles, CA 90025
(213) 471-3205
Telex: 472-0814 AMPM BVHL

Medical equipment, computer software, voice recognition equipment.
Areas: Europe, Asia.

Ora International, Inc.
P.O. Box 3025
La Habra, CA 90632-3025
(213) 748-6100
TWX: 510-600-5824 ORIENT LSA

Overseas Marketing Exchange
16261 Tisbury Circle
Huntington Beach, CA 92649
(213) 592-2592

Fuel pumps, engine electrical equipment, electrical pest controllers.

Overseas Operations, Inc.
222 Avenida del Norte
P.O. Box 7000-222X
(213) 540-4600

Hardware, security products, kitchen & home appliances, lubricants.

P.B. Express
5250 W. Century Blvd., Suite 434
Los Angeles, CA 90045
(213) 542-7657

PacCom Trading Corp.
1901 Avenue of the Stars, Suite 1774
Los Angeles, CA 90067
(213) 203-0628
Telex: 69-8218 HQCC LSA

Countertrade services.

Pacific Health Resources
1423 S. Grand Avenue
Los Angeles, CA 90015
(213) 742-6400

Computer software.
Area: Worldwide

Pacific International Marketing Co.
1300 W. Olympic Blvd., Suite 307
Los Angeles, CA 90015
(213) 381-2826
Cable: PMARK

Kitchen products, watches, toys, food products, other consumer goods.
Area: South America

Pacific Intertrade Corp.
1000 E. Thousand Oaks, Suite 250
Thousand Oaks, CA 91360
(805) 495-5239
Telex: 650-305-6107 PIC

Medical equipment, manufacturing equipment.
Areas: China, Japan, Korea, Middle East

Pacific Traders
7075 W. Manchester Avenue
Los Angeles, CA 90045
(213) 670-5877

Vitamins & vitamin preparations.

PacRim
655 Deep Valley Drive, Suite 125
Rolling Hills Estates, CA 90274
(213) 378-6143
Telex: 19-4561 LSA

Processed food products.
Area: Pacific Rim

M.V. Pico International, Inc.
P.O. Box 36128
Los Angeles, CA 90036
(213) 933-0826
TWX: 910-250-3761 MV PICO
Fax: 213-933-1506

Pierce International Co.
1592 Castleview Court
Westlake Village, CA 91361
(805) 497-0185
TWX: 710-111-5507

Aviation parts, aircraft & electronic maintenance chemicals, vitamin & health food supplements, switches & seals, AM & MS hardware.
Area: Pacific Rim

Plastic Dress-Up Co.
11077 E. Rush Street
South El Monte, CA 91733
(818) 442-7711

Plastic products, trophy components.

Prodelco
P.O. Box 151
San Juan Capistrano, CA 92695
(714) 661-7373
Telex: 75-6762 PRODELCO

Irrigation equipment, lighting & other landscape equipment.
Areas: Middle East, Caribbean

R.G.L. Trading Co., Ltd.
354 S. Spring Street, Suite 210
Los Angeles, CA 90013
(213) 617-2181

Plastic products, security film, fire retardant chemicals, lumber, synthetic oils, dental supplies, communication equipment, medical equipment, computer software, alarm systems.

Rael International
302 W. 5th Street, Suite 306
San Pedro, CA 90731
(213) 547-5282

Nondurable goods, engineering & scientific instruments, biological products, plastics products.

Raven Enterprises, Inc.
9748 La Alba Drive
Whittier, CA 90603
(213) 947-3471

Orthopedic appliances, orthotic prosthetic products, artificial limbs, medical rehabilitation products.

Albert Rebel & Assoc., Inc.
1218 John Reed Court
City of Industry, CA 91745
(818) 369-4233
Telex: 31-2762 ARANDA COID

Commercial & industrial refrigeration, air conditioning equipment, food packaging & processing equipment, supermarket equipment.
Area: Worldwide.

Roberson Export Co.
P.O. Box 5004
Inglewood, CA 90310
(213) 777-2163
Telex: 47-20633

Agricultural equipment.
Area: Saudi Arabia

Roundtable Film & Video
113 N. San Vincente Blvd.
Beverly Hills, CA 90211
(213) 657-1402

Educational & managerial films & videos.
Area: Worldwide

Harvey C. Sacks, Exporting
812 Centinela Avenue
Santa Monica, CA 90403
(213) 828-6294

Computers & peripherals, nondurable goods.

C. Scanlon & Co.
3345 Long Beach Blvd., Suite 353
Long Beach, CA 90807
(213) 492-1552
Telex: 67-4432 SCANLON LSA

High technology equipment, construction equipment, chemicals.

Sealane Trading Co.
P.O. Box 2727
Covina, CA 91722-8127
(818) 599-0515

General merchandise.

Security Pacific Trading Corp.
350 S. Figueroa Street, Suite 210
Los Angeles, CA 90071
(213) 229-3721

Surgical & medical instruments, fish & shellfish, food processing machinery.

Seven Seas Enterprises
5387 8th Street, Suite 4
Carpinteria, CA 93013
(805) 684-5700
Cable: LLOANO

General merchandise.

Shane's Export and Import Co.
9399 Wilshire Blvd.
Beverly Hills, CA 90210
(213) 273-5107
Telex: 67-3690

Food products.
Area: France

T.A. Shinn & Associates
903 W. Lincoln Avenue
Anaheim, CA 92805
(714) 635-9312

Agricultural commodities, prefab wood buildings, ordnance & accessories, aircraft & parts.

Silicon Systems, Inc.
14351 Myford Road
Tustin, CA 92680
(714) 731-7110
TWX: 910-595-2809

Micro electronics.

Sinjaca, Inc.
610 S. Marengo Avenue
Alhambra, CA 91803
(818) 281-5428
Telex: 50-6008 SINJACA USA

Medical equipment & supplies, computers & peripherals, industrial equipment.

Stanchart Export Trading Co.
400 Oceangate, Suite 400
Long Beach, CA 90802
(213) 590-4070
Telex: 18-1352 STANTRADE

Sporting goods, computers & peripherals, swimming pool & spa equipment, lawn & garden equipment, industrial machinery, solar energy equipment.

M. Stewart & Co.
P.O. Box 1048
Laguna Beach, CA 92652
(714) 497-4897

Audio speakers & cassettes, commercial kitchen equipment, power equipment, industrial products.
Area: Worldwide

Topac International Trading Co.
325 N. Baldwin Park Blvd.
City of Industry, CA 91746
(213) 814-1437
TWX: 910-584-1899 TOPAC COID

Machinery & accessories, auto accessories.

Trade Development Corp. of Chicago
2049 Century Park East, Suite 416
Los Angeles, CA 90067
(213) 556-8091

Durable goods, phonograph records, transportation equipment, aircraft, computer software, hardware.

Tradex International, Inc.
1301 Dove Street, Suite 350
Newport Beach, CA 92660
(714) 752-4077
Telex: 18-3540 WORLDVIEW NPBH

Medical instruments & equipment, prepared animal feeds, agricultural products.
Area: Worldwide

The Trading Co.
3745 Durango Avenue
Los Angeles, CA 90034
(213) 204-5245
Cable: TRADINGCO

Lighting equipment, consumer products, fruit & produce.
Areas: Japan & Far East

Trans World Trade
11973 San Vincente Blvd.
Los Angeles, CA 90049
(213) 476-8406
Telex: 69-1661 TRANSTRADE LSA

Electronic & microwave components and instruments.

Tri-Tec Engineering Corp.
14500 S. Broadway
Gardena, CA 90248
(213) 327-3960

Molded electronics, cable assemblies.
Area: Worldwide

Ultra Specialty, Inc.
3960 Gilman Street
Long Beach, CA 90805
(213) 498-3887
Telex: 65-6480 ULTRASPEC LBG
Cable: ULTRASPEC

Audio & video tape, hardware, automotive equipment, aircraft parts, computers & peripherals, industrial machinery, medical equipment, irrigation equipment, food products.

UNISALE Exports
20527 Enadia Way
Canoga Park, CA 91306
(213) 340-1645
Telex: 29-5297 UNIX UR
Cable: DAYSTAR

United Export Trading Co., Inc. (UNEXTRA)
110 East 9th Street, Suite B-423
Los Angeles, CA 90079
(213) 629-3329
TWX: 910-321-3273

United Gulf Services, Inc.
2695 Townsgate Road, Suite 117
Westlake Village, CA 91361
(805) 496-9311

Power tools, emergency vehicle equipment, lumber, furniture, paper products, food products.
Area: Worldwide

U.S.-China Enterprises
5313 Sheila Street
City of Commerce, CA 90040

U.S. International Marketing Co.
17057 Bellflower Blvd., Suite 205
Bellflower, CA 90706
(213) 925-2918

Miscellaneous publishings.

U.S. Transglobal Enterprises
1001 Eadington Drive
Brea, CA 92621
(714) 529-5305
Telex: 67-8401 TABARIN
TWX: 910-595-2559

Industrial products, agricultural products, sporting goods, consumer goods.
Area: Worldwide

R.G. Urbach Co.
710 Villa Rivera
800 E. Ocean Blvd.
Long Beach, CA 90802
(213) 432-3458

Food products.
Area: Worldwide

Volkman of Los Angeles
1450 228th Street
Torrance, CA 90501
(213) 775-1952

Seeds & horticultural supplies, insecticides & weed killers.

W.O.W. Export International
512 Robinwood Drive
Los Angeles, CA 90049
(213) 472-2047

General consumer products, giftware, novelty items, appar
Area: Worldwide

Charles Weinreich Co.
300 S. Mission Road
Los Angeles, CA 90033
(213) 268-2755

Used clothing, rags.

Wells International, Inc.
P.O. Box 189
Pearlblossom, CA 93553
(805) 944-2146
Telex: ITT 49-94413 WELLS

Fresh produce, home textiles & apparel, cosmetics.

J.R. Whitman Co.
5959 W. Century Blvd., Suite 1008
Los Angeles, CA 90045
(213) 645-0863
Telex: 47-2057 WHITMAN

Thermoplastic fluid-handling products & related equipment.
Area: Worldwide

Wolfstein International, Inc.
706 S. Hill Street, Suite 1250
Los Angeles, CA 90014
(213) 689-9514

Fresh & frozen meat, poultry dressing, fresh & frozen seafood, Oriental food.

Yanni International
P.O. Box 19608-121
Irvine, CA 92713
(714) 651-9095
TWX: 710-111-5306

Monterey

Adams-MacDonald Enterprises
2999 Monterey-Salinas Highway
Monterey, CA 93940
(408) 373-3607

Electronic & computer products.
Area: Worldwide

Consolidated Factors
140 Olivier Street
Monterey, CA 93940
(408) 375-5121

Fish, strawberries, other fruits.

Porterville

Arrow Falcon Exporters, Inc.
P.O. Box 1509
Porterville, CA 93258
(209) 781-8604

Aircraft & aircraft parts.
Area: Worldwide

Redding

Merchant International Trade Co.
P.O. Box 494362
Redding, CA 96049
(916) 221-6449

Fork lifts & related equipment,
consumer items.
Areas: Spain, Belgium, Germany,
Pacific Basin.

Sacramento

Arjen International
5305 Leavitt Way
Fair Oaks, CA 95628
(916) 966-5350
Mailing Address:
P.O. Box 2141
Citrus Heights, CA 95611

Solar engineering equipment,
medical equipment.
Areas: Africa, South America,
Japan, Germany

Blue Anchor, Inc.
730 Howe Avenue
Sacramento, CA 95825
(916) 929-3050

Fresh fruits.

Golden Eagle Export & Import Co. 6006 Fair Oaks Blvd. Carmichael, CA 95608 (916) 971-9572	
C. Hollis Enterprises 2710 X Street Sacramento, CA 95818 (916) 457-5535	Rice. Areas: Africa, Austria
Kokubu-Lambert Inc. 1435 Alhambra Blvd. Sacramento, CA 95816 (916) 736-0125	
P. Leo & Co. Ltd. 6250 14th Street Sacramento, CA 95831 (916) 424-5566	
Little World Trade Co. P.O. Box 420418 Sacramento, CA 95842 (916) 334-4161	Orthopedic hose, food products. Areas: Japan, Great Britain
Markess Export Co. 4891 24th Street Sacramento, CA 95820 (916) 451-3403	Used clothing.
N.F. Trading Co. 3321 Hogarth Drive Sacramento, CA 95827 (916) 362-7171	
Orient Pacific Corp. 20 Main Avenue Sacramento, CA 95838 (916) 920-8334	
Professional Export Marketing Services P.O. Box 925 Sacramento, CA 95814 (916) 395-0976	Medical instruments & equipment, electrical industrial equipment, machine tool accessories, food processing equipment.
Roadpoint International, Inc. 2222 Sierra Blvd., #B-14 Sacramento, CA 95825 (916) 922-5412	Computer supplies, roofing tile, radios, shoes. Areas: Venezuela, Colombia, Australia, Philippines, Great Britain
U.S. West International (916) 448-7155	

Universal Marketing Co.
6700 Freeport Blvd.
Sacramento, CA 95822
(916) 393-5727

San Diego

Abad International
4425 Cass Street
Pacific Beach, CA 92109
(619) 270-5644

Aswak Exporting Inc.
6151 Fairmount Avenue
San Diego, CA 92120
(619) 284-4855

Castle Trading International, Inc.
1125 India Street
San Diego, CA 92101
(619) 239-7805

Chula Lumber Corp.
900 W. 24th Road
P.O. Box 818
National City, CA 92050
(619) 477-3101

Wood, building materials.
Area: Worldwide

Dieckilman Associates
2445 Morena Blvd.
San Diego, CA 92110
(619) 276-9280

Exceed International, Inc.
7857 Backer Road
San Diego, CA 92126
(619) 569-9359

Export & Engineering Enterprises
8636 Production Avenue
San Diego, CA 92121
(619) 549-9359

The Export Group
242 14th Street
San Diego, CA 92101
619) 233-1049

Far West Trading Co.
5587 Kiowa Drive
La Mesa, CA 92041
(619) 697-7166

Surgical & medical instruments.

Fulford Corp.
1294 Bermuda Lane
El Cajon, CA 92021
(619) 579-5350

Gara Trade Services
2361 Airlane Road
San Diego, CA 92101
(619) 298-7233

Nondurable goods.

Genco Services, Inc.
7949 Stromesa Court
San Diego, CA 92126
(619) 271-7816

Halvorsen & Associates Corp.
P.O. Box 5589
San Diego, CA 92105
(619) 576-0414

Areas: Australasia, Africa, Europe

Helix International
2228 Kettner Blvd.
San Diego, CA 92101
(619) 239-9393

Horizon Trading
P.O. Box 28063
San Diego, CA 92128
(619) 487-2430

Electronic components.

International Contacts ICE
7185 Construction Court
San Diego, CA 92121
(619) 566-9830

K.B. International
P.O. Box 81578
San Diego, CA 92138
(619) 270-8534

K & S International Corp.
7626 Miramar Road, Suite 3200B
San Diego, CA 92126
(619) 578-4990

Motorcycles & accessories,
nondurable goods.

Kettenberg Marine
Div. of Whittaker Corp.
2810 Caleton Street
San Diego, CA 92106
(619) 224-8211

Marine products & accessories.
Area: Worldwide

Kobe Mercantile, Inc.
711 Robinson Avenue
San Diego, CA 92103
(619) 234-3331

Koppel Gert Trading Co.
5700 El Cajon Blvd.
San Diego, CA 92115
(619) 286-1233

Luxor California Exports Co.
1333 Camino Del Rio South
San Diego, CA 92108
(619) 692-9330

Oakhill Trading Inc.
P.O. Box 967
Cardiff By The Sea, CA 92007
(619) 942-2136

Ocean Garden Products, Inc.
3585 Corporate Court
P.O. Box 81227
San Diego, CA 92138
(619) 571-5002
Telex: 69-5051 OGARD SDG
TWX: 910-335-1185

Fish & shellfish.
Areas: Asia, Europe, South America

Oliphant and Co.
530 Broadway, Suite 1106
San Diego, CA 92020
(619) 233-4008

Treenuts, avocados, cellulosic man-made fibers, costume jewelry, sporting goods, medical equipment & supplies.

Technical Development & Marketing, Inc.
4883 Ronson Court
San Diego, CA 92111
(619) 292-1331

U.S. Export & Trading Co.
2306 Altisma Way
Carlsbad, CA 92008
(619) 438-0161

Pipe & pipe fittings, irrigation equipment, synthetic resins, chemicals, communications equipment.

U.S. Transworld Express
1463 Bridgeview Drive
San Diego, CA 92105
(619) 262-0665

Westco Trading Co.
814 Morena Blvd.
San Diego, CA 92110
(619) 543-0185

Wines Unlimited of California
6367 Alvarado Court
San Diego, CA 92120
(619) 582-4727

Wine.

San Francisco Bay Area

A & A Trading Co.
2165 Lombard Street
San Francisco, CA 94123
(415) 567-6662

A.B. International
279 States Street
San Francisco, CA 94114
(415) 421-7400

Building materials.
Area: Far East

ABK International Distributors
P.O. Box 3396
San Mateo, CA 94403
(415) 345-8251

Computer products.
Area: Worldwide

ACA Pacific
311 California Street
San Francisco, CA 94111
(415) 956-3577

Abundabar V.S. & Co.
18128 Hunter Avenue
Hayward, CA 94541
(415) 278-1756

Advanced Trading Co. Inc.
111 South Hill Drive
Brisbane, CA 94005
(415) 468-5420

AeRa Corp.
330 Franklin Street, Suite 100
Oakland, CA 94607
(415) 465-4966

Agir-Turf International Inc.
2700 Lincoln Village Circle
Larkspur, CA 94939
(415) 461-8448

Irrigation equipment, processed food.
Areas: Europe, Middle East

Al-Wafa International Commercial Services
55 New Montgomery Street
San Francisco, CA 94105
(415) 777-1174

Albatross Trading Co. Inc.
16 California Street
San Francisco, CA 94111
(415) 781-5183

Aljon International
333 Serramonte Plaza
Daly City, CA 94015
(415) 992-5202

Allied International Co.
362 E. Grand Avenue
South San Francisco, CA 94080
(415) 871-4540

Furniture.
Area: Saudi Arabia

Alpha International Trading Co.
2050 California St., Suite 10
Mountain View, CA 94040
(415) 965-9000

Automotive parts & accessories, switchgear & switchboard equipment, reclaimed rubber, construction machinery & equipment.

Alva Distributors
2390 Mission Street
San Francisco, CA 94110
(415) 641-4763

Amat International
45 Camino Alto
Mill Valley, CA 94941
(415) 381-3883

Building materials.
Areas: Far East, South Pacific, Middle East

Ameriasia Trading Co.
150 Powell Street
San Francisco, CA 94102
(415) 398-1589

American Arts & Crafts, Inc.
4900 Fulton Street
San Francisco, CA 94121
(415) 386-6122

Glassware.
Area: Japan

American Enterprise Co.
57 Nantucket Avenue
San Francisco, CA 94112
(415) 585-0777

American Ex-Im Corp.
932 Grant Avenue
San Francisco, CA 94108
(415) 362-1011

American & Far Eastern Trading Co.
3061 Fillmore Street
San Francisco, CA 94123
(415) 362-0919

Grocery products.

American Import Co.
1453 Mission Street
San Francisco, CA 94103
(415) 863-1506

All types of products except food.

American Imports & Exports Co.
91 Mount Vernon Avenue
San Francisco, CA 94112
(415) 826-5899

American International Commerce
342 Harriet Street
San Francisco, CA 94103
(415) 431-6350

Builders accessories & hardware.
Area: Worldwide

American International Marketing Co.
44 Montgomery Street
San Francisco, CA 94104
(415) 955-2629

American Market Trade
101 Utah Street
San Francisco, CA 94103
(415) 626-0054

Citrus.
Area: Asia

American Mercantile Co.
25 Park Lane
Brisbane, CA 94005
(415) 467-4220

Amtra Corp.
405 Ortega Avenue
Mountain View, CA 94040
(415) 964-9000

Amtrade Commodities
500 Airport Blvd.
Burlingame, CA 94010
(415) 579-7006

Agricultural products.
Area: Japan

Anchor Trading of San Francisco
941 Geary Street
San Francisco, CA 94019
(415) 441-4890

Asia Yung, Inc.
400 Gellert Drive
San Francisco, CA 94132
(415) 731-4287

best copy available

Aspen World Trade Group
330 Townsend Street
San Francisco, CA 94107
(415) 543-1474

Glenn A. Atizado
433 Bonnie Street
Daly City, CA 94014
(415) 756-8720

Atlantic International Co.
427 Littlefield Avenue
South San Francisco, CA 94080
(415) 952-0588

Atlantica International Corp.
415 E. Grand Avenue, Suite B
South San Francisco, CA 94080
(415) 588-9330

Electrical & construction equipment.
Area: Far East

Ausint Inc.
18 Tagus Court
Portola Valley, CA 94025
(415) 851-4185

BCS International
165 University Avenue
Palo Alto, CA 94301
(415) 325-0101

Chemicals, raw materials.
Area: Far East

Balestrieri Sales Co.
World Trade Center
San Francisco, CA 94111
(415) 981-1574

Bankamerica World Trade Corp.
555 California Street, Dept. 3921
San Francisco, CA 94104
(415) 622-2298

Computing equipment, wood products, food processing equipment.

Barclay and Co., Inc.
500 Sansome Street, Suite 808
San Francisco, CA 94111
(415) 981-1720

Nondurable goods.

Barta International Sales Corp.
2400 Vallejo Street
San Francisco, CA 94123
(415) 346-6090

Hides & skins.

Basin Trading Corp.
Pier 3
San Francisco, CA 94111
(415) 398-3198

Bay Pacific Trading Co.
500 Sutter Street
San Francisco, CA 94102
(415) 383-8855

Plastics.
Area: Worldwide

Bayshore Truck Equipment Export Division
1379 San Mateo Avenue
South San Francisco, CA 94080
(415) 871-6647

Bell & Pavis Co.
1586 Thomas Avenue
San Francisco, CA 94124
(415) 822-8565

Agricultural products.
Area: Worldwide

D.B. Berelson & Co.
100 Pine Street, Suite 225
San Francisco, CA 94111
(415) 956-6600

Food products.
Area: Asia

Berger & Co.
1050 Sansome Street, Suite 600
San Francisco, CA 94111
(415) 956-6100

Best Trading Co.
P.O. Box 9453
San Rafael, CA 94912
(415) 459-1690

Steel pipe.
Area: South America

Bilateral Trading Co.
728 Washington Street
San Francisco, CA 94108
(415) 982-7567

Bischoff & Bischoff
833 Market Street
San Francisco, CA 94103
(415) 777-3070

J.R. Bisho Co. Inc.
564 Market Street, Suite 715
San Francisco, CA 94104
(415) 397-0767

Electrical components & accessories, automotive parts, construction & mining machinery & parts, nondurable goods.

Bloch & Loder, Inc.
1290 Old Bayshore Highway, Suite 269
Burlingame, CA 94010
(415) 579-1224

Industrial gloves, toys, sporting & recreational goods, lumber & lumber products.

Boustead Export Trading Co., Inc.
655 Redwood Highway
Mill Valley, CA 94941
(415) 381-4203

Food products, chemicals.
Areas: Latin America, Far East

The Brott Co.
347 Florence Avenue
Oakland, CA 94618
(415) 653-7342

Burns-Philip Co. of San Francisco
750 Bryant Street
San Francisco, CA 94107
(415) 777-1850

CMS International
881 Sneath Lane
San Bruno, CA 94066
(415) 875-1775

Machinery & spare parts.
Area: Philippines

Cafe Salvador, Inc.
93 Parker Avenue
San Francisco, CA 94118
(415) 751-8845

Food & non-food products.
Area: Central America

Cal Capital Exports, Inc.
Tribune Tower
Oakland, CA 94612
(415) 834-2741

Construction materials.
Areas: Pacific Rim, Germany, India

Cala Co. Chemical Group
1155 Valencia Street
San Francisco, CA 94110
(415) 285-6044

Calgrain Corp.
350 Sansome Street
San Francisco, CA 94104
(415) 788-6320

California Delicacies, Inc.
P.O. Box 497
Santa Clara, CA 95052
(408) 247-7433

Nuts, almond oil, sesame seed fresh garlic.

California Farms & Canners, Inc.
233 Sansome Street
San Francisco, CA 94104
(415) 433-3522

California Garden Products, Inc.
155 N. Redwood Drive
San Rafael, CA 94903
(415) 924-9355

Glassware.
Areas: Europe, Middle East

California International Co.
450 Mission Street
San Francisco, CA 94105
(415) 495-8813

Dried fruits & nuts.
Area: Worldwide

California Pacific Associates
2131 19th Avenue
P.O. Box 16901
San Francisco, CA 94116
(415) 665-2650

Food products.
Area: Pacific Basin

California Trade International
829 Pacific Avenue
San Francisco, CA 94133
(415) 982-5884

Cal-Tex-York, Inc.
412 Red Hill Avenue
San Anselmo, CA 94960
(415) 459-3133

Califtrade International, Inc.
3150 California Street
San Francisco, CA 94115
(415) 567-6818

Calvo Enterprises
1777 Borel Pl.
San Mateo, CA 94402
(415) 341-0772

General merchandise.
Area: Guam

Campa Mercantile, Inc.
582 Market Street
San Francisco, CA 94104
(415) 982-5632

Foodstuffs, housewares, hardware, general merchandise.
Areas: Asia, Pacific, Hong Kong

Castle & Cooke, Inc.
50 California Street
San Francisco, CA 94111
(415) 986-3000

Chase Development & Trading Co.
732 Sacramento Street
San Francisco, CA 94108
(415) 986-1399

China Business Associates
185 Berry Street, #6500
San Francisco, CA 94107
(415) 474-7737

Computers, telecommunications equipment.
Area: China

Clemco International Inc.
P.O. Box 7680
San Francisco, CA 94120
(415) 570-6000

Combustion Systems Associates
566 Chenery Street
San Francisco, CA 94131
(415) 333-4332

Burners, boilers, boiler room accessories & controls.

Comex
2347 Lincoln Avenue
Hayward, CA 94545
(415) 732-0900

Construction materials, electronic and mechanical equipment.
Areas: South Korea, Saudi Arabia

Concord Industrial Trading Corp.
801 Mahler Road
Burlingame, CA 94010
(415) 697-4152

Construction materials.
Area: Far East

Connell Bors. Co. Ltd.
320 California Street, Suite 200
San Francisco, CA 94014
(415) 772-4000

Crocker Pacific Trade Corp.
1 Montgomery St., West Tower, 29th Fl.
San Francisco, CA 94025
(415) 983-3600

General industrial machinery, construction & mining machinery, metalworking equipment, other special industrial machinery.

Cross Current
371 Lexington Street
San Francisco, CA 94110
(415) 647-7927

D.J. Marketing
P.O. Box 1178
Daly City, CA 94017
(415) 994-5666

D.S. International Trading Co.
406 Grant Avenue
San Francisco, CA 94108
(415) 391-2170

D.Y. International
50 Mendell Street
San Francisco, CA 94124
(415) 821-0600

Dae-Won & Associates
3915-A 24th Street
San Francisco, CA 94114
(415) 759-1594

Construction material, insulation, hardware.
Areas: South Korea, Asia

Dasity International Corp.
455 37th Avenue
San Francisco, CA 94121
(415) 751-0500

Dalziel Supply
2741 16th Street
San Francisco, CA 94103
(415) 863-4100

Del Valle, Kahman & Co.
185 Berry Street, Suite 5838
San Francisco, CA 94107
(415) 981-4641

Den-Bere International Inc.
100 Pine Street
San Francisco, CA 94111
(415) 956-6600

Frozen fruits & vegetables, canned food specialties, dehydrated potato flakes.

Dena International Inc.
703 Market Street
San Francisco, CA 94103
(415) 777-0700

Design Marketing International
950 Battery Street, 3rd Floor
San Francisco, CA 94111
(415) 956-1147

Dextermann Enterprises
3407 Maple Avenue
Oakland, CA 94602
(415) 530-5193

Dickerson & Quinn, Ltd.
300 Lakeside Drive, Suite 1375
Oakland, CA 94612
(415) 272-0727

Grocery store items.
Areas: Micronesia, Asia

Donmort Associates
582 Market Street
San Francisco, CA 94104
(415) 982-9610

Hardware, sportswear, office supplies, stationery, marine supplies & engine parts, home furnishings.

Dreamco International Export Management Co.
510 16th Street
Oakland, CA 94612
(415) 452-4040
(800) 451-4040

EMT Corp.
44 Montgomery Street
San Francisco, CA 94104
(415) 433-8581

Computers, telecommunications & business equipment.
Areas: Europe, Mexico

EWT Trading Co.
638 Kearny Street, #301
San Francisco, CA 94108
(415) 788-7886

Eagle International Enterprises
1415 Rollins Road, Suite 4
Burlingame, CA 94010
(415) 349-8038

Ellision Enterprise USA, Inc.
802-805 Stockton Street
San Francisco, CA 94108
(415) 982-3886

Evergood Enterprises
205 Michele Court
South San Francisco, CA 94080
(415) 583-9778
Fresh produce.
Area: Far East

Everlight International Inc.
118 King Street
San Francisco, CA 94107
(415) 788-5103

Excel Parts Export Co.
121 S. Maple Avenue
South San Francisco, CA 94080
(415) 952-5650

Extrad Inc.
1 Maritime Plaza
San Francisco, CA 94111
(415) 362-5030

FIC International Corp.
556 Commercial Street
San Francisco, CA 94111
(415) 777-5572

Fabcon Inc.
965 Mission Street, Suite 730
San Francisco, CA 94103
(415) 957-0333

Ferrostaal Corp.
1 Maritime Plaza, Suite 1060
San Francisco, CA 94111
(415) 781-3237

Fil-American Trading Co. Inc.
820 Mission Street
San Francisco, CA 94103
(415) 397-8221

Fischer Associates International
654 Bair Island Road
Redwood City, CA 94063
(415) 361-8801

Computer products.
Area: Worldwide

Formosa International Express
447 Sutter Street
San Francisco, CA 94108
(415) 981-2540

Four Corners World Trading Inc.
1110 S. El Camino Real
San Mateo, CA 94402
(415) 571-1845

Commercial kitchen equipment.
Area: Worldwide

Franklin Exports
P.O. Box 1187
San Francisco, CA 94101
(415) 931-1434

G.B. International
1225 6th Street
San Francisco, CA 94107
(415) 626-9630

Building materials.
Areas: China, Hong Kong, Indonesia, Malaysia, other Asian countries

Gar International
263 Utah Avenue
San Francisco, CA 94103
(415) 952-2223

Construction & mining equipment.

Gateway Pacific Supply
12 Orinda Way
Orinda, CA 94563
(415) 254-4360

General Pacific Export Inc.
1849 Bayshore Highway
Burlingame, CA 94010
(415) 732-9421

General merchandise.
Area: Worldwide

Getz Brothers & Co. Inc.
150 Post Street
San Francisco, CA 94108
(415) 772-550

Ghiselli Brothers Inc.
2075 Jerrold Avenue
San Francisco, CA 94124
(415) 282-730

Fresh fruits & vegetables, frozen foods, nuts, dairy products,

L.A. Giacobbi & Co.
210 Post Street, Room 502
San Francisco, CA 94108
(415) 986-6800

Gladix Corp.
3334 Fulton Street
P.O. Box 1523
San Francisco, CA 94101
(415) 668-5286

Global Marketing Associates
435 Brannan Street
San Francisco, CA 94107
(415) 495-8524

Global Merchandising Corp.
3131 19th Street
San Francisco, CA 94132
(415) 285-8336

Golden Gate International of San Francisco
5 Third Street, Suite 820
San Francisco, CA 94103
(415) 543-9700

Computers & peripherals, electronic equipment & components.

Golden Phoenix International
114 Sansome Street
Francisco, CA 94104
(415) 421-6066

Canned foods, frozen poultry, meat, groceries, photographic San equipment.

Golden Tiger International
185 Berry Street
San Francisco, CA 94107
(415) 543-3567

Goodyear International Corp.
393 Vintage Park Drive
Foster City, CA 94404
(415) 574-0433

Tires & tubes, printer supplies, shoes, specialty chemicals, coatings & adhesives, packaging films, aviation wheels & brakes.

Grand Export, Inc.
495 De Haro
San Francisco, CA 94107
(415) 552-4217

Food products.
Area: Tahiti

Grand USA
460 Cabot Road
South San Francisco, CA 94080
(415) 689-8490

Construction materials.
Area: Far East

Graybar Electric Co. Inc.
251 Lawrence Avenue
South San Francisco, CA 94080
(415) 871-7000

Gulf World Trade USA Inc.
653 Chestnut Avenue
South San Francisco, CA 94080
(415) 761-2615

Har-Vi Import & Export Inc.
982 Mission Street
San Francisco, CA 94103
(415) 974-1618

Hara International, Inc.
2155 Powell Street
San Francisco, CA 94133
(415) 391-9149

Hawaii Pacific International, Inc.
25 Division Street
San Francisco, CA 94103
(415) 863-2001
Building materials.
Area: Pacific Basin

Hedden Co.
550 10th Avenue
San Francisco, CA 94118
(415) 221-3026
Industrial equipment & materials.

Hoei Trading America, Inc.
100 Bush Street
San Francisco, CA 94104
(415) 391-6342

John S. Horn Co., Inc.
World Trade Center, Room 340
San Francisco, CA 94111
(415) 781-6789
Food products.

Hysen International
260 California Street
San Francisco, CA 94111
(415) 781-4477

Hyundai Corp.
100 California Street
San Francisco, CA 94111
(415) 989-6600

Impex Trade Inc.
1161 Chess Drive
Foster City, CA 94404
(415) 571-1411
Aviation parts.
Area: Philippines

Imports Exports of Sausalito
P.O. Box 1080
Sausalito, CA 94966
(415) 467-6554

Independent Trade Co.
410 Pacific Avenue
San Francisco, CA 94103
(415) 781-6188

Insinco International Co.
600 Minnesota Street
San Francisco, CA 94107
(415) 647-2276

Inter-Continental Export
(415) 391-5335

International Export Trade
1842 El Camino Real
Burlingame, CA 94010
(415) 692-3735

Construction materials.
Area: Far East

International Group Corp.
P.O. Box 41250
San Jose, CA 95160
(408) 246-2683

International Land Construction
Export-Import
143 Victoria Street
San Francisco, CA 94132
(415) 531-2207
Branch Office:
3473 Boston Avenue
Oakland, CA 94602
(415) 531-3500

All types of products.

International Marketing Services
Group, Inc.
31 S. Hill Blvd.
San Francisco, CA 94112
(415) 469-7733

International Technology Consortium
3031 Tisch Way, #910
San Jose, CA 95128
(408) 945-1200

Computer equipment.

Intraco International Inc.
1832 Buchanan Street
San Francisco, CA 94115
(415) 563-0551

Ishiyama Corp.
465 California Street, Suite 800
San Francisco, CA 94104
(415) 392-0800

C. Itoh & Co. (America) Inc.
1 Maritime Plaza
San Francisco, CA 94111
(415) 391-2510

General trading company, all types of products.

J International
4445 Anza Street
San Francisco, CA 94121
(415) 752-2341

J.P. Trading Inc.
300 Industrial Way
Brisbane, CA 94005
(415) 468-0775

D.S. Jayme Inc.
World Trade Center
San Francisco, CA
(415) 391-8220

Jeb International Inc.
20 Dogie Court
San Ramon, CA 94583
(415) 867-3208

Jomar International
World Trade Center
San Francisco, CA 94111
(415) 362-0859

Kabi International, Inc.
111 Morningside Drive
San Francisco, CA 94132
(415) 566-2666

Kalmar Trading Corp.
25 Mitchell Blvd.
San Rafael, CA 94903
(415) 479-8484

California wines.
Areas: Europe, Far East

Kam Lee Yuen Trading Inc.
1495 Custer Avenue
San Francisco, CA 94124
(415) 826-3790

Kanematsu-Gosho (USA), Inc.
350 California Street, Suite 820
San Francisco, CA 94014
(415) 788-3800

Kangyo Ryowa Corp.
150 Powell Street
San Francisco, CA 94102
(415) 391-2920

Kasgo USA Inc.
595 Market Street
San Francisco, CA 94105
(415) 543-9710

General merchandise.

Kawasho International USA Inc.
44 Montgomery Street
San Francisco, CA 94104
(415) 391-7242

Kent International
2131 19th Avenue
San Francisco, CA 94116
(415) 661-1200

Keystone Overseas Inc.
1801 Murchison Drive
Burlingame, CA 94010
(415) 692-3484

A.B. Khalfan
450 Andover Drive
Pacifica, CA 94044
(415) 359-5723

Klein Brothers International
88 Kearny Street
San Francisco, CA 94108
(415) 989-9168

Kung & Associates
3315 Sacramento Street, Suite 336
San Francisco, CA 94118
(415) 346-4497

L.S. International Import & Export Co. Ltd.
1492 California Street
San Francisco, CA 94109
(415) 885-0845

David Lee International Commerce Co.
55 New Montgomery Street
San Francisco, CA 94105
(415) 781-2733

Levy A. & Zenter J. Co.
501 Forbes Blvd.
South San Francisco, CA 94080
(415) 589-7155

Fresh fruit & produce.

Liberty Gold Fruit Co., Inc.
500 Eccles Avenue
P.O. Box 2187
South San Francisco, CA 94083
(415) 583-4700

Agricultural products.
Area: Worldwide

C.Y. Lin Trading Co.
15 Southgate Avenue
San Francisco, CA
(415) 994-9888

Linco International
P.O. Box 6121
San Mateo, CA 94401
(415) 348-2666

High technology products.
Area: Japan

Lindemuth-Brown Trading Co.
1681 Grandview Drive
South San Francisco, CA 94080
(415) 952-8765

Automotive parts & accessories, poultry processing equipment, wine.

Link International
1485 Bayshore Blvd.
San Francisco, CA 94124
(415) 467-1150

Lockwood International
45 Camino Alto
Mill Valley, CA 94941
(415) 981-5470

Luboil Co.
301 Grand Avenue
South San Francisco, CA 94080
(415) 871-0244

Lubricating oils.
Area: Latin America

MBK International Co.
3427 Vicente Street
San Francisco, CA 94116
(415) 664-1122

M-C International
742 Market Street
San Francisco, CA 94102
(415) 543-1455

M & O Trade
2155 Powell Street
San Francisco, CA 94133
(415) 391-9144

Macon-Maclane International
344 Harriet Street
San Francisco, CA 94103
(415) 863-1681

Machinery & Equipment Co., Inc.
3401 Bayshore Blvd.
Brisbane, CA 94005
(415) 467-3400

Food processing equipment, mining machinery, chemical machinery & equipment.

Mahoney Export Service
1730 3rd Street
San Francisco, CA 94107
(415) 777-5755

Major Pacific
118 King Street
San Francisco, CA 94107
(415) 974-6446

Marlin International
976 Mission Street
San Francisco, CA 94103
(415) 777-5487

Marubeni America Corp.
650 California Street, 32nd Floor
San Francisco, CA 94108
(415) 954-0100

Massin Development Corp.
1601 2nd Street
San Rafael, CA 94901
(415) 459-8787

Sugar.
Area: Middle East

Mathews Enterprises
2345 Filbert Street
San Francisco, CA 94123
(415) 563-1595

Matulich Import
1301 Alemany Blvd.
San Francisco, CA 94112
(415) 334-9823

Otis McAllister Inc.
100 California Street, Suite 990
San Francisco, CA 94111
(415) 421-6010

Agricultural products.
Area: Worldwide

Meitetsu Inc.
166 Geary Street
San Francisco, CA 94108
(415) 362-2557

C. Melchers & Co. America, Inc.
657 Mission Street
San Francisco, CA 94105
(415) 974-6210

Mid-Pacific Industries, Inc.
1142 Chess Drive
Foster City, CA 94404
(415) 571-6777

Truck parts.
Area: Worldwide

Midway Trading Inc.
130 Battery Street
San Francisco, CA 94111
(415) 986-2600

Mitsubishi International Corp.
50 California Street
San Francisco, CA 94111
(415) 544-2700

Full service trading company --
all types of products worldwide.

Mitsui & Co. USA Inc.
1 California Street
San Francisco, CA 94111
(415) 765-1195

Full service trading company.
Area: Worldwide

Modern Overseas, Inc.
311 California Street
San Francisco, CA 94111
(415) 392-1531

Dental supplies, candy, nutritional
supplements, general housewares.
Areas: Japan, Singapore, Thailand.

Monarch International
1730 S. El Camino Real
P.O. Box 5580
San Mateo, CA 94402
(415) 574-4200

Canned fruits, vegetables &
juices.

Mt. Eden International
564 Market Street
San Francisco, CA 94104
(415) 986-4441

Mueller Martin Export Inc.
450 Mission Street
San Francisco, CA 94105
(415) 495-8812

Muller & Phipps International Corp.
640 Sacramento Street
San Francisco, CA 94111
(415) 772-5650

K.J. Murphy & Co., Inc.
311 California Street, Suite 640
San Francisco, CA 94104
(415) 956-3577

Computers & peripherals, construction equipment & parts, oilfield machinery, optical test instruments.

Mutual Trade International
915 Stockton Street
San Francisco, CA 94108
(415) 981-3421

National Exporting Co.
838 Grant Avenue
San Francisco, CA 94108
(415) 982-4896

Network Trading Co.
(415) 776-7335

Nevis-Reed International, Inc.
4962 El Camino Real
Los Altos, CA 94022
(415) 961-9121

New City Trading Inc.
831 Pacific Avenue
San Francisco, CA 94133
(415) 956-1331

Nichimen America Inc.
235 Montgomery Street
San Francisco, CA 94104
(415) 981-0650

Foodstuffs, metals.

Nishimoto Trading Co. Ltd.
410 E. Grand Avenue
South San Francisco, CA 94080
(415) 871-2490

Nissho Iwai American Corp.
120 Montgomery Street
San Francisco, CA 94104
(415) 421-7200

General trading company: steel products, machinery, textiles, foodstuffs, agri-products, general commodities.

Nohara Foods America Co.
1638 Post Street
San Francisco, CA 94115
(415) 931-5829

Seafood products.

Nomura & Co., Inc.
151 Industrial Way
Brisbane, CA 94005
(415) 468-1032

Rice.

Nomura Jimusho Inc.
100 Pine Street
San Francisco, CA 94111
(415) 788-7799

Noon International, Inc.
1330 Broadway, Suite 1535
Oakland, CA 94612
(415) 272-9661

Northwest Exports Inc.
(415) 861-4488

OK Enterprises International, Ltd.
1031 Crestview Drive, Suite 304
Mountain View, CA 94040
(415) 965-9170

Grains, foodstuffs, agricultural chemicals, farm machinery & equipment, food processing equipment.

Oceanic Trading Co.
55 New Montgomery Street
San Francisco, CA 94105
(415) 957-9611
(415) 982-2660

Orbeta AM Enterprises, Inc.
World Trade Center
San Francisco, CA 94111
(415) 362-0856

Heavy machinery & equipment.
Area: Far East

Orion Engineering Corp.
4826 Rio Vista Avenue
San Jose, CA 95129
(408) 554-1685

Security systems, metals & minerals, miscellaneous durable goods.

Oritz International Inc.
436 Rozzi Pl.
South San Francisco, CA 94080
(415) 872-1234

Beef & poultry.
Area: Japan & Far East

Overseas Industrial Services
495 Redwood Avenue
San Bruno, CA 94066
(415) 583-3330

Pac Com Trading Corp.
1750 Montgomery Street
San Francisco, CA 94111
(415) 392-4352

Pacific-Atlantic Trading Co., Inc.
3 Embarcadero Center, Suite 2500
San Francisco, CA 94111
(415) 362-3546

Pacific Export Co.
1415 Rollins Road
Burlingame, CA 94010
(415) 348-5966

Industrial materials, non-perishable goods.
Area: Pacific Basin

Pacific Exporters
241 Cervantes Blvd.
San Francisco, CA 94123
(415) 563-0806

Pacific Gateway Co.
444 Market Street
San Francisco, CA 94111
(415) 788-4410

Pacific International Corp.
449 Forbes Blvd.
South San Francisco, CA 94080
(415) 952-3170

Building materials.
Area: Far East

Pacific Lumber Co.
500 Washington Street
San Francisco, CA 94111
(415) 421-3000

Pacific Market Managers, Inc.
5701 Mission Street
San Francisco, CA 94112
(415) 469-5510

Pacific Trading Inc.
1401 Lakeside Drive
Oakland, CA 94612
(415) 839-0211

Pacific Way, Inc.
World Trade Center
San Francisco, CA 94111
(415) 781-8155

Pacific Western Corp.
209 James Court
South San Francisco, CA 94080
(415) 872-1511

Electrical products.
Area: Far East

Pal Enterprises
211 Cornwall Street
San Francisco, CA 94118
(415) 387-9732

Pars International
2148-A Market Street
San Francisco, CA 94114
(415) 626-7877

Permacon International Corp.
165 O'Farrell Street
San Francisco, CA 94102
(415) 986-4428

Philimare International, Inc.
447 Sutter Street
San Francisco, CA 94108
(415) 398-3231

Powercom Corp.
2674 Middlefield Road
Redwood City, CA 94063
(415) 365-0293

Electrical products.
Area: Far East

Purcell & Associates
100 S. Ellsworth Avenue, Suite 504
San Mateo, CA 94401
(415) 343-7200

Frozen fruit juice, canned & frozen fruit.

Quaestus International, Inc.
P.O. Box 42368
San Francisco, CA 94142
(415) 239-8140

Electronic equipment & parts.

R.D.M. Corp.
160 Sansome Street, 11th Floor
San Francisco, CA 94104
(415) 421-6902

R.L. Trading Co.
2290 Wexford Avenue
South San Francisco, CA 94080
(415) 583-6075

Remgal Asian Corp.
285 Shipley Avenue
Daly City, CA 94105
(415) 878-5505

P.J. Rhodes & Co.
World Trade Center, Suite 139
San Francisco, CA 94111
(415) 434-2750

Consumer products, general merchandise, candy & other foodstuffs.
Area: Far East

Rimpex Trading Corp.
(415) 334-8373

Rio del Mar Foods Inc.
160 Sansome Street
San Francisco, CA 94104
(415) 421-6902

Dried fruit, miscellaneous foodstuffs.

Roc-Lun International
375 Oyster Point Blvd.
South San Francisco, CA 94080
(415) 761-1110

Roma Co. USA Ltd.
235 Montgomery Street
San Francisco, CA 94104
(415) 392-7192

Mark Ross & Co.
3131 19th Street
San Francisco, CA 94110
(415) 285-5500

S.J.S. Trade Inc.
P.O. Box 88374
San Francisco, CA 94188
(415) 952-5116

SMZ Co. Inc
690 Market Street, Suite 605
San Francisco, CA 94104
(415) 397-7997

Safeway Export Department
2800 Ygnacio Valley Road
Walnut Creek, CA 94598
(415) 944-4192

Saha-Union International USA Inc.
419 Allan Street
Daly City, CA 94014
(415) 467-6155

San-Tai International
625 3rd Street
San Francisco, CA 94107
(415) 777-5104

San Yeh Trading Co.
838 Grant Avenue
San Francisco, CA 94108
(415) 982-1903

Sancal International Co., Inc.
155 Montgomery Street, Suite 601
San Francisco, CA 94104
(415) 391-9059

Saria International Inc.
500 Airport Blvd.
Burlingame, CA 94010
(415) 348-0163

Tools & related industrial products.
Area: Worldwide

Scheidigger Trading Co. Inc.
230 California Street
San Francisco, CA 94111
(415) 397-3837

H.P. Schmid Inc.
465 California Street
P.O. Box 3707
San Francisco, CA 94119
(415) 956-5811

Sea-Air Exports Inc.
450 San Antonio Road
Palo Alto, CA 94306
(415) 493-2221

General merchandise.
Area: South Pacific

Seaborne Trading Co.
21 Columbus Avenue
San Francisco, CA 94111
(415) 362-2900

Sebemar National Inc.
2660 Sean Court
South San Francisco, CA 94080
(415) 589-4102

Furniture.

Seltrex Corp.
450 San Antonio Road
Palo Alto, CA 94306
(415) 856-6822

Medical products.

Seocal Inc.
310 University Avenue
Palo Alto, CA 94301
(415) 322-0790

Electronics.

Settsu USA Inc.
360 Post Street
San Francisco, CA 94108
(415) 956-7671

H. Shenson International Export
650 5th Street
San Francisco, CA 94107
(415) 541-9222

Slumberwool, USA
649 Mission Street, Suite 506
San Francisco, CA 94135
(415) 495-3545

Sumitomo Corp. of America
One California Street, 23rd Floor
San Francisco, CA 94111
(415) 788-5400

Sun West Export Co., Inc.
150 Post Street
San Francisco, CA 94108
(415) 398-8790

Sunriser Trading Co. Ltd.
1849 Bayshore Highway
Burlingame, CA 94010
(415) 697-9284
Fruit & vegetables.

Sunset Produce International
Golden Gate Produce Terminal
South San Francisco, CA 94080
(415) 761-0300
Produce.

Superior Trading Co.
837 Washington Street
San Francisco, CA 94108
(415) 982-8722
Ginseng & ginseng products.

TADA
450 San Antonio Road
Palo Alto, CA 94306
(415) 493-0311
Electronic products.

TPS Aviation Inc.
340 Beach Road
Burlingame, CA 94010
(415) 342-7264
Aviation parts.
Area: Japan

Tabcor International
2266 9th Avenue
San Francisco, CA 94116
(415) 665-7217

Talmex Export Corp.
World Trade Center, Suite 211
San Francisco, CA 94111
(415) 392-6308
Animal byproducts.
Areas: Korea, Taiwan, Japan

Taramar, Inc.
Fort Cronkhite
Sausalito, CA 94965
(415) 331-2564
Heavy machinery.
Area: China

Techcare Systems
3530 Haven Avenue
Redwood City, CA 95470
(415) 361-1608
Medical products
Area: Europe

Technipol International Corp. 1181 Chess Drive Foster City, CA 94404 (415) 349-5661	Security & military products.
Tiao Peng Trading Co. 610 22nd Street San Francisco, CA 94107 (415) 621-0175	
Toshoku America Inc. 465 California Street San Francisco, CA 94104 (415) 986-5622	
Toyomenka America Inc. 444 Market Street San Francisco, CA 94111 (415) 788-3400	
Trade Pacific International P.O. Box 3364 San Leandro, CA 94578 (415) 351-5250	Frozen foods & seafoods, groceries, cleaning products, adhesives, automotive oils & greases.
Tradewest International Corp. 20 Sunnyside Avenue, Suite A-197 Mill Valley, CA 94941 (415) 383-8726	Pharmaceuticals, medical instruments, sawmill products.
Trading Services, Inc. 313 Sista De Valle Mill Valley, CA 94941 (415) 383-8086	Industrial equipment. Areas: Mexico, Far East
Trans Meridian Trading, Inc. 600 Montgomery Street, 43rd Floor San Francisco, CA 94111 (415) 398-8500	Industrial & fertilizer chemicals.
Trans World Pacific, Inc. 2133 Fourth Street Berkeley, CA 94710 (415) 548-4434	Canned tomato products, wire cloth.
Trans World Products, Inc. 845 Paris Street San Francisco, CA 94112 (415) 239-2939	
Tri-N International Trading 1095 Market Street San Francisco, CA 94103 (415) 863-6697	

Tri Nation International, Inc.
3001 Geary Blvd.
San Francisco, CA 94118
(415) 221-1596

Tung Yung Trading Corp.
369 Pine Street, Suite 527
San Francisco, CA 94104
(415) 397-0954

Union Fish Co.
100 Bush Street
San Francisco, CA 94104
(415) 392-6313

Frozen fish & seafood, frozen & preserved vegetables & groceries.

Union Trading Co. Inc.
335 Sutter Street
San Francisco, CA 94108
(415) 421-6851

United Exporters Co.
One Sutter Street
San Francisco, CA 94104
(415) 433-0771

Medical products, electronic components, nondurable goods.

U.S. Machinery
1101 Grandview Drive
South San Francisco, CA 94080
(415) 952-5885

Machine parts.

United Trading Co.
350 Sansome Street
San Francisco, CA 94104
(415) 981-4235

Food commodities.

Unitrade International
1839 Irving Street
San Francisco, CA 94122
(415) 753-6686

Universal Export
11 Saint Francis Square
Daly City, CA 94015
(415) 992-9988

Universal Rovina International
22 Battery Street
San Francisco, CA 94111
(415) 392-0239

Valter International Corp.
744 San Antonio Road
Palo Alto, CA 94306
(415) 424-8777

High-tech products, medical instruments.

Viking Trading Co.
(415) 334-3081

W & L Marketing Inc.
225 Kearny Street, Suite 302
San Francisco, CA 94108
(415) 989-0560

Walls Pacific Corp.
1 Hillside Blvd.
Daly City, CA 94014
(415) 997-0188

Antoine Warde, Inc.
419 Presidio Avenue
San Francisco, CA 94115
(415) 346-6870

Westcoast International Trading Co.
821 Market Street, Suite 1-520
San Francisco, CA 94103
(415) 986-8661

Westpac Corp.
342 Harriet Street
San Francisco, CA 94104
(415) 431-6350

Builders hardware.
Area: Worldwide

Wilbur-Ellis Co.
320 California Street, 2nd Floor
San Francisco, CA 94104
(415) 772-4000

L.B. Williams Co. Inc.
251 Park Road
Burlingame, CA 94010
(415) 579-2696

Consumer products.
Areas: Far East, South Pacific

Wing On Co. Inc.
527 Stevenson Street
San Francisco, CA 94103
(415) 431-1255

Winston Trading Group Inc.
1416 Bush Street
San Francisco, CA 94109
(415) 771-7170

World Wide Supplies Co. Inc.
1 Hillsdie Blvd.
Daly City, CA 94014
(415) 997-3365

Worldwide Trading Co., Inc.
2095 Jerrold Avenue
San Francisco, CA 94124
(415) 826-1338

Fresh & frozen fruit & vegetables.

Ziegler Corp.
850 Battery Street
San Francisco, CA 94111
(415) 421-1345

Food products.
Areas: Far East, Europe

Santa Barbara

Cox-Uphoff International
1160 Mark Avenue
Carpinteria, CA 93013
(805) 684-7617

Silicone medical products.
Area: Worldwide

Industrial Adventures Corp.
P.O. Box 6401
Santa Barbara, CA 93160
(805) 964-4639

Blankets, infant goods, pressure sensitive materials, valves, switches & fuses, mill supplies, electrical, hydraulic & pneumatic equipment, flower bulbs.
Area: Worldwide

Intertrade Services
P.O. Box 1120
Carpinteria, CA 93013
(805) 658-1299
TWX: 910-350-8482

Thermal

Latin Lady Ranch
84-555 Avenue 66
Thermal, CA 92274
(619) 397-4537

Citrus fruits, agricultural products.
Area: Worldwide

INTERNATIONAL TRADE CONSULTANTS

International trade consultants provide numerous services to assist a manufacturer with exporting. Trade consultants can provide information on domestic and foreign trade regulations, and can assess overseas commercial and political risk. They may also provide information on foreign markets, conduct feasibility studies, help establish overseas contacts, and assist in product promotion. Large law firms and specialized marketing firms may also provide international trade consulting services. International accounting firms, besides providing services for international accounting and taxation, may offer other international consulting services as well.

Trade consultants often specialize by product category and/or geographical area. Where available, this information is provided below. Firms are listed by metropolitan area.

Fresno

Agrima International
10896 N. Armstrong
Clovis, CA 93612
(209) 298-1623

Roland E. Garcia Consulting
P.O. Box 12264
Fresno, CA 93777-2264
(209) 438-8100

Consulting on paper, printing & packaging materials for Latin America; other consulting worldwide.

Tradex International
2788 N. Larkin Avenue
Fresno, CA 93727
(209) 294-7100

Arthur Young & Co.
5260 N. Palm Avenue
Fresno, CA 93704
(209) 431-1315

International accounting.

Los Angeles

AMH Customs Consultants
4242 Campus Drive, Suite E-2
Newport Beach, CA 92660
(714) 756-2040

African-American Trade Institute
3460 W. 7th Street, Suite 506
Los Angeles, CA 90005
(213) 386-5265

Agopian Williams & Co. 3711 Long Beach Blvd., Suite 809 Long Beach, CA 90807 (213) 424-8679	International accounting.
American Export Trading Co. 8730 Wilshire Blvd., Suite 330 Beverly Hills, CA 90211-2782 (213) 659-0629 Telex: 49-73015 AMEXPO	Manufactured products, capital & transportation equipment, manufacturing machinery & components, raw materials.
American Leina Co., Inc. 9720 S. La Cienega Blvd. Inglewood, CA 90301 (213) 776-3435 Fax: 213-649-5266	Area: Pacific Rim
Arthur Andersen & Co. 911 Wilshire Blvd. Los Angeles, CA 90017 (213) 614-6500 Telex: 49-45417 ARTLSA Fax: 213-614-6670	International accounting & taxation.
Ansel Associates 904 Silver Spur Road Rolling Hills Estates, CA 90274 (213) 539-3968	Clothing, candy, bottled water, soft drinks, canned & preserved fruits & vegetables, leather goods.
Asian Advisory Services 1555 E. Mesa Verde Drive, #57-F Costa Mesa, CA 92626 (714) 557-0805	Cross-cultural counseling for East Asia.
Asian Pacific Business Consultant P.O. Box A6-145 Laguna Niguel, CA 92677 (714) 240-0384	Area: Asia
Atlow International 6302 W. Ridgeglade Court Rancho Palos Verdes, CA 90274 (213) 544-2542	
Bergesen International 3825 Charthouse Circle Westlake Village, CA 91361 (818) 889-4434	
Business Ambassadors, Inc. 28771 Woodwcok Drive Laguna Niguel, CA 92677 (714) 643-2468	

Cecere & Associates
1721 Via Arriba
Palos Verdes Estates, CA 90274

Century Data Systems
1270 N. Kraemer Blvd.
Anaheim, CA 92806
(714) 632-7500

Cline & Associates
27001 La Paz Road, #400
Mission Viejo, CA 92621
(714) 768-5918

Thomas Collier & Associates
10889 Wilshire Blvd.
Los Angeles, CA 90024
(213) 208-5515
Telex: 67-3577 AABTOMCOLL

Areas of expertise: Japan, Taiwan, Great Britain, Belgium, France, Switzerland, Mexico.

Coopers & Lybrand
1000 W. 6th Street
Los Angeles, CA 90017
(213) 482-6163
TWX: 910-321-3148
Fax: 213-482-4709

International accounting.

Corporate Finance Associates
8405 Pershing Drive, Suite 203
Playa del Rey, CA 90293
(213) 827-7721

Medical supplies, agricultural products, oil & gas fields.

Crown-Pacific International
18001 Mitchell South
Irvine, CA 92714
(714) 660-1798

Council Shared Services
6255 Sunset Blvd., Suite 817
Los Angeles, CA 90028
(213) 469-7311

Medical-surgical equipment & supplies, pharmaceuticals.
Area: Africa

Dominion (USA) Ltd.
1875 Century Park East, Suite 1880
Los Angeles, CA 90067
(213) 201-5959
Telex: 18-2763
Fax: 213-203-9458

Doram Management Corp.
P.O. Box 3970
North Hollywood, CA 91609
(213) 985-3500

Elan International
17532 Wayne Avenue
Irvine, CA 92714
(714) 786-4454

Protocol specialists.

Ernst & Whinney
515 S. Flower Street, Suite 2700
Los Angeles, CA 90071
(213) 621-1666
Branch Office:
401 E. Ocean Blvd., Suite 600
Long Beach, CA 90802
(213) 590-8011
Telex: 18-2565

International accounting.

Far East Trade Service, Inc.
3660 Wilshire Blvd., Suite 918
Los Angeles, CA 90010
(213) 380-3644
Telex: 67-4200 FETS LSA

Gregory Fosselle Assoc.
26655 Dorothea Drive
Mission Viejo, CA 92691
(714) 562-8384

Product & graphic design consulting.

Fran. Tech Group Corp.
200 E. Sand Point Avenue, #700
Santa Ana, CA 92707
(714) 751-0603

Franchising systems.

Antonio M. Freire & Associates
1888 Century Park East, Suite 1900
Los Angeles, CA 90067
(213) 452-6337
TWX: 910-250-6154 FREIRELAW UQ

Consulting on international finance, cross-cultural negotiation, counseling.
Areas: Europe, Latin America, Japan, Pacific Rim

Jeff Fromberg Accounting Corp.
10351 Santa Monica Blvd., Suite 200
Los Angeles, CA 90025
(213) 551-0308

International accounting & taxation.

Ed Garber Associates
110 E. 9th St., Suite B-477
Los Angeles, CA 90079
(213) 689-1467
TWX: 910-321-2373 EGA LSA

Textiles, apparel, products for industrial use, consumer goods.

Lennart Gohrn
2642 Veteran Avenue
Los Angeles, CA 90064
(213) 475-5065

Green, Stafford
P.O. Box WW
Balboa Island, CA 92662
(714) 720-0282

Management development & protocol services.

Joseph Gross & Assoc.
11930 Montana Avenue
Los Angeles, CA 90049
(213) 820-2674
Telex: 19-4561 ISA

Cosmetics & beauty products, specialty & health foods, wine.

HHS Enterprises Inc.
2305 Roark Drive
Alhambra, CA 91803
(818) 449-0933

Ophthalmic goods, radio & TV equipment, machine tools, wood-working machinery, computers, chemicals.

HK Consultants, Inc.
18662 MacArthur Blvd., #200
Irvine, CA 92715
(714) 833-8417

Harbor Group Ltd.
4000 Westerly Place, Suite 195
Newport Beach, CA 92660
(714) 851-1951

Oil field machinery.

Heyden Co.
1301 Dove Street, #755
Newport Beach, CA 92660
(714) 752-6838

Hunt Consulting Service
24843 Del Prado, #306
Dana Point, CA 92692
(714) 493-9205

I.V.A. Inc.
2740 S. Harbor Blvd.
Santa Ana, CA 92704
(714) 556-1340

The India Venture Group
700 S. Flower Street, Suite 2200
Los Angeles, CA 90017
(213) 489-7711
Telex: 37-22287 IVG
Fax: 213-658-6704

Area: India

Intercontinental Trade Specialists
17340 Boswell Place
Granada Hills, CA 91344
(818) 368-8465
Cable: INTSVS

International Commercial Services Ltd.
1201 Dove Street
Newport Beach, CA 92641
(714) 476-8353

International Consulting Service
7636 Capistrano Avenue
Canoga Park, CA 91304
(818) 346-3509
Telex: 65-3404 AMOVAIR

Optical products, audio-visual equipment, electronic test equipment.

International Marketing Management
18300 Von Karman, #700
Irvine, CA 92715
(714) 553-1717

International Services
4000 San Rafael Avenue
Los Angeles, CA 90065
(213) 223-6002

International Technical Service
Corporate Plaza, #12
Newport Beach, CA 92660
(714) 759-0904

International Trade Consultants
6145 Shoup Avenue, Suite 59
Woodland Hills, CA 91367
(818) 992-4493

International Trade Specialists
11852 Gorham Avenue, Suite 3
Los Angeles, CA 90049
(213) 820-3045
Cable: INTSVS

International Traffic Services
Div. of Adco Enterprise, Inc.
10445 Magnolia Blvd.
North Hollywood, CA 91601
(818) 985-6424
Telex: 18-2397 EA ITSAD

Invec International, Inc.
1452 2nd Street, Suite B
Santa Monica, CA 90401
(213) 394-7476

Keizaikai Pacific, Inc.
21515 Hawthorne Blvd., Suite 820
Torrance, CA 90503
(213) 540-0883
Fax: 213-540-2534

Kennedy & Associates
21241 Ventura Blvd.
Woodland Hills, CA 91364
(818) 704-0711
Telex: 36-1674 KCK MTTL

International marketing & international finance.

The Khan Co.
15007 Gate Avenue
Hacienda Heights, CA 91754
(818) 302-3981

Computers, communication & electronic equipment, fertilizer equipment, solar & wind energy systems.

Edwin Koblentz International Consultant Service
7636 Capistrano Avenue
Conoga Park, CA 91304
(818) 346-3509

Robert Landau International
1900 Avenue of the Stars, Suite 606
Los Angeles, CA 90067
(213) 553-3643

MRO - Micro-Marketing Division
6630 Whitsett Avenue
North Hollywood, CA 91606
(818) 760-8953

Area: Peru

Marsh & McClennan, Inc.
3303 Wilshire Blvd.
Los Angeles, CA 90010
(213) 736-7073

Medical Technology Transfer Corp.
21241 Ventura Blvd.
Woodland Hills, CA 91364
(818) 704-0711

Azmi Miniawi
P.O. Box 7221
Huntington Beach, CA 92615
(714) 962-4036

Montero International
11016 Myrtle Street
Downey, CA 90241
(213) 862-0116
Telex: 296131 JORG UR
Cable: MONTINT

Electrical & electronic equipment.

David More International
5456 McConnell Avenue
Los Angeles, CA 90066
(213) 306-4332
Telex: 37-20229
Cable: RATTAN LOS ANGELES

Mulcahy & Associates
4320 Campus Drive
Newport Beach, CA 92660
(714) 852-1788

Edward Nelson International, Inc.
1180 S. Beverly Hills Dr., Suite 505
Los Angeles, CA 90055
(213) 879-3050
Telex: 37-20303 NELSONREP LSA

Consumer goods, toys, sporting goods, hobby supplies, posters.
Area: Worldwide

Nexus Biomedical Ltd.
P.O. Box 5255
Fullerton, CA 92635
(714) 870-6870

Consulting, especially shipping & handling.

O & W International Co.
3518 Cahuenga Blvd.
West Hollywood, CA 90068
(213) 876-2696

Or-Ca Enterprises
24741 Pallas Way
Mission Viejo, CA 92691
(714) 586-6758

Orr International Public Relations Co.
535 S. Curson Street, Suite 7M
Los Angeles, CA 90036
(213) 935-8356

International public relations.

Paul Pancirer
6145 Shoup Avenue, #59
Woodland Hills, CA 91367
(818) 992-4493

Peat, Marwick, Main
2029 Century Park East, Suite 2900
Los Angeles, CA 90067
(213) 553-1280
Fax: 213-201-4734

International accounting.

Peat Marwick Mitchell & Co.
555 S. Flower Street
Los Angeles, CA 90071
(213) 972-4000

International accounting & taxation.

Roland A. Pierce Assoc.
1592 Castleview Court
Westlake Village, CA 91361
(805) 497-0185

Area: Pacific Rim

Praxis Enterprises
P.O. Box 577
El Toro, CA 92630
(714) 830-2527

Consultants on freight forwarding.

Price Waterhouse
400 S. Hope Street
Los Angeles, CA 90071-2289
(213) 236-3000
Telex: 213-622-9062
Branch Offices:
1880 Century Park East
Century City, CA 90067
(213) 553-6030
660 Newport Center Drive
Newport Beach, CA 92660
(714) 640-9200
200 Oceangate, Suite 600
Long Beach, CA 90802
(213) 499-4203
Telex: 68-31270
Fax: 213-622-9062

Consulting on international accounting, taxation, management & international trade.

The Promoters
1600 S. Hallgreen Drive
Walnut, CA 91789
(714) 594-9711

Consulting on international public relations, marketing, management.

Harvey C. Sacks Export Consulting, Inc.
812 Centinela Avenue
Santa Monica, CA 90403
(213) 828-6294
Fax: 213-207-1802

C. Scanlon & Co.
3545 Long Beach Blvd., Suite 353
Long Beach, CA 90807
(213) 492-1552
Telex: 67-4432 SCANLON LSA

High technology equipment, construction equipment, chemicals.

Robert Slater Co.
1201 Dove Street
Newport Beach, CA 92660
(714) 752-0814

Hope W. Toelken
410 Raymondale Drive, Apt. 14
South Pasadena, CA 91030
(818) 441-2877

Consulting on international trade finance.

Transport Logistics Corp.
432-73 South Blvd.
Santa Ana, CA 92704
(714) 775-8060

Consulting on countertrade.

U.S.-China Trade Services
P.O. Box 4778
Chatsworth, CA 91313
(818) 882-7266

Kenneth W. Waymire & Assoc.
17279 Santa Isabel Street
Fountain Valley, CA 92708
(714) 847-5657

Melvin Wolf
9218 Gerald Avenue
Sepulveda, CA 91343
(818) 892-0907
Telex: 69-1619 GENUINE LSA
Fax: 818-897-3172

World Horizons
16323 Maidstone Avenue
Norwalk, CA 90650
(213) 860-8266

Arthur Young & Co.
515 S. Flower Street
Los Angeles, CA 90071
(213) 977-3200

International accounting.

Monterey

Adams-McDonald Enterprises
2999 Monterey-Salinas Highway
Monterey, CA 93940
(408) 373-3607

PKI, Inc.
215 W. Franklin Street
P.O. Box 2378
Monterey, CA 93940
(408) 373-2437

Sacramento

Arthur Andersen & Co.
300 Capitol Mall
Sacramento, CA 95814
(916) 442-0501
International accounting.

Deloitte Haskins & Sells
1425 River Park Drive
Sacramento, CA 95815
(916) 929-2228
International accounting.

Ernst & Whinney
555 Capitol Mall
Sacramento, CA 95814
(916) 447-3237
International accounting.

Intertorg Inc.
940 Sagamore Way
Sacramento, CA 98522
(916) 443-2981

Peat Marwick Mitchell & Co.
555 Capitol Mall
Sacramento, CA 95814
(916) 448-1501
International accounting.

Price Waterhouse
455 Capitol Mall
Sacramento, CA 95814
(916) 441-2370
International accounting.

Zetec
2946 Quail Street
Davis, CA 95616
(916) 753-4860
International marketing.

San Diego

American Trading Syndicate, Ltd.
P.O. Box 1897
Escondido, CA 92025
(619) 741-7488

Ammex Consulting Inc.
1031 Bay Blvd., Suite D-E
Chula Vista, CA 92011
(619) 585-0226
Area: Mexico

Arthur Andersen & Co.
Imperial Bank Bldg., Suite 1600
701 B Street
San Diego, CA 92101
(619) 699-6600

International accounting.

Asian Business Network, Inc.
8145 Aedan Court
San Diego, CA 92120
(619) 286-0934

Conducts overseas trade missions to Chinese-speaking countries.

Barich Group, Inc.
185 Ocean View Avenue
P.O. Box 2746
Del Mar, CA 92014
(619) 755-4711

Area: China

Deloitte Haskins & Sells
701 B Street, Suite 1900
San Diego, CA 92101
(619) 232-6500

International accounting & taxation.

Dieckilman Associates
2445 Morena Blvd.
San Diego, CA 92110
(619) 276-9280

Ernst & Whinney
110 West A Street, Suite 110
San Diego, CA 92101
(619) 236-1100

International accounting.

HBS Overseas
334 Thorn Street
San Diego, CA 92103
(619) 298-6904

International Documentation Services
3940 Hancock Street
San Diego, CA 92110
(619) 222-4911

International Resource Center
530 Broadway, Suite 1106
San Diego, CA 92101
(619) 233-3363

Ruth Langhorst Investments
2510 Torrey Pines Road, Suite 411
La Jolla, CA 92037
(619) 457-1573

Computers & peripherals, semiconductors, scientific instruments.

Medsource International
5230 Carrol Canyon Road, Suite 208
San Diego, CA 92121
(619) 450-4691

Health care equipment & supplies.

Ohnishi & Associates
P.O. Box 2294
Oceanside, CA 92054-0450
(619) 722-4309

Cross-cultural management.
Area: Japan

Peat Marwick Mitchell & Co.
225 Broadway
San Diego, CA 92101
(619) 233-8000

International accounting.

Price Waterhouse
600 B Street, Suite 1600
San Diego, CA 92101
(619) 231-1200
Branch Office:
7855 Ivanhoe Avenue, Suite 400
La Jolla, CA 92037
(619) 459-8241

International accounting & taxation.

Regalis Inc.
8361 Vickers Street
San Diego, CA 92111
(619) 565-8485

Diana Rowland & Associates
1111 Hornblend, Suite 7
San Diego, CA 92109
(619) 483-0603

Cross-cultural training.
Area: Japan

Stoffel Worldwide
3847 5th Avenue
San Diego, CA 92103
(619) 260-1100

Anthony Villanueva Co., Inc.
1031 Bay Blvd., Suite K
Chula Vista, CA 92011
(619) 425-8496

Areas: Far East, Mexico

J.C. Walker, Inc.
1117 Wall Street, Suite 5
P.O. Box 8330
La Jolla, CA 92038
(619) 459-9004

Investment advisor.
Areas: Middle East, Far East

Arthur Young & Co.
110 West A Street
San Diego, CA 92101
(619) 238-1144

International accounting.

San Francisco Bay Area

AVCO-Anderson Venture Co.
1785 Terrace Drive
Belmont, CA 94002
(415) 593-9739

American International Commerce
342 Harriet Street
San Francisco, CA 94103
(415) 431-6350

Arthur Andersen & Co. — International accounting.
1 Market Plaza
San Francisco, CA 94105
(415) 546-8200
Branch Office:
1800 Harrison Street
Oakland, CA 94612
(415) 465-6333

Applied Ameritech International
World Trade Center
San Francisco, CA 94111
(415) 392-6606

Arab American Ventures Inc.
1990 18th Avenue
San Francisco, CA 94116
(415) 664-6941

Archey/Cavala & Associates, Inc.
185 Berry Street, Suite 261
San Francisco, CA 94107
(415) 957-1124

Aspen World Trade Group
330 Townsend Street
San Francisco, CA 94107
(415) 543-1474

Associated Consulting and Training Services
466 Collinwood Street
San Francisco, CA 94114
(415) 285-9175

N.C. Berkowitz & Co.
One Sutter Street
San Francisco, CA 94104
(415) 788-4120

Cal Capital Exports Inc.
Tribune Tower
Oakland, CA 94612
(415) 834-2741

Cal Trade International
829 Pacific Avenue
San Francisco, CA 94133
(415) 982-5884

California International Trade Corp.
P.O. Box 268
Palo Alto, CA 94302
(415) 328-1460

China Business Associates
185 Berry Street
San Francisco, CA 94107
(415) 543-2227

Coopers & Lybrand — International accounting.
333 Market Street
San Francisco, CA 94105
(415) 957-3000

Cosdel International Co.
55 New Montgomery Street
San Francisco, CA 94105
(415) 956-4818

D.C.W. Research Associates International
P.O. Box 4400
Foster City, CA 94404
(415) 573-1864

Daewoo International (America) Corp.
100 Pine Street, #1175
San Francisco, CA 94111-5113
(415) 788-5555

Deloitte Haskins & Sells — Consulting on international accounting & taxation.
44 Montgomery Street
San Francisco, CA 94104
(415) 393-4300

Don Dowd Communications, Inc.
300 Davey Glen Road, Suite 3927
Belmont, CA 94002
(415) 539-9899

Dorado, Fred S. Co. Inc.
128 Santos Court
Fremont, CA 94536
(415) 790-2334

Duty Free Shoppers N.V.
30 Geary Street
San Francisco, CA 94108
(415) 989-3020

Economics Research Associates
680 Beach Street, #370
San Francisco, CA 94109
(415) 775-3170

Richard Ellis, Inc.
2 Embarcadero Center, Suite 1650
San Francisco, CA 94111
(415) 392-1090

Empex Management Corp.
557 Pilgrim Drive
Foster City, CA 94404
(415) 571-8152

Ernst & Whinney
555 California Street
San Francisco, CA 94104
(415) 981-8890

International accounting.

Extrad, Inc.
1750 Montgomery Street
San Francisco, CA 94111
(415) 362-5030

GMT Associates
45 Harbor Oak Drive
Tiburon, CA 94920
(415) 981-0590

Gauthier & Hallett
545 Greenwich Street
San Francisco, CA 94133
(415) 398-5438

Golden Gate International of San Francisco, Inc.
5 Third Street, Suite 820
San Francisco, CA 94103
(415) 543-9700

Gompertz Management Group
13 Parkside Court
San Anselmo, CA 94960
(415) 453-4971

Hansen International Associates
3020 Bridgeway, Suite 425
Sausalito, CA 94965
(415) 574-7399

W.J. Hanson International Inc.
18 Presidio Terrace
San Francisco, CA 94118
(415) 387-1007

Hanwa Consulting
790 Lecerne Drive, Suite 11
Sunnyvale, CA 94086
(415) 787-8905

Hawaii Pacific International Inc.
25 Division Street
San Francisco, CA 94103
(415) 863-2001

Hibbard Associates
1718 Virginia Street
Berkeley, CA 94703

Fred Hodge Consultants
4140 Old Adobe Road
Palo Alto, CA 94306
(415) 948-8811

Hong Kong Hip Yuen Lung Trading Co, Ltd.
725 Greenwich Street
San Francisco, CA 94133
(415) 398-8032

Human Resources West Inc.
604 Mission Street, #802
San Francisco, CA 94105
(415) 543-3591

IRT Association Inc.
200 Valley Drive
Brisbane, CA 94005
(415) 468-2070

Image One Productions
485-A Greenwich Street
San Francisco, CA 94133
(415) 982-8088

Intectra
2629 Terminal Blvd.
Mountain View, CA 94043
(415) 967-8818

Intercontinental Trading Corp.
1436 California Street
San Francisco, CA 94109
(415) 776-6868

Intercultural Communication Consultant
International, USA
278 Post Street, Suite 606
San Francisco, CA 94108
(415) 788-5678

Interface Japan
One Palo Alto Square
Palo Alto, CA 94306
(415) 858-1038

Intermex Alliance
310 Townsend Street
San Francisco, CA 94107
(415) 541-0501

International Audio-Visual Communications Inc.
100 N. Hill Drive
Brisbane, CA 94005
(415) 467-4663

International Technology Transfer
201 Spear Street
San Francisco, CA 94105
(415) 495-8887

International Trade Consultants
345 4th Street
San Francisco, CA 94107
(415) 546-7911

Interproducts Ltd.
156 2nd Street, Suite 002
San Francisco, CA 94105
(415) 546-0810

InterTrade Systems, Inc.
P.O. Box 1149
El Granada, CA 94018
(415) 332-9100

Investment Property Economic Consultants (IPEC)
2351 Powell Street, Suite 515
San Francisco, CA 94133
(415) 362-1313

Japan/Pacific Associates
411 California Avenue
Palo Alto, CA 94306
(415) 322-8441

Nomura Jimusho, Inc.
100 Pine Street, Suite 250
San Francisco, CA 94111
(415) 788-7799

Jonton International Enterprises
55 New Montgomery Street
San Francisco, CA 94105
(415) 495-8875

K & W Inc.
One California Street
San Francisco, CA 94111
(415) 398-7614

Kokubu-Lambert Inc.
220 Bush Street
San Francisco, CA 94104
(415) 982-8716

MM America Inc.
701 Grandview Drive
South San Francisco, CA 94080
(415) 875-6624

Macon-Maclane International
344 Harriet Street
San Francisco, CA 94103
(415) 863-1681

Manalytics Inc.
625 Third Street
San Francisco, CA 94107
(415) 788-4143

Market Intelligence Research
4290 Wilkie Way
Palo Alto, CA 94306
(415) 493-7626

McManis Associates, Inc.
201 Sansome Street, Suite 201
San Francisco, CA 94104
(415) 398-3087

Minkin Affiliates
617 Forest Avenue
Palo Alto, CA 94301
(415) 323-0100

Moller & Associates
2401 Broadway
San Francisco, CA 94115
(415) 921-2401

Nevis-Reed International Inc.
4962 El Camino Real
Los Altos, CA 94022
(415) 961-9121

Noel's Export
445 Sutter Street
San Francisco, CA 94108
(415) 362-0505

Otis McAllister Inc.
100 California Street
San Francisco, CA 94111
(415) 421-6010

Pacific International Commerce &
Planning Corp.
234 Gates Street
San Francisco, CA 94110
(415) 285-9479

Peat Marwick Mitchell & Co. — International accounting.
3 Embarcadero Center
San Francisco, CA 94111
(415) 951-0100

Pfister Consulting
4 Embarcadero Center, Suite 5021
San Francisco, CA 94111
(415) 331-7353

Badal E. Phrydon Corp.
P.O. Box 6108
San Mateo, CA 94403
(415) 573-5576

Michael Phillips International Trading
Group
57 Douglas Street
San Francisco, CA 94114
(415) 861-5273

Price Waterhouse — International accounting.
555 California Street
San Francisco, CA 94104
(415) 393-8500

Quaestus International, Inc. — Electronic equipment & parts.
P.O. Box 42368
San Francisco, CA 94142
(415) 239-8140

R.B. International Services
9 Boston Ship Plaza
San Francisco, CA 94111
(415) 956-8510

RBM Trade and Consultants
1200 Howard Street
San Francisco, CA 94103
(415) 864-3118

RCA, Inc.
P.O. Box 2010
Sunnyvale, CA 94087
(408) 732-2331

Rael & Leston
635 Mariners Island Blvd., #203
San Francisco, CA 94404
(415) 341-3311

SOS Consultants
521 San Mateo Avenue
San Bruno, CA 94066
(415) 872-1342

Scandico Corp.
3512 16th Street
San Francisco, CA 94114
(415) 431-7754

J. Schick International, Ltd.
1360 Montgomery Street
San Francisco, CA 94133
(415) 788-4444

See-Try
760 Market Street, Suite 315
San Francisco, CA 94102
(415) 781-8390

Shanghai Investment & Trust Corp.
909 Montgomery Street
San Francisco, CA 94133
(415) 392-0916

Shimizu Shokai
1050 N. Point Street
San Francisco, CA 94109
(415) 885-3388

Sierra Systems Consultants
601 Montgomery Street, Suite 1900
San Francisco, CA 94111
(415) 788-5998

Solar Trade International
630 Sixth Avenue
San Francisco, CA 94118
(415) 386-4117

Electric transmission equipment, process control instruments.

Strategic Transitions Research
170 Pacific Avenue, Suite 37
San Francisco, CA 94111
(415) 398-0404

Surya Jatrio American Co.
669 4th Avenue
San Francisco, CA 94118
(415) 668-4186

TMAC
945 Front Street
San Francisco, CA 94111
(415) 398-4800

Tan International Business Enterprise
P.O. Box 2542
Richmond, CA 94802
(415) 222-3069

Techniport International
637 Mia Court
Danville, CA 94526
(415) 820-2830

M.C. Torrington & Associates
211 Sutter Street, Suite 318
San Francisco, CA 94108
(415) 986-6767

Totaltrans International
150 Green Street, Suite 201
San Francisco, CA 94111
(415) 981-0577

Unison International
1200 Bayhill Drive, Suite 210
San Bruno, CA 94066

Washington Pacific Group
21 Sutter Street
San Francisco, CA 94104
(415) 392-2874

Western International Trade Corp.
201 Constitution Drive
Menlo Park, CA 94025
(415) 321-1240

Westpac Corp.
342 Harriet Street
San Francisco, CA 94103
(415) 431-6350

Leland Whitney Ltd.
332 Pine Street, Suite 200
San Francisco, CA 94104
(415) 362-7337

Clayton Williams & Co., Inc.
150 Post Street, Suite 620
San Francisco, CA 94108
(415) 421-7738

J.H. Winters, Inc.
1 California Street
San Francisco, CA 94111
(415) 362-2628

World Commerce Ltd.
361 Tioga Court
Palo Alto, CA 94306
(415) 856-6181

X-Parts International
201 Constitution Drive
Menlo Park, CA 94025
(415) 321-1180

Arthur Young & Co.
1 Sansome Street
San Francisco, CA 94104
(415) 951-3000

International accounting.

<u>Santa Cruz</u>

John B. Leira/Manresa Institute
1803 Mission Street, Suite 104
Santa Cruz, CA 95060
(408) 724-5815

LEGAL CONSULTANTS -- LAW FIRMS WITH INTERNATIONAL DEPARTMENTS

Services offered by law firms with international departments include: advice on international law, licensing, technology transfer, intellectual property rights, legal aspects on foreign agents and distributors, import and export regulations, assistance with financial transactions, and assistance with joint ventures and foreign investment, as well as general consulting on overseas business transactions and operations.

Fresno

Charles R. Barrett
Fresno's Townehouse, Suite 415
Fresno, CA
(209) 268-6274

Craig G. Christensen
6067 N. Fresno Street
Fresno, CA 93710
(209) 431-6800

Paul A. Eisler
2502 Merced Street
Fresno, CA 93721
(209) 264-0101

Fullerton Lang Richert & Patch
2307 N. Fine Avenue
Fresno, CA 93727
(209) 252-3600

Los Angeles

A Law Corporation
1801 Avenue of the Stars, Suite 904
Los Angeles, CA 90067
(213) 879-1051

Grant R. Ackerman
651 S Bundy Drive
Los Angeles, CA 90049
(213) 859-3074

Baker, Ancel, Morris & Hruby
626 Wilshire Blvd., Suite 700
Los Angeles, CA 90017
(213) 624-9021

Beck, Wilson & Nolan
24022 Calle de la Plata, Suite 400
Laguna Hills, CA 92653
(714) 855-9250

Bronson, Bronson & McKinnon
444 S. Flower Street, 25th Floor
Los Angeles, CA 90071
(213) 626-5314
Telex: 82-503 BMM UF KINBRC

Victor L. Brown
2975 Wilshire Blvd.
Los Angeles, CA 90010
(213) 384-0498

Buchhalter, Nemer, Fields, Chrystie & Younger
700 S. Flower Street, Suite 700
Los Angeles, CA 90017-4183
(213) 626-6700
Cable: BUCHNEM

Jose Mariano Castillo
3243 Wilshire Blvd.
Los Angeles, CA 90010
(213) 380-8900

Clark & Trevithick
800 Wilshire Blvd., 13th Floor
Los Angeles, CA 90017
(213) 629-5700
Telex: 65-2352 CLK&TRE LSA

Michael Doram
640 Knight Way
La Canada-Flintridge, CA 91011
(213) 859-5000

Drath & Dwyer
9381 Olympic Blvd.
Beverly Hills, CA 90212
(213) 556-3553

Evans & Harter
World Trade Center, Suite 900
350 S. Figueroa Street
Los Angeles, CA 90071
(213) 488-0545

Farano & Kieviet
100 S. Anaheim Blvd., Suite 340
Anaheim, CA 92805
(714) 778-2828
Fax: 714-535-2714

Richard I. Fine & Associates
10100 Santa Monica Blvd.
Los Angeles, CA 90067
(213) 277-5833

Foonberg & Assoc.
8500 Wilshire Blvd., Penthouse
Beverly Hills, CA 90211
(213) 652-5010
Telex: 67-4253
Cable: CALAWUSA
Fax: 213-652-5019

Antonio M. Freire, Law Offices
1888 Century Park East, Suite 1900
Los Angeles, CA 90405
(213) 452-6337
TWX: 910-250-6154 FREIRELAW UQ

David B. Gardner
11661 San Vincente Blvd., Suite 401
Los Angeles, CA 90049
(213) 820-4881
TWX: 910-342-6345 INT JUS LSA

Glad & Ferguson
606 S. Olive Street, Suite 1420
Los Angeles, CA 90014
(213) 626-8367
Cable: CUSTOMSLAW L.A.

Grunfeld, Desiderio, Lebowitz & Silverman
707 Wilshire Blvd., 53rd Floor
Los Angeles, CA 90017
(213) 624-1970
Fax: 213-624-1678

Halperin & Halperin
2049 Century Park East
Los Angeles, CA 90067
(213) 552-1164

Herrick & Ross
13101 Washington Blvd., Suite 234
Los Angeles, CA 90066
(213) 821-2552

Hill, Farrer & Burrill
445 S. Figueroa Street, 34th Floor
Los Angeles, CA 90071
(213) 620-0460

Michael H. Kaplan
1052 W. 6th Street, Suite 205
Los Angeles, CA 90017
(213) 628-7721

A.J. Keeler USA., Inc.
900 Artesia Blvd.
Redondo Beach, CA 90278-2704
(213) 379-8880

Lamb, Bushman, Perras & Co.
11661 San Vincente Blvd., Suite 304
Los Angeles, CA 90049
(213) 879-2341

Latham & Watkins
555 S. Flower Street
Los Angeles, CA 90071
(213) 485-1234
TWX: 910-321-3733
Telex: 59-0773
Fax: 213-614-8763

Lawler, Felix & Hall
700 S. Flower Street, 30th Floor
Los Angeles, CA 90017
(213) 629-9443
Telex: 67-4360 OSLAW

Lewis, D'Amato, Brisbois & Bisgaard
261 S. Figueroa Street, Suite 300
Los Angeles, CA 90012
(213) 628-7777
Telex: 19-4508
Fax: 213-628-0969

Mandel & Manpearl
315 S. Beverly Drive, Suite 315
Los Angeles, CA 90012
(213) 277-2323
Cable: BEVHILLUSA

Mandel, Resti, Pollack & Borakove
680 Wilshire Place, Suite 404
Los Angeles, CA 90005
(213) 384-5344
Telex: 42-8276 DUTY ADVICE

Munns, Kofford, Hoffman, Hunt
4000 MacArthur Blvd.
Newport Beach, CA 92660
(714) 995-2280
(818) 304-9005
Branch Office:
Pasadena Federal Building
199 N. Lake Avenue, Suite 300
Pasadena, CA 91101
(213) 681-2321

Natkin Weisbach Brown
610 Newport Center Drive
Newport Beach, CA 92660
(714) 759-5553

Nishiyama Mukai Leewong Evans & Saldin
911 Wilshire Blvd.
Los Angeles, CA 90017
(415) 489-3773

Nossaman, Guthner, Knox & Elliott
445 S. Figueroa Street, 31st Floor
Los Angeles, CA 90071-1635
(213) 612-7800
Telex: 67-4908 NKM LSA

Cyrus Nownejad
10100 Santa Monica Blvd.
Los Angeles, CA 90067
(213) 557-9005

Ochoa & Sillas
617 S. Olive Street
Los Angeles, CA 90014
(213) 622-9170

Joseph S. O'Connell
3250 Wilshire Blvd.
Los Angeles, CA 90010
(213) 738-5200

Ord & Norman
1901 Avenue of the Stars, Suite 1149
Los Angeles, CA 90067
(213) 282-9900
Telex: 99-0309 LA TAX UQ

Michelle Rodenborn
1541 Ocean Avenue, Suite 200
Santa Monica, CA 90401
(213) 451-3655
Fax: 213-393-6378

David G. Rooney
6400 Canoga Avenue, Suite 110
Woodland Hills, CA 91367
(213) 340-1200

Susan Kohn Ross
13101 Washington Blvd., Suite 234
Los Angeles, CA 90066
(213) 821-2552
Telex: 66-4947

Sandler & Travis
3435 Wilshire Blvd., Suite 2120
Los Angeles, CA 90010
(213) 381-6771
Telex: 98-10 SAN TRAV LA UD

Barton S. Selden, Law Offices
11755 Wilshire Blvd., Suite 1230
Los Angeles, CA 90025
(213) 479-0044
Telex: RCA 29-9843 BUWAHI

Sidley & Austin
2049 Century Park East, Suite 3500
Los Angeles, CA 90067
(213) 556-6460
Telex: 18-13391

Gary V. Spencer
5000 Campus Drive
Newport Beach, CA 92660
(714) 955-1100

Stein, Shostak, Shostak & O'Hara
3580 Wilshire Blvd., Suite 1240
Los Angeles, CA 90010-2597
(213) 384-2850
Telex: PORTSOLON
Fax: 213-739-1409

David P. Steiner
2049 Century Park East
Los Angeles, CA 90067
(213) 557-8422

Paul D. Supnik
9601 Wilshire Blvd.
Beverly Hills, CA 90210
(213) 274-8261

Thelen, Marrin, Johnson & Bridges
333 S. Grand Avenue, Suite 3400
Los Angeles, CA 90071
(213) 621-9800
Fax: 213-623-4742

Tuttle & Taylor, Inc.
353 S. Grand Avenue, 40th Floor
Los Angeles, CA 90071-3101
(213) 683-0600

Zobrist & McCullogh
515 S. Figueroa Street, Suite 900
Los Angeles, CA 90071
(213) 689-1400
Telex: 47-20698 DUANLAW

Sacramento

Steve C. Benton
942 Enterprise Drive
Sacramento, CA 95825
(916) 920-2683

Max-Henri Cadet
2018 19th Street
Sacramento, CA 95818
(916) 447-1422

Robert T. Keyser
1931 N Street
Sacramento, CA 95814
(916) 443-1117

Mark D. Millard
901 H Street
Sacramento, CA 95814
(916) 446-4600

Rains & Price
1121 L Street
Sacramento, CA 95814
(916) 447-2000

Victor L. Waid
926 J Street
Sacramento, CA 95814
(916) 446-0214

Weintraub, Genshlea, Hardy et. al.
2535 Capitol Oaks Drive
Sacramento, CA 95833
(916) 648-9452

San Diego

John G. Appel, Jr.
225 Broadway
San Diego, CA 92101
(619) 232-5033

Alejandro O. Campillo
444 West C Street
San Diego, CA 92101
(619) 234-3994

Ivan D. Dirkes
8813 Villa La Jolla Drive
La Jolla, CA 92037
(619) 450-0510

Gordon Frevel
432 F Street
San Diego, CA 92101
(619) 234-6439

Dick Griggs
4180 La Jolla Village Drive
La Jolla, CA 92037
(619) 455-5015

Henry & Stanton
110 West C Street
San Diego, CA 92101
(619) 231-8053

Michael A. Kaplan
3232 Governor Drive
San Diego, CA 92122
(619) 453- 6122

Luce Forward Hamilton & Scripps
Bank of California Plaza
110 West A Street
San Diego, CA 92101
(619) 236-1414

Quintin Ochoa
110 West C Street
San Diego, CA 92101
(619) 233-1323

Pieter D. Speyer Law Offices
707 Broadway
San Diego, CA 92101
(619) 234-6644

San Francisco Bay Area

Alexander Anclik
693 Sutter Street
San Francisco, CA 94102
(415) 673-3333

Rosser H. Brockman
333 Bush Street
San Francisco, CA 94104
(415) 362-4040

Robert D. Carrow
495 Miller Avenue
Mill Valley, CA 94941
(415) 381-0900

Dunaway Schachter & Lo
44 Montgomery Street
San Francisco, CA 94104
(415) 989-1121

Harry B. Endsley
5709 Grisborne Avenue
Oakland, CA 94611
(415) 339-9087

Feldman, Waldman & Kline
2700 Russ Building
235 Montgomery Street
San Francisco, CA 94104
(415) 981-1300

Jason R. Frolik
22 Battery Street
San Francisco, CA 94111
(415) 956-5700

Glad & Ferguson
625 Market Street, 13th Floor
San Francisco, CA 94105
(415) 495-0488
Cable: CUSTOMSLAW S.F.

Heller, Ehrman, White & McAuliffe
44 Montgomery Street
San Francisco, CA 94104
(415) 772-6000

Helm & Purcell
1221 Jones Street
San Francisco, CA 94109
(415) 362-4381

Hunt & Hunt
115 Sansome Street
San Francisco, CA 94104
(415) 956-4600

Marsh & Perna
1 Kaiser Plaza
Oakland, CA 94612
(415) 834-2822

William D. McCann & Associates
18 Crow Canyon Court
San Ramon, CA 94583
(415) 838-7600

Edward O. Ord
1 Maritime Plaza
San Francisco, CA 94111
(415) 434-2444

Chester S. Rewers
564 Market Street
San Francisco, CA 94104
(415) 788-3650

Richards Brown & Wong
100 Bush Street
San Francisco, CA 94104
(415) 956-5005

Seki & Jarvis
580 California Street
San Francisco, CA 94104
(415) 986-4330

Barton S. Selden, Law Offices
2605 Haste Street, Suite 203
Berkeley, CA 94704
(415) 540-8571
Telex: WUI 65-02916129 MCI

Richard N. Snyder
126 Church Street
San Francisco, CA 94114
(415) 552-9200

Dennis M. Sullivan
220 Montgomery Street
San Francisco, CA 94104
(415) 982-5454

Thayer Aspelin & Bridgman
235 Montgomery Street
San Francisco, CA 94104
(415) 781-7400

George A. Tuttle, A Professional Corp.
Three Embarcadero Center, Suite 1160
San Francisco, CA 94111
(415) 986-8780
Telex: GRT 27-8631
Cable: LAWIUT
Fax: 415-986-0908

CUSTOM HOUSE BROKERS AND INTERNATIONAL FREIGHT FORWARDERS

Custom house brokers clear goods through customs. They are licensed and regulated by the Treasury Department. Custom house brokers deal with imports into the United States.

An international freight forwarder performs a variety of services to assist the export of goods. A freight forwarder may handle export packing, obtain insurance for shipments or write it themselves, prepare collection and shipping documents, book cargo space, oversee loading of the goods, and see the goods through customs at their destination. A freight forwarder can also provide information and advice on U.S. export regulations, shipping methods, and foreign import regulations.

Many international freight forwarders also serve as custom house brokers. Where this information has been provided, it is indicated below (*). Firms are listed by metropolitan area.

Calexico

Calexico, Inc.
475 Railroad Blvd.
Calexico, CA 92231
(619) 357-3177

Greitzer Brokers (*)
331 Railroad Blvd.
Calexico, CA 92231
(619) 357-3783

Lee Brands, Inc. (*)
P.O. Box 2828
Calexico, CA 92231
(619) 357-4804

Porter International, Inc. (*)
227 W. Grant Avenue
P.O. Box P
Calexico, CA 92231
(619) 357-6411

Rene R. Romero & Co., Inc. (*)
477 Railroad Blvd.
P.O. Box 989
Calexico, CA 92231-0989
(619) 357-1183
TWX: 910-322-3212
Fax: 619-357-5025

Fresno

Burlington Air Express
1821 N. Helm Avenue
Fresno, CA 93727
(209) 252-4433

Clipper Exxpress Co.
1685 E Street
Fresno, CA 93706
(209) 485-9910

L.E. Coppersmith, Inc. (*)
5588 N. Palm Avenue
Fresno, CA 93704
(209) 436-1017

Arthur J. Fritz Co. (*)
1171 W. Stuart Street
Fresno, CA 93711
(209) 431-1248

Ted L. Rausch Co. (*)
546 W. Shields Avenue
Fresno, CA 93705
(209) 226-8501

Reliable Traffic
2322 N. Moroa Avenue
Fresno, CA 93704
(209) 226-0715

Los Angeles

AAA-U.S. International
Transportation Brokers
139 S. Beverly Drive, Suite 336
Beverly Hills, CA 90212
(213) 276-4792
(800) 521-8829
Telex: 67-8715 AUTO SHIPLAX
Fax: 213-205-0464

A & W International Customs Brokers,
Inc.
215 Long Beach Blvd., Suite 907
Long Beach, CA 90802-3136
(213) 491-1177

Air Express International Corp.
8500 Osage Avenue
Los Angeles, CA 90045
(213) 216-6600
(714) 972-1685

Air-Sea Forwarders, Inc. (*)
9009 La Cienega Blvd.
Inglewood, CA 90301
(213) 776-1611
Telex: 65-3590 AIRSEA
Fax: 213-216-2625
Mailing Address:
P.O. Box 90637
Los Angeles, CA 90009

Air-Ship Packers, Inc.
530 E. Goetz Avenue
Santa Ana, CA 92707
(714) 979-5480

All Forwarding International
(AFI) (*)
366 Coral Circle
El Segundo, CA 90245
(213) 615-0425
TWX: 910-348-6652 AFI LAX ELSD

G. Amador Corp.
121 W. Hazel Street
Inglewood, CA 90301
(213) 677-0405

American Export Express
P.O. Box 92195
Los Angeles, CA 90009
(213) 216-0372

American Express Lines
235 W. 134th Street
Los Angeles, CA 90061
(800) 262-1911

American Import & Forwarding
Services (*)
5777 W. Century Blvd., Suite 860
Los Angeles, CA 90045
(213) 410-9464
Fax: 213-410-0418

American Orient Forwarding Co.
9000 Bellanca Avenue
P.O. Box 90814
Los Angeles, CA 90009
(213) 645-5580
TWX: 910-328-6512 AOFCO LSA
Fax: 213-642-0508

American Overseas Air Freight Inc.
11034 S. La Cienega Blvd.
Inglewood, CA 90304
(213) 776-2030
Telex: 65-3404 AMOVAIR

Ranko Balog Co. (*)
9320 Bellanca Avenue
Los Angeles, CA 90045
(213) 645-0816
Telex: 27-9963
Fax: 213-338-9162

Guy B. Barham Co. (*)
2221 E. Rosecrans Ave., Suite 221
El Segundo, CA 90245
(213) 772-4235
Telex: 66-4454

Barinco International Corp. (*)
9841 Airport Blvd., Suite 1124
Los Angeles, CA 90045
(213) 776-7212
Telex: 18-1921
Fax: 213-337-9075

Behring International Inc.
10834 La Cienega Blvd.
Inglewood, CA 90304
(213) 776-7800
Telex: 79-2240 BEHRING HOU

Berry & McCarthy Shipping Co., Inc. (*)
9450 La Cienega Blvd.
Los Angeles, CA 90301
(213) 417-8047

Burlington Northern Air Freight, Inc. (*)
18200 Von Karman Avenue
Irvine, CA 92715
(714) 752-4000

Burlington Northern Custom Brokers (*)
5500 W. Century Blvd.
Los Angeles, CA 90045
(213) 776-1500

George S. Bush & Co., Inc. (*)
590 Subway Terminal Bldg.
Los Angeles, CA 90013
(213) 687-6670
TWX: 910-321-2808 BUSH LSA
Fax: 213-613-0429
Branch Office:
1031 W. Manchester Blvd., #5
Inglewood, CA 90301
(213) 670-8953
TWX: 910-321-2808

W.J. Byrnes & Co. (*)
5758 W. Century Blvd.
Los Angeles, CA 90048
(213) 568-0877

C.F. Export-Import (*)
5757 W. Century Blvd., Suite 700
Inglewood, CA 90045
(213) 641-3423

Cal-Asia International Inc. (*)
601 W. 5th Street
Los Angeles, CA 90071
(213) 628-2151
Telex: 18-3816 CAL-ASIA LSA
Fax: 213-623-3017
Airport Office:
459 N. Oak Street
Inglewood, CA 90302
(213) 674-9346

California Cartage Co., Inc.
1450 S. Hill Street
Long Beach, CA 90809
(213) 537-1432
Fax: 213-427-6855

California United Terminals
300 Pier B Avenue
Long Beach, CA 90802
(213) 435-8235

Carmichael International Service (*)
533 Glendale Avenue
P.O. Box 54772 T.A.
Los Angeles, CA 90054
(213) 250-0186
TWX: 910-321-4512
Cable: SALVOFOR
Fax: 213-250-0710
Airport Office:
256 West Ivy Avenue
Inglewood, CA 90302
(213) 678-5191
TWX: 910-328-6143
Fax: 213-671-9237

Castelazo & Associates (*)
5420 W. 104th Street
Los Angeles, CA 90045
(213) 649-3210
TWX: 910-328-6174 CASTELAZO LA
Fax: 213-649-6994

Cathay Pacific Airway Ltd.
5757 W. Century Blvd., #330
Los Angeles, CA 90045
(714) 670-6920

Centra Worldwide, Inc.
1031 W. Manchester Blvd., Unit G
Inglewood, CA 90301
(213) 216-6818
Telex: 85-3303 CENTRA LAX

Circle Airfreight Corp.
300 N. Oak Street
Inglewood, CA 90302
(213) 673-7720
Telex: 67-36089

Clearfreight (*)
8647 Aviation Blvd.
Inglewood, CA 90301
(213) 568-0600
Telex: 18-1902 CF LA/SF
Fax: 213-568-9829
Mailing Address:
P.O. Box 92963
Los Angeles, CA 90009

Columbia Shipping, Inc.
P.O. Box 90758
Los Angeles, CA 90045
(213) 649-5000

Concordia International Forwarders
1912 Bataan Road
Redondo Beach, CA 90278
(213) 322-9482
Telex: 47-20896
Fax: 213-322-3399

L.E. Coppersmith, Inc. (*)
3460 Wilshire Blvd., Suite 700
Los Angeles, CA 90010
(213) 380-3770
Telex: 67-7425 LE COPPER
Fax: 213-380-3987
Airport Office:
704 S. Isis Avenue
Inglewood, CA 90301
(213) 776-4270
Telex: 69-8258
Fax: 213-776-2484

Rodolfo Corral, Inc. (*)
8621 Bellanca Ave., #215
Los Angeles, CA 90045
(213) 678-3281

Coronet Brokers Corp. (*)
1117 W. Manchester Blvd.
Inglewood, CA 90301
(213) 642-7759

Croft & Scully Co., Inc. (*)
222 Sepulveda Blvd.
El Segundo, CA 90245
(213) 322-4722
Fax: 213-322-5869
Telex: 18-2593

D & D Freight Services, Inc. (*)
2728 Cherry Avenue
Long Beach, CA 90806
(213) 426-8388
Telex: 18-3217
Fax: 213-424-1406
Airport Office:
(213) 417-8404

Daetwyler Enterprises Corp.
6277 E. Slauson Avenue
Los Angeles, CA 90040
(213) 723-9061

Daher America (*)
9310 Bellanca Avenue
P.O. Box 91920
Los Angeles, CA 90009
(213) 640-0142

Danache & Associates, Inc.
530 E. Wardlow Road
Long Beach, CA 90807
(213) 595-8531
TWX: 910-341-7202
Fax: 213-595-8198
Airport Office:
(213) 337-7644

Danzas Alltransport (*)
757 Glasgow Avenue
Inglewood, CA 90301
(213) 337-1133

Dean Worldwide
5252 Arbosy Avenue
P.O. Box 1412
Huntington Beach, CA 92674
(714) 898-0935

Direct Express, Inc.
20434 S. Santa Fe Avenue, #E
Long Beach, CA 90810
(213) 638-6185
Telex: 98-8091 DEI LSA
Fax: 213-632-4747

Domedar International Airfreight
9000 Bellanca Avenue, Suite 35
Los Angeles, CA 90045
(213) 649-2033
Telex: 28-7211

Drawback Associates, Inc.
P.O. Box 3418
Hollywood, CA 90078
(213) 469-1875

Dykema International
601 S. Lewis Street
Orange, CA 92668
(714) 385-4854

H.H. Elder & Co. (*)
222 S. Beaudry Avenue, Suite 110
Los Angeles, CA 90012
(213) 250-7250
Cable: WHELDER
Fax: 213-250-7420

Enterprise Shipping Corp. (*)
5250 El Segundo Blvd.
Hawthorne, CA 90250
(213) 973-5115
(714) 530-2801
Telex: 66-4417 ENTERPRISE LSA

Euro Transport Connections
423 Hindry Avenue, #C
Inglewood, CA 90301
(213) 216-0556
(800) 338-6509
Fax: 213-216-0326

Excel International Forwarders
19700 Susana Road
Compton, CA 90221
(213) 537-1842

Expeditors International
5261 W. Imperial Highway
Los Angeles, CA 90045
(213) 776-0340

Express Customs Service
388 Seventh Street
P.O. Box 5063
San Pedro, CA 90733
(213) 548-6552
Fax: 213-548-3361

Farber & Co. (*)
444 W. Ocean Blvd.
Long Beach, CA 90802
(213) 432-8748

William A. Flegenheimer,
Custom House Broker
8622 Bellanca Ave., Suite L
P.O. Box 91669
Los Angeles, CA 90045
(213) 645-3697
Telex: 67-4678
Fax: 213-337-9546

Forwarding Systems International,
Inc.
1218 John Reed Court
City of Industry, CA 91745
(213) 692-0353
Telex: 67-2762 ARANDA COID

Fritz Companies, Inc. (*)
735 Market Street
Los Angeles, CA 94103

GAR International, Inc. (*)
140 Main Street
El Segundo, CA 90245
(213) 322-9421
TWX: 910-348-6289
Fax: 213-322-0739

Gladish & Associates (*)
215 Long Beach Blvd., Suite 511
Long Beach, CA 90802
(213) 435-8501
Airport Office:
9133 S. La Cienega Blvd.
Inglewood, CA 90301
(213) 410-1833

Global Transportation Services,
Inc. (*)
110 W. Ocean Blvd., Suite 20
Long Beach, CA 90802
(213) 436-2756

Max Gruenhut International, Inc.
9100 S. Sepulveda Blvd., Suite 117
Los Angeles, CA 90045
(213) 642-0925

HEG International Freight
Forwarders, Inc.
110 W. Ocean Blvd., Suite B
Long Beach, CA 90802
(213) 436-9927
Telex: 65-6344

HTS International
30012 Ivy Glenn Drive, #280
Laguna Niguel, CA 92677
(714) 495-7141

Ken Hamanaka & Co., Inc. (*)
100 Oceangate, Suite 402
Long Beach, CA 90802
(213) 775-8537

Harper Robinson & Co.
110 S. Pine Avenue, Suite 525
Long Beach, CA 90802-4430
(213) 435-7888
TWX: 910-341-7293
Cable: HARPEROO

Howard Hartry, Inc. (*)
301 West B Street
Wilmington, CA 90744
(213) 830-1010
Telex: 69-1417
Cable: HARTRY

Hecny Brokerage Services, Inc. (*)
10804 S. La Cienega Blvd.
Inglewood, CA 90304
(213) 642-0951
Telex: 79-7572
Fax: 213-642-6658

Honolulu Freight Service
2425 Porter Street
Los Angeles, CA 90021-0156
(213) 627-5193

Incare Cargo Service (*)
8402 Osage Avenue
Los Angeles, CA 90045
(213) 670-8360

Interamerican World Transport Corp.
426 W. Florence Avenue
Inglewood, CA 90301
(213) 671-2387
Telex: 65-3560

Inter-Continental Customs Brokers, Inc. (*)
5140 W. 104th Street
Inglewood, CA 90304
(213) 216-0120
Telex: 88-77424 ICCB INW

Inter-Maritime Forwarding Co., Inc. (*)
1031 W. Manchester Blvd., Suite 6
Inglewood, CA 90301
(213) 641-3147
Telex: 47-20850 IMF LA

International Freight Forwarders
1031 W. Manchester Blvd., Suite G
Inglewood, CA 90301
(213) 776-6733

Intertrans Corp. (*)
10834 La Cienega Blvd.
Inglewood, CA 90304
(213) 568-0888
Telex: 47-20860
Fax: 213-568-9601

JAGRO Customs Brokers & International Freight Forwarders (*)
5300 W. Century Blvd., Suite 210
Los Angeles, CA 90045
(213) 216-0402
Telex: 29-5785 JCRO UR

JCL Enterprises (*)
110 E. 9th Street, Suite A-742
Los Angeles, CA 90079
(213) 546-3833

S. Johnson & Assoc., Inc. (*)
313 E. Beach Avenue
Inglewood, CA 90302-3189
(213) 678-3222
Telex: 18-1891

KSI Corp. (*)
10013 International Road
Los Angeles, CA 90045
(213) 215-3488

A.J. Keeler USA, Inc.
900 Artesia Blvd.
Redondo Beach, CA 90278-2704
(213) 379-8880

Kenehan International Services (*)
20705 Western Avenue, Suite 209
Torrance, CA 90501
(213) 775-8784

Kimoto & Co.
10501 S. La Cienega Blvd.
Los Angeles, CA 90045
(213) 337-0100

Kintetsu World Express (USA), Inc.
711 Glasgow Avenue
Inglewood, CA 90301
(213) 337-7766
Fax: 213-568-0737

Norman Krieger, Inc. (*) Broker
5761 W. Imperial Highway
Los Angeles, CA 90045
(213) 215-0071

L.A. First Brokerage International, Inc. (*)
113 Sierra Street
El Segundo, CA 90245
(213) 322-8588

L.T.H. International (USA) Ltd.
915 W. Hyde Park Blvd.
Inglewood, CA 90302
(213) 673-9100

Lep International, Inc. (*)
5745 Arbor Vitae
Los Angeles, CA 90045
(213) 216-0900

David K. Lindemuth Co., Inc. (*)
115 Lomita Street
El Segundo, CA 90245
(213) 673-0244

Hermann Ludwig
1162-1164 E. Dominguez St.
Carson, CA 90746
(213) 744-3060

Jacky Maeder, Ltd.
5250 W. Century Blvd. Suite 706
Los Angeles, CA 90045
(213) 641-6621
Telex: 18-1964

Mares-Shreve & Associates
110 W. Ocean Blvd., Suite 534
Long Beach, CA 90802
(213) 435-0236

Marine Wholesale & Warehouse Co. (*)
301 West B Street
Wilmington, CA 90744
(213) 830-1010

Matsukawa & Associates
311 S. Spring St., #602
Los Angeles, CA 90013
(213) 680-1510

Muhlerin Import Services
9100 Sepulveda Blvd., #118
Los Angeles, CA 90045
(213) 776-3115
Fax: 213-337-9828

F.W. Myers & Co., Inc. (*)
615 W. Walnut Street
Compton, CA 90220
(213) 638-0335
Airport Office:
(213) 776-0021

Nik & Associates (*)
5758 W. Century Blvd., Suite 213
Los Angeles, CA 90045
(213) 649-5984
Telex: 21-2927 NIK UR
Fax: 213-649-0324

Nippon Express USA, Inc. (*)
5422 Rosecrans Avenue
Lawndale, CA 90260
(213) 643-6683
Telex: 66-4387 NIPPON EXP AWIH

Or-Ca Enterprises
24741 Pallas Way
Mission Viejo, CA 92691
(714) 586-6758

Pacheco International Corp. (*)
11207 S. La Cienega Blvd.
Los Angeles, CA 90045
(213) 776-5500
TWX: 910-328-7242
Cable: PACHINT

Packers, Ltd.
100 Broad Avenue
P.O. Box 815
Wilmington, CA 90748
(213) 834-6445

Panalpina Inc./Panalpina
Airfreight Inc. (*)
800 Hindy Avenue
Inglewood, CA 90304
(213) 338-1100
Telex: WU 664401

Perryman, Mojonier Co. (*)
9720 S. La Cienega Blvd.
Los Angeles, CA 90301
(213) 649-0070

Porter International, Inc. (*)
5758 W. Century Blvd., Room 204
Los Angeles, CA 90045
(213) 646-4803
TWX: 910-328-6555
Fax: 213-642-0561

Profit By Air
5745 Arbor Vitae
Inglewood, CA 90045
(213) 776-2333
(714) 521-8755

Protrade
4202 Atlantic Avenue
Long Beach, CA 90807
(213) 424-7422

Radix Group International (*)
8728 Aviation Blvd.
Inglewood, CA 90301
(213) 776-2365
Telex: 47-20352 RADIXGROUP
Mailing Address:
P.O. Box 90817
Los Angeles, CA 90009

Randy International, Ltd.
1031 W. Manchester Blvd., Unit E
Inglewood, CA 90301
TWX: 910-328-6122

Ted L. Rausch Co. (*)
110 W. Ocean Blvd., #414
Long Beach, CA 90802
(213) 435-8231
Telex: 65-6317 RAUSCHCO LGB
Branch Office:
8621 Blanca Avenue, Suite 211
Los Angeles, CA 90045
(213) 417-8498

Rhenus Transport International
Corp. (*)
9133 S. La Cienega Blvd., Suite 120
Inglewood, CA 90301
(213) 417-246

Roehlig Forwarding, Inc.
110 W. Ocean Blvd., #502
Long Beach, CA 90802
(213) 432-2791
Telex: 65-6311 ROCO LGB

Rohner, Gehrig & Co. Inc. (*)
343 N. Oak Street
Inglewood, CA 90308
(213) 678-2601
Telex: 66-4401 HARLE IGLW
TWX: 910-328-6507

Ryder International Freight &
Customs Service, Inc. (*)
3447 Atlantic Ave., Suite 300
Long Beach, CA 90807
(213) 427-0101
Telex: 18-2383
Cable: INTERSERV LGB
Fax: 213-424-5106
Branch Office:
714 S. Isis Avenue
Inglewood, CA 90301
(213) 776-1400

SST International, Inc.
10415 S. La Cienega Blvd.
Los Angeles, CA 90045
(213) 776-4163
Telex: 31-1216
Fax: 213-417-3095

Mark F. Samuels & Co. (*)
1111 E. Pico Blvd.
Los Angeles, CA 90021
(213) 623-7220
Telex: 36-4412 INTR 736
Cable: MARSAMSHIP
Fax: 213-629-1062

Scanwell Freight Express (USA), Inc.
9133 S. La Cienega Blvd., Suite 160
Inglewood, CA 90301
(213) 338-0303

Schenkers International Forwarders, Inc. (*)
2221 E. Rosecrans Avenue
El Segundo, CA 90245
(213) 772-4235
Telex: 66-4454 GBBSCHJET LSA
Cable: SCHENKERLO

Schick International (*)
5420 W. 104th Street
P.O. Box 92321
Los Angeles, CA 90009-2321
(213) 216-9685
Telex: 18-1301 SCHICK IAX
Fax: 213-338-9154
Branch Office:
2721 Michelle Drive
Tustin, CA 92680
(714) 731-5300

Karl Schroff & Assoc., Inc. (*)
1700 E. Holly Avenue
El Segundo, CA 90245
(213) 772-7523
TWX: 910-444-2146
Cable: KARLSCHROF
Fax: 213-615-1066

Seabridge Freight Systems, Inc.
214 S. Santa Fe Avenue
Los Angeles, CA 90012
(213) 621-2527

Seacast International (*)
5139 W. 106th Street
Inglewood, CA 90304
(213) 216-2862
Telex: 24-7353
Fax: 213-216-7252

Seair Express, Inc. (*)
220 N. Florence Avenue
Inglewood, CA 90301
(213) 677-0201
Mailing Address:
P.O. Box 91321
Los Angeles, CA 90009

Seamodal Transport Corp. (*)
110 W. Victoria Street, Suite 230
Long Beach, CA 90805
(213) 437-0657
TWX: 910-341-6591 SEAMODAL LGB

Sea/Pac Services, Inc.
100 Oceangate
Long Beach, CA 90802
(213) 775-3571

Seino America, Inc.
8645 Aviation Blvd.
Inglewood, CA 90301
(213) 215-0500
Telex: 18-1902 CF
Fax: 213-337-0073

Sekin & Co./Team Transport International (*)
8411 S. La Cienega Blvd.
Inglewood, CA 90301
(213) 337-7966

Moses E. Shamash & Co. (*)
5758 W. Century Blvd., Suite 212
Los Angeles, CA 90045
(213) 670-5974
Telex: 18-1916
Fax: 213-216-7607

Sino-American Corp.
5005 W. Century Blvd., Suite 102
Inglewood, CA 90304
(213) 419-8060
Telex: 49-74067 SINO UI
Fax: 213-419-8167

Stair Cargo Services (*)
747 Glasgow Avenue
Inglewood, CA 90301
(213) 215-3230

William M. Stringfield Co. (*)
249 E. Ocean Blvd., Suite 704
Long Beach, CA 90802
(213) 436-5229
TWX: 910-341-7206

Surface Air International, Inc. (*)
828 W. Hillcrest Blvd.
Inglewood, CA 90301
(213) 216-6626

TIC Brokers, Inc. (*)
121 Sierra Street
El Segundo, CA 90245
(213) 772-2004

Tansey & Riggs
22796 Aspen St., Suite 304-307
El Toro, CA 92630
(714) 855-8567

Target Airfreight
(213) 776-6210

Taub, Hummel & Schnall (CA), Inc.
130 Pine Avenue, Suite 102
Long Beach, CA 90802
(213) 435-4499
Telex: 88-5084
Fax: 213-435-7861

Thomas Tello & Co. (*)
412 West 6th Street, Suite 1021
Los Angeles, CA 90014
(213) 614-1711
Telex: 19-4300
Cable: THOS TELLO ISA

Tiger Intermodal
211 E. Ocean Blvd.
Long Beach, CA 90802
(800) 247-6300

Transport Logistics Corp.
432-73 South Blvd.
Santa Ana, CA 92704
(714) 775-8060

Trans-World Shippers, Inc. (*)
20810 Fordyce Avenue
P.O. Box 5449
Carson, CA 90749
(213) 979-9999
Telex: 69-1596 TRANSSHIP CRSN

Universal Transcontinental Corp. (*)
706 S. Hill Street, Suite 1090
Los Angeles, CA 90014
(213) 622-2355
Telex: 67-7218

Unsworth Transport International, Inc. (*)
105-107 Eucalyptus Drive
El Segundo, CA 90245
(213) 640-2515

Ted I. Uwahori International Freight Forwarders
1930 W. 154th Street
P.O. Box 1214
Gardena, CA 90249
(213) 770-2118
Fax: 213-719-1418

F.B. Vandegrift & Co., Inc. (*)
349 N. Oak Street
Inglewood, CA 90302
(213) 671-1811
Telex: 65-3553

Western Moving & Storage
1561 Chapin Road
Montebello, CA 90640
(213) 725-2500
(714) 739-0129

Western Overseas Corp. (*)
2801 Temple Avenue
P.O. Box 90099
Long Beach, CA 90809
(213) 595-0616
Telex: 65-6342 WEST O SEA IGB
Fax: 213-426-7587
Airport Office:
5240 W. 11th Street
Los Angeles, CA 90045
(213) 649-4445

Bill White, Inc. (*)
5959 W. Century Blvd., Suite 1422
P.O. Box 92756
Los Angeles, CA 90009
(213) 776-0480
Telex: 37-81796 BILCO
Fax: 213-776-8087

James G. Wiley Co. (*)
5305 W. 102nd Street
Los Angeles, CA 90045
(213) 628-8344

Williams Clarke Co., Inc. (*)
P.O. Box 785
603 N. Fries Avenue
Wilmington, CA 90748
(213) 834-6458
Cable: WILLIANDCO
Fax: 213-834-5984

The Wilson Group USA, Inc. (*)
450 N. Oak Street
Inglewood, CA 90302
(213) 677-1700
Telex: 18-2454

Wayne M. Withrow & Co. (*)
796 W. 9th Street
P.O. Box 567
San Pedro, CA 90733
(213) 775-6663
Telex: 68-6263 WAYWITH SPRO
Fax: 213-831-8880

World Logistics Systems, Inc. (*)
1605 W. Olympic Blvd., Suite 9086
Los Angeles, CA 90015
(213) 382-0377
TWX: 910-240-3201 WLSCORP

Sam Young Express Co. (*)
13017 Artesia Blvd., Suite 104
Cerritos, CA 90701
(213) 926-2220

Yusen Air & Sea Service (USA), Inc.
424 S. Isis Avenue
Inglewood, CA 90301
(213) 216-6100
(714) 895-2325

Edward S. Zerwekh Co. (*)
1161 Watson Center Road
Carson, CA 90745
(213) 830-6404
TWX: 910-328-6536 EZYSHIP
Fax: 213-830-4555
Mailing Address:
P.O. Box 368
Wilmington, CA 90748
Airport Office:
359 N. Oak Street
Inglewood, CA 90302
(213) 678-2134

<u>Sacramento</u>

Air-Sea Forwarders, Inc.
7239 Bayview Way
Sacramento, CA 95831
(916) 424-5208

Burlington Air Express, Inc.
500 Jefferson Blvd.
West Sacramento, CA 95691
(916) 372-4553

Circle Airfreight Corp.
2848 Arden Way, #120
Sacramento, CA 95825

Clipper Exxpress Co.
1625 North C Street
Sacramento, CA 95814
(916) 442-7323

DHL Worldwide Express
4107 Northgate Blvd.
Sacramento, CA 95834
(916) 929-1112

Hawaiian & Overseas Shipping
4388 Warehouse Court
North Highlands, CA 95660
(916) 486-2775

Profit Freight Systems
500 Jefferson
West Sacramento, CA 95691
(916) 372-8400

Ted L. Rausch Co. (*)
2101 Stone Blvd.
West Sacramento, CA 95691
(916) 371-6502

<u>San Diego</u>

Air Express International
2719 Kurtz Street
San Diego, CA 92110
(619) 296-8340

Air-Sea Forwarders, Inc. (*)
4250 Pacific Highway
San Diego, CA 92110
(619) 776-1611
Telex: 69-7975

Am-Mex International
660 E. San Ysidro Blvd.
San Ysidro, CA 92073
(619) 428-1187
Telex: 18-2850
Fax: 619-428-0810

American International (*)
2811 Nimitz Blvd.
San Diego, CA 92106
(619) 223-5615

BC Forwarding
1664 Industrial Blvd.
Chula Vista, CA 92011
(619) 575-2255

Border Distribution Co.
1616 Precision Park Lane
San Ysidro, CA 92073
(619) 428-1688

CMH Warehouse
4360 Border Village Road
San Ysidro, CA 92073
(619) 428-1132

Cal-Asia International Inc. (*)
223 Via de San Ysidro, Suite 2
San Ysidro, CA 92073
(619) 428-1167

Calexico, Inc.
P.O. Box 970
Tecate, CA 92080
(619) 478-5324

Casas International Brokerage,
Inc. (*)
1445 S. 30th Street, Suite D
San Diego, CA 92154
(619) 429-4544
Telex: 85-6867
Fax: 619-429-5486

Charles C. Dorsch, CHB
1943 Main Street
San Diego, CA 92113
(619) 231-8628

Frank P. Dow Co.
1831 4th Avenue
San Diego, CA 92101
(619) 232-6568

Ferrer Brokers, Inc.
4480 Camino De La Plaza F
San Ysidro, CA 92073
(619) 428-3024
Telex: 24-9075 ATSD UR
Fax: 619-428-2809

Four Winds Pickfords, Inc.
4275 Campus Point Court
San Diego, CA 92121
(619) 450-0650

Greitzer Brokers (*)
4635 Border Village Road
P.O. Box 3997
San Ysidro, CA 92073
(619) 428-4473
Fax: 619-428-6585

Agencia Gutierrez, Inc.
4480 Camino De La Plaza
San Ysidro, CA 92073
(619) 428-1165

International Automated Brokers,
Inc. (*)
1445 30th Street
San Diego, CA 92102
(619) 429-8070

F.W. Myers & Co., Inc. (*)
315 4th Avenue
Chula Vista, CA 92010
(619) 426-1305

Jessie M. Paxton, Inc. (*)
21 Osborn Street
P.O. Box 2511
National City, CA 92050
(619) 264-6848
Fax: 619-336-1347
Airport Office:
2361 Air Lane
San Diego, CA 92101
(619) 692-3113

Porter International, Inc. (*)
Lindbergh Field
P.O. Box 81488
San Diego, CA 92138
(619) 298-0571
TWX: 910-328-6555 PORTER LA
Telex: 18-1789 PORTER SDG
Fax: 619-692-3679
Branch Office:
630 Front Street
P.O. Box 41-A
San Ysidro, CA 92073
(619) 428-2223

Romero, Fernandez & McNally (*)
1405 30th Street
San Diego, CA 92154
(619) 575-2261

San Diego International Marine Inc.
601 Switzer Street
San Diego, CA 92101
(619) 231-2460

Seko Air Freight, Inc.
5252 Lovelock Street
San Diego, CA 92110
(619) 396-8510

Shreve & Hays, Inc. (*)
2191 Main Street
P.O. Box 82237
San Diego, CA 92138
(619) 232-8941
Telex: 69-5422
Cable: SHREVE SDG
Fax: 619-232-3006

Barbara M. Todd, CHB
670 E. San Ysidro Blvd.
San Ysidro, CA 92073
(619) 428-1141

San Francisco Bay Area

ASG, Inc. (*)
242 Lawrence Avenue
South San Francisco, CA 94080
(415) 871-1803

Accelerated Customs Brokers
52 S. Linden Avenue
South San Francisco, CA 94080
(415) 872-2977

Air Compak International
150 Kimball Way
South San Francisco, CA 94080
(415) 588-1101

Air Express International (AEI)
299 Lawrence Avenue
South San Francisco, CA 94080
(415) 871-6040

Air-Sea Forwarders, Inc. (*)
140 Beacon Street
South San Francisco, CA 94080
(415) 877-4400
Telex: 34-9448

Airborne Freight Corp.
690 24th Street
San Francisco, CA 94107
(415) 826-7337

AirPac International, Inc.
1862 Rollins Road
Burlingame, CA 94010
(415) 952-7407

Alps International (*)
2455 3rd Street
San Francisco, CA 94107
(415) 552-9302

Alrod Customhouse Broker
880 Stanton Road
Burlingame, CA 94010
(415) 692-3862

Amerford Air Cargo
Amerford International Corp.
1342 Marsten Road
Burlingame, CA 94010
(415) 877-6878

American Airlines
San Francisco International Airport
San Francisco, CA 94128
(800) 334-7400

American Import & Forwarding
Services (*)
582 Market Street
San Francisco, CA 94104
(415) 986-2356

American Overseas Air Freight, Inc.
320 Beach Road
Burlingame, CA 94010
(415) 340-1111

Chris T. Banis Forwarding Co. (*)
35 Greenwood Avenue
P.O. Box 7595
San Francisco, CA 94120
(415) 334-9300
Telex: 49-48948

Barinco International Corp. (*)
332 Pine Street
San Francisco, CA 94104
(415) 362-4944

Bay Area Shippers Cooperative Association
330 Cypress Street
Oakland, CA 94607
(415) 465-1986

P.W. Bellingall
580 Washington Street
San Francisco, CA 94111
(415) 781-8640

Berry & McCarthy Shipping Co., Inc. (*)
1350 Marin Street
San Francisco, CA 94124
(415) 821-6800
Fax: 415-821-3203

Bor-Air Freight Co., Inc.
1110 Arguello
Redwood City, CA 94063
(415) 366-0904

Jason J. Boyle Co.
529 Commercial Street
San Francisco, CA 94111
(415) 986-5516

Budget International Transport
1 South Park Street
San Francisco, CA 94107
(415) 495-5599

W.J. Byrnes & Co./Brynesair (*)
100 Rollins Road
Millbrae, CA 94030
(415) 692-1142
Telex: 31-4417
Cable: WILBYR
Fax: 415-692-5726
Mailing Address:
P.O. Box 280205
San Francisco, CA 94128

C.F. Export-Import (*)
300 4th Street
San Francisco, CA 94107
(415) 543-5190
Telex: 47-0065
Fax: 415-543-3047

C.P. Air
San Francisco International Airport
Cargo Bldg. #7
San Francisco, CA 94128
(415) 877-5690

Cal-Asia International, Inc. (*)
1624 Franklin Street
Oakland, CA 94612
(415) 465-6495

Carmichael International Service (*)
460 Carlton Court Drive
P.O. Box 3650
South San Francisco, CA 94080
(415) 588-5424
TWX: 910-371-7449
Fax: 415-588-0365

Central Shipping Co.
1680 Post Street
San Francisco, CA 94115
(415) 931-6565

R.T. Chun, Custom House Broker
21 Columbus Avenue
San Francisco, CA 94111
(415) 362-3119

Circle Airfreight Corp.
260 Townsend Street
San Francisco, CA 94107
(415) 978-0600
Branch Office:
430 Grand Avenue
South San Francisco, CA 94080
(415) 742-0900

Citrans International
1200 17th Street
San Francisco, CA 94107
(415) 621-1942

Clearfreight (*)
498 S. Airport Blvd.
South San Francisco, CA 94080
(415) 871-9580

Clipper Clearances, Inc.
130 Battery Street
San Francisco, CA 94111
(415) 546-1000

Columbia Shipping, Inc. (*)
P.O. Box 8217
San Francisco International Airport
San Francisco, CA 94218
(415) 588-0488

L.E. Coppersmith, Inc. (*)
750 Battery Street
San Francisco, CA 94111
(415) 981-5034
Telex: 34-0457
Fax: 415-981-5088
Airport Office:
1599 Grandview Drive
South San Francisco, CA 94080
(415) 872-1225
Telex: 34-0626
Fax: 415-872-1070

Cosdel International Co.
55 New Montgomery Street
San Francisco, CA 94105
(415) 777-2000

DSI (*)
436 Grandview Drive
South San Francisco, CA 94080
(415) 952-9123

Del Mar Shipping Co.
230 California Street
San Francisco, CA 94111
(415) 397-0073

Diamond International
150 Green Street
San Francisco, CA 94111
(415) 981-6611

Distribution Service International
436 Grandview Drive
South San Francisco, CA 94080
(415) 952-9123

EMP Ocean Freight Forwarding Co., Inc.
16 California Street
San Francisco, CA 94111
(415) 392-5000

Elco Air Freight Corp. (*)
10 Adrian Court
Burlingame, CA 94010
(415) 697-2944

Emery Worldwide
501 S. Airport Blvd.
South San Francisco, CA 94080
(415) 877-1800

Expeditors International (*)
880 Hinckley Road
Burlingame, CA 94010
(415) 692-6832

FNC International
22 Battery Street
San Francisco, CA 94111
(415) 981-6690

Flying Tigers
San Francisco International Airport
San Francisco, CA 94128
(415) 877-3111

J.B. Fong & Co.
838 Grant Avenue
San Francisco, CA 94108
(415) 391-9656

Francisco International Forwarding
450 Mission Street
San Francisco, CA 94105
(415) 495-6794

Fritz Companies, Inc. (*)
735 Market St., #500
P.O. Box 7221
San Francisco, CA 94120
(415) 541-8360
Telex: 27-8397 FSFEX UR
Cable: FRITZCO SF
Fax: 415-541-8539

Fuji Express, Inc.
328 Swift Avenue
South San Francisco, CA 94080
(415) 761-1280

G.F.I. Customs Brokers
1580 Gilbreth Road
Burlingame, CA 94010
(415) 692-7627

The Getz Corp.
150 Post Street
San Francisco, CA 94108
(415) 772-5500

Gladish and Associates (*)
500 Airport Blvd., Suite 216
Burlingame, CA 94010
(415) 344-7674

Golden Gate Air Freight
P.O. Box 57194
Hayward, CA 94545
(415) 785-5720

Max Gruenhut International
1996 Union Street, #2
San Francisco, CA 94123
(415) 692-8900

H C & D Forwarders International
1849 Bayshore Highway
Burlingame, CA 94010
(415) 697-1102

Harper, Robinson & Co.
260 Townsend Street
San Francisco, CA 94107
(415) 978-0600

Hecny Brokerage Services, Inc.
150 N. Hill Drive, Suite 18
Brisbane, CA 94005
(415) 468-0600

Holiday International Services
816 Geneva Avenue
San Francisco, CA 94112
(415) 337-5179

Hoyt, Shepston Inc. (*)
30 Hotaling Place
P.O. Box 2184
San Francisco, CA 94126
(415) 392-1794
Telex: 34-0207
Fax: 415-392-0334
Airport Office:
San Francisco International
Airport
San Francisco, CA 94128
(415) 761-3750

Iberia Air Cargo Service
210 Post Street, #717
San Francisco, CA 94108
(415) 986-7040

Imperial Air Freight Service, Inc.
342 Allerton
South San Francisco, CA 94080
(415) 363-0321

Impex Services International
Freight Forwarders
50 California Street
San Francisco, CA 94111
(415) 981-7645

International Activities
846 El Camino Real
Burlingame, CA 94010
(415) 692-1332

International Express (*)
735 Montgomery Street, Suite 201
San Francisco, CA 94111
(415) 982-6257

International Freight Services,
Inc. (*)
1610 Rollins Road
Burlingame, CA 94010
(415) 692-1632
Telex: 33-1444
Fax: 415-697-4929

Intersped Systems
496 S. Airport Blvd.
South San Francisco, CA 94080
(415) 872-0633

Intertrans Corp. (*)
322 E. Grand Avenue
South San Francisco, CA 94080
(415) 952-3337

J.S. International Shipping Corp.
849 Cowan Road
Burlingame, CA 94010
(415) 697-3963

Japan Freight Consolidators
California, Inc.
San Francisco International Airport
P.O. Box 280517
San Francisco, CA 94128
(415) 877-0151
TWX: 910-371-7145
Fax: 415-872-0170

Norman G. Jensen, Inc. (*)
833 Mahler Road
Burlingame, CA 94010
(415) 692-2560
(415) 333-6078

C.T. Jones, Custom House Broker
233 Sansome Street
San Francisco, CA 94104
(415) 982-4397

KEL International (*)
1838 El Camino Real
Burlingame, CA 94010
(415) 697-6400

KSI Corp.
320 Harbor Way
P.O. Box 2182
South San Francisco, CA 94083
(415) 873-8081
Telex: 17-1692
Cable: KSI SFH SSF
Fax: 415-873-8058

Kintetsu World Express (USA), Inc.
534 Eccles Avenue
South San Francisco, CA 94080
(415) 873-0974

Kuehne & Nagel (*)
410 Grandview Drive
South San Francisco, CA 94080
(415) 952-1233

LaPointeco
P.O. Box 1277
Orinda, CA 94563
(415) 283-1433

Lep International, Inc. (*)
440 Grandview Drive
P.O. Box 2506
South San Francisco, CA 94080
(415) 873-9180

David K. Lindemuth (*)
1681 Grandview Drive
South San Francisco, CA 94080
(415) 952-8765
telex: 34-9463 DKLCOSSF
Fax: 415-952-9892

Livingston International, Inc.
139 Mitchell Ave., #231
South San Francisco, CA 94080
(415) 871-1390

J.E. Lowden & Co. (*)
425 Battery Street, 3rd Floor
San Francisco, CA 94111
(415) 781-7040
Telex: 37-16420 LOWDENSFO
Fax: 415-392-3970

Hermann Ludwig, Inc.
1067 Sneath Lane
San Bruno, CA 94066
(415) 583-0580

Mahoney Export Service
1730 3rd Street
San Francisco, CA 94107
(415) 777-5755

Mattoon & Co., Inc. (*)
735 Market Street
San Francisco, CA 94103
(415) 541-8560

McClary Swift & Co., Inc. (*)
360 Swift Avenue
South San Francisco, CA 94080
(415) 872-2121

McGregor Sea & Air Services, Ltd. (*)
301 Swift Avenue
South San Francisco, CA 94080
(415) 877-5200

Mexicana Air Cargo
275 Post Street
San Francisco, CA 94108
(415) 877-0486

G.M. Miller & Co. International (*)
168 Beacon Street
South San Francisco, CA 94080
(415) 588-9477

Mitsui Air International
1721 Grandview Drive
South San Francisco, CA 94080
(415) 873-3066

Mittelstaedt Galaviz & Mylin (*)
214 Front Street
San Francisco, CA 94111
(415) 362-8435

Morrison Express Corp. USA
229 Utah Avenue
South San Francisco, CA 94080
(415) 589-3411

F.W. Myers & Co., Inc. (*)
165 Mitchell Avenue
South San Francisco, CA 94080
(415) 952-1611

Nauru Air & Shipping Agency
185 Berry Street
San Francisco, CA 94107
(415) 543-4517

Nautique Worldwide
110 Sutter Street
San Francisco, CA 94104
(415) 781-0657

Nippon Express USA, Inc.
400 Valley Drive
Brisbane, CA 94005
(415) 761-1411
Airport Office:
401 E. Grand Avenue
South San Francisco, CA 94080
(415) 583-4480

Nissin International Transport USA, Inc.
473 Kauffman Court
South San Francisco, CA 94080
(415) 952-7300

Northern Air Freight
1164 Cherry Avenue
San Bruno, CA 94066
(415) 871-0845

O'Hanneson Freight Forwarding Co.
710 Bay Street
San Francisco, CA 94109
(415) 928-3334

Pacific Forwarding Worldwide
2018 Bering Drive
San Jose, CA 95131
(408) 436-7585

M.R. Padilla Co.
11 Airport Blvd.
South San Francisco, CA 94080
(415) 589-2223

Panalpina Airfreight, Inc.
405-D Victory Avenue
P.O. Box 2001
South San Francisco, CA 94080
(415) 873-1390

Pandair Freight, Inc.
400 Littlefield Avenue
South San Francisco, CA 94080
(415) 873-9570

Pasha Group
5725 Paradise Drive, Suite 600
Corte Madera, CA 94925
(415) 924-6311

Penbros International, Inc.
182 Morningside Drive
San Francisco, CA 94132
(415) 681-4597

Penson & Co.
435 23rd Street
San Francisco, CA 94107
(415) 824-1000

Guy Perego Customhouse Broker, Inc.
3 Lagoon Drive, #240
Redwood City, CA 94065
(415) 594-1861
Telex: ITT 49-47540
Fax: 415-594-1017

Philippine Shippers
4330 Callan Blvd.
Daly City, CA 94015
(415) 878-0268

Pilot Airfreight Corp.
1541 Grandview Drive
South San Francisco, CA 94080
(415) 443-7002

Pioneer Shipping & International
Customhouse Brokerage,
Inc. (*)
130 Battery Street
San Francisco, CA 94111
(415) 421-1711

Poseidon Freight Forwarders
706 Dubuque Avenue
South San Francisco, CA 94080
(415) 589-4113

Professional Cargo Services
International
415 Gellert Blvd.
Daly City, CA 94015
(415) 878-8467

Profit Freight Systems, Inc.
500 Grandview Drive
South San Francisco, CA 94080
(415) 873-8300

Radix Group International, Inc. (*)
465 California Street
San Francisco, CA 94104
(415) 981-8542
Branch Office:
263 Utah Avenue
South San Francisco, CA 94080
(415) 871-8238

Ted L. Rausch Co. (*)
655 4th Street
P.O. Box 77147
San Francisco, CA 94107
(415) 495-7818
TWX: 510-100-0037
Cable: RAUSCHCO
Fax: 415-957-5810
Airport Office:
1300 Rollins Road
Burlingame, CA 94010
(415) 348-5923

Richmond Export Services
1015 Market Avenue
Richmond, CA 94806
(415) 236-1602

Riss Intermodal
1150 Marina Village Parkway
Alameda, CA 94501
(415) 769-7477

Ryder International Freight &
Customs Services, Inc. (*)
500 S. Airport Blvd.
San Francisco, CA 94080
(415) 588-4038

Michael H. Samson, CHB
375 S. Mayfair Avenue, Suite 209
Daly City, CA 94015
(415) 756-8799

Schenkers International Forwarders,
Inc. (*)
380 Littlefield Avenue
South San Francisco, CA 94080
(415) 432-3000

Karl Schroff & Associates, Inc. (*)
5 Thomas Mellon Circle
San Francisco, CA 94134
(415) 468-2220
Fax: 415-239-7270

Seamodal Transport Corp. (*)
545 Mission Street
San Francisco, CA 94105
(415) 543-7420
TWX: 910-372-8406 SEAMODAL SFO
Fax: 415-543-2137

Seaport Shipping Co. (*)
251 Kearny Street
San Francisco, CA 94108
(415) 982-8243

Sekin & Co./Team Transport International (*)
1350 Marin Street
San Francisco, CA 94124
(415) 821-6800

Senderex Cargo Inc.
365 Swift Avenue
South San Francisco, CA 94080
(415) 589-0353

Service By Air
451 N. Oak Street
San Francisco, CA 94102
(800) 221-9815

South Pacific Air Freight, Inc.
2660 Middlefield Road
Redwood City, CA 94063
(415) 364-6757

Target Airfreight
(415) 872-0550

Thornley & Pitt, Inc. (*)
48 Gold Street
P.O. Box 2270
San Francisco, CA 94126
(415) 986-6526
TWX: 910-372-7382
Cable: THOR
Fax: 415-986-5299

Three-Way Custom House Brokerage, Inc.
1799 Bayshore Highway
Burlingame, CA 94010
(415) 692-4211

Title 19 Services
1591 23rd Avenue
San Francisco, CA 94122
(415) 566-7603

Tokyo Express Co., Inc.
70 Charter Oak Avenue
San Francisco, CA 94124
(415) 468-2770

Tokyu World Transport Inc. USA
304 Swift Avenue
South San Francisco, CA 94080
(415) 583-7675

Totaltrans International
150 Green Street
San Francisco, CA 94111
(415) 981-0577

Transnational Shipping Corp.
650 5th Street
San Francisco, CA 94107
(415) 957-9380

Tricor International
182 Beacon Street
South San Francisco, CA 94080
(415) 871-4533

Union Air Transport GmbH (*)
1535 Rollins Road
Burlingame, CA 94010
(415) 692-5358

Unitrans International
905 Grandview Drive
South San Francisco, CA 94080
(415) 588-1233

Universal Transcontinental Corp. (*)
501 Forbes Avenue
San Francisco, CA 94080
(415) 589-5811
Telex: 17-6777

USAIR Freight, Inc.
San Francisco International Airport
San Francisco, CA 94128
(415) 877-0164

F.B. Vandegrift & Co., Inc. (*)
1686 Union Street
San Francisco, CA 94123
(415) 885-4392

WTC Air Freight
140 Belle Air Road
South San Francisco, CA 94080
(415) 871-6252

Waldo's Multi-Service
P.O. Box 296
Orinda, CA 94563
(415) 376-1333

West Coast Customs Brokers S.F.
5 Thomas Mellon Circle
San Francisco, CA 94134
(415) 467-8082

Western Overseas Corp. (*)
807 Grandview Drive
South San Francisco, CA 94080
(415) 595-0616

Westpac Freight
971 66th Avenue
Oakland, CA 94621
(415) 569-5586

James G. Wiley Co. of SF (*)
500 Sansome Street
San Francisco, CA 94111
(415) 392-2691

The Wilson Group USA, Inc.
151 Haskins Way
South San Francisco, CA 94080
(415) 583-3915

World Airmarine, Inc.
290 E. Grand Avenue
South San Francisco, CA 94080
(415) 583-8752

World Freight Forwarders, Inc. (*)
325 Corey Way, #101
South San Francisco, CA 94080
(415) 588-3055

S. Yoshioka, Custom House Broker
648 San Mateo Avenue
San Bruno, CA 94066
(415) 589-4720

Yusen Air & Sea Service (USA), Inc.
322 Beach Road
Burlingame, CA 94010
(415) 342-2020

<u>Stockton</u>

Steve Burkhardt & Assoc.
1118 N. Golden Gate Avenue
Stockton, CA 95205
(209) 948-4418

EXPORT-RELATED INSURANCE

Insurance agencies can offer a variety of types of insurance for exporters. Generally, exporters require two different types of coverage: marine insurance and export credit insurance. The firms listed below may offer one or both types of coverage.

Marine insurance is used to insure export shipments against physical damage or loss during transit from seller to buyer.

Export credit insurance is used to insure export receivables against the failure of a foreign buyer to pay for the goods.

Los Angeles

Adams and Wright Insurance Agency
1110 Wilshire Blvd.
Santa Monica, CA 90401
(213) 395-3235

Advanced Insurance Service, Inc.
8932 Woodman Avenue, Suite 200
Arleta, CA 91331-6401
(818) 893-4828
(213) 875-1327
Mailing Address:
P.O. Box 33030
Panorama City, CA 91412-0040

Alexander & Alexander, Inc.
3550 Wilshire Blvd.
Los Angeles, CA 90010
(213) 385-5211
Cable: ALEXLSA LSA

American International Marine Agency
3699 Wilshire Blvd., 3rd Floor
Los Angeles, CA 90010
(213) 480-3482

American Maritime Insurance Brokers, Inc.
3345 Wilshire Blvd., Suite 609
Los Angeles, CA 90010
(213) 383-1121
Fax: 213-389-0587

Commercial Cargo Insurance Brokerage
P.O. Box 6811
Laguna Hills, CA 92677
(714) 855-0438

Danache & Associates, Inc.
530 E. Wardlow Road
Long Beach, CA 90807
(213) 774-8887

H.H. Elder & Co.
11222 La Cienega Blvd.
Inglewood, CA 90304
(213) 776-1838

Foreign Credit Insurance Association
707 Wilshire Blvd.
Los Angeles, CA 90017
(213) 687-3890

Frank B. Hall & Co. of California
3200 Wilshire Blvd.
Los Angeles, CA 90010
(213) 386-8553
Telex: 67-7534
Fax: 213-736-7602

International Adjusters (Western) Ltd.
100 Oceangate, Suite 422
Long Beach, CA 90802
(213) 495-4422
(800) 422-7569
Telex: WU 19-4609 INKEYESLA LSA

International Insurance Associates
10238 Lakewood Blvd.
Downey, CA 90240
(213) 771-2000
TWX: 910-583-1922

Fred S. James & Co.
2415 Campus Drive
P.O. Box 19592
Irvine, CA 92713-9688
(714) 752-0990

Johnson & Higgins
2029 Century Park East
Los Angeles, CA 90067
(213) 552-8774
Telex: 67-7514 KERODEN LSA

Marsh & McLennan, Inc.
3303 Wilshire Blvd.
Los Angeles, CA 90075
(213) 736-8524

McCue Insurance Service, Inc.
5505 E. Carson, Suite 200
Lakewood, CA 90713
(213) 421-8947

Modern Insurance, Inc.
333 W. 5th Street
San Pedro, CA 90733
(213) 832-1131

Pacific Marine Insurance Co.
312 N. Gaffey Street
San Pedro, CA 90731
(213) 831-0215

Roanoke International Insurance
Agency, Inc.
3345 Wilshire Blvd., Suite 502
Los Angeles, CA 90010
(213) 386-8111

Trade Insurance Services of
Los Angeles, Inc.
9920 S. La Cienega Blvd., #643
Inglewood, CA 90301
(213) 641-4552

Underwriters Marine Services, Inc.
3345 Wilshire Blvd., Suite 1000
Los Angeles, CA 90010
(213) 383-7257

San Francisco Bay Area

Export Credit Insurance Associates
3 Embarcadero Center
San Francisco, CA 94111
(415) 781-1756

American International Marine Agency
Three Embarcadero Center
San Francisco, CA 94114
(415) 445-2750

TRANSLATION SERVICES

At times it is necessary for an exporter to translate documents either from or into a foreign language. Translations may be required for such things as orders and contracts, other documents, product literature, brochures and manuals. The firms and/or individuals listed below provide professional translation services. While some may specialize in one or a few languages, many translation firms offer services for numerous languages.

Fresno

BEA Certified Spanish Services
1931 W. Fairmont Avenue
Fresno, CA 93705
(209) 222-9898

Certified Interpreting Service
1752 L Street
Fresno, CA 93721
(209) 266-0493

Language Enterprises
160 N. Effie Street
Fresno, CA 93701
(209) 486-2329

Moralez & Associates
1435 Fresno Street
Fresno, CA 93706
(209) 233-1405

Louis Rodriguez
3523 E. Brown Avenue
Fresno, CA 93703
(209) 229-9135

Leo Zavala
1752 L Street
Fresno, CA 93721
(209) 266-0496

Los Angeles

Agnew Tech-Tran, Inc.
21050 Erwin Street
Woodland Hills, CA 91367
(213) 340-5147

Arabic Communication Services
6730 San Fernando Road
Glendale, CA 91201
(818) 240-1917

Berlitz Translation Services
6415 Independence Avenue
Woodland Hills, CA 91367
(818) 888-3267

Euramerica
5757 Wilshire Blvd.
Los Angeles, CA 90036
(213) 930-6578
Telex: 67-213

Inlingua Language Center
3255 Wilshire Blvd., Suite 810
Los Angeles, CA 90010
(213) 386-9949

International Documentation
P.O. Box 67628
Century City, CA 90067
(800) 336-9898

Keiko Isshiki
(213) 851-4963

Monterey

Excellence Translation Service
P.O. Box 5863
Presidio of Monterey, CA 93944
(408) 394-0996

Sacramento

Del Alba Translating
910 H Street, Suite 210
Sacramento, CA 95814
(916) 446-6699

Hirano's Translating Service
1025 9th Street
Sacramento, CA 95814
(916) 446-4363

International Translation Service
3466 S. El Macero Drive
El Macero, CA 95618
(916) 753-7482

Japanese Translating & Interpreting
8400 Orial Oak Court
Citrus Heights, CA
(916) 726-7332

Robert T. Keyser
1931 N Street
Sacramento, CA 95814
(916) 443-1117

Language Dynamics
937 Howe Avenue
Sacramento, CA 95825
(916) 920-4062

Multi-Bilingual Interpreters
Institute, Inc.
1107 9th Street
Sacramento, CA 95814
(916) 442-6244

David Myers Spanish Translating &
Interpreting
1926 Delaware Avenue
West Sacramento, CA 95691
(916) 444-7520

Portuguese Language Services
6615 Frates Way
Sacramento, CA 95831
(916) 427-6823

Spanish Interpreting & Translating
809 8th Street
Sacramento, CA 95814
(916) 446-4911

Spanish Translating & Interpreting
Service
P.O. Box 327
Elk Grove, CA 95624
(916) 685-3912

Total Translating Service
1423 S Street
Sacramento, CA 95814
(916) 442-8582

Transall
14 Cedro Circle
Sacramento, CA 95833
(916) 923-0130

Words For The World
6329 Chestnut Avenue
Orangevale, CA 95662
(916) 989-5483

San Diego

Abaamco Spanish Translegal Services
4406 Park Blvd.
San Diego, CA 92116
(619) 295-7550

Academia Converse International
School of Languages
3339 4th Avenue
San Diego, CA 92103
(619) 289-8229

Helen M. Alvarez
4114 Narragansett Avenue
San Diego, CA 92107
(619) 223-6254

American Translation Services
245 Loma Corta Drive
Solana Beach, CA 92075
(619) 481-6046

American Translingua
5095 Murphy Canyon Road
San Diego, CA 92123
(619) 576-9696

Berlitz Translation Services
7801 Mission Center Court
San Diego, CA 92108
(619) 297-8392

Alejandrina Castro
425 West B Street
San Diego, CA 92101
(619) 239-2187

Chinese Translation & Tutoring Center
947 8th Avenue
San Diego, CA 92101
(619) 236-0626

L. Coderre & J. Rios Interpreters
343 West C Street
San Diego, CA 92101
(619) 233-5401

Converse International School of Languages
3339 4th Avenue
San Diego, CA 92103
(619) 298-8229

Expressive Systems
225 Broadway
San Diego, CA 92101
(619) 236-1757

Forough Translation Corp.
7924 Ivanhoe Avenue
La Jolla, CA 92037
(619) 459-5378

Bertha Alicia Gonzalez
134 E. San Ysidro Blvd.
San Ysidro, CA 92073
(619) 428-2277

Janet Green
2151 Brant Street
San Diego, CA 92101
(619) 238-4239

Inlingua Translation Service
8950 Villa La Jolla Drive
La Jolla, CA 92037
(619) 453-4534

Intrex Language Service
348 W. Martin Luther King Way, Suite 306
San Diego, CA 92101-6725
(619 232--1125

Japanese Translation & Communication Services
3425 Stadium Place
La Jolla, CA 92037
(619) 450-1817

Korean Translation-Interpretation Services
739 Fifth Avenue
San Diego, CA 92407
(619) 234-4423

Majid Language & Translation Center
8334 Clairemont Mesa Blvd.
San Diego, CA 92111
(619) 571-8848

Multilingual Translations
4096 Centre Street
San Diego, CA 92103
(619) 295-2682

SCS Certified Interpreters & Translators
5946 Albemarle Street
San Diego, CA 92139
(619) 475-8586

Sherman Language Services
6453 Gem Lake Avenue
San Diego, CA 92119
(619) 460-2391

Spanish Language Systems
5963 El Cajon Blvd.
San Diego, CA 92115
(619) 229-0188

Specialized Spanisn Services
2232 El Cajon Blvd.
San Diego, CA 92104
(619) 298-9820

Tutors Registry
7440 Girard Avenue
La Jolla, CA 92037
(619) 459-1318

World Translation Center, Inc.
1055 Wall Street
La Jolla, CA 92037
(619) 459-6700

San Francisco

A to Z Translations
870 Market Street, Suite 705
San Francisco, CA 94102
(415) 392-4007

ATI - Translators & Interpreters
P.O. Box 3689
Stanford, CA 94305
(800) 443-2444

Academy of World Studies
2820 Van Ness Avenue
San Francisco, CA 94109
(415) 441-1404

Ad-Ex Translations International USA
525 Middlefield Road, Suite 150
Menlo Park, CA 94025
(415) 854-6732
Telex: 17-1425 AD EX USA MNPK
Fax: 415-325-8428

Arabic Translation Service
1225 Pine Street
San Francisco, CA 94109
(415) 673-4655

Asian Interpreters Network
150 Powell Street
San Francisco, CA 94102
(415) 392-4532

Benemann Translation Center
760 Market Street
San Francisco, CA 94102
(415) 982-7658
Fax: 415-982-1122

Berlitz Translation Services
660 Market Street
San Francisco, CA 94104
(415) 986-6474
Branch Offices:
1475 S. Bascom Avenue
Campbell, CA 95008
(408) 377-9513
5725 Paradise Drive
Corte Madera, CA 94925
(415) 924-7653
151 Layton Avenue
Palo Alto, CA
(415) 323-0076

Brandon College
1540 Market Street
San Francisco, CA 94104
(415) 621-7919

George W. Buffington, Japanese
Translation Consultant
707 Stockton Street
San Francisco, CA 94108
(415) 398-2293

California Networks
237 Ricardo Road
Mill Valley, CA 94941
(415) 381-9664

California Translation Service, Inc.
2172 Grant Street
Concord, CA 94520
(415) 676-3330

China Cultural & Printing Co.
918 Clay Street
San Francisco, CA 94108
(415) 956-1240
Fax: 415-956-1468

Chinese Journal Corp.
1600 Armstrong Avenue
San Francisco, CA 94124
(415) 822-1155
Fax: 415-822-2525

Chinese Translations & Interpretings
350 7th Avenue, Suite 288
San Francisco, CA 94118
(415) 751-6868

Cooney & Ringold
P.O. Box 9465
Stanford, CA 94305
(415) 328-2516

Dial-A-Translator
Opera Plaza, Suite 409
601 Van Ness Street
San Francisco, CA 94102
(415) 885-5400

Euramerica
735 Battery Street
San Francisco, CA 94111
(415) 788-5467
Fax: 415-397-7820

Foreign Language Services
39 Estates Court
San Rafael, CA 94901
(415) 457-7717

Idem Translation Center
1760 Pacific Avenue, # 4
San Francisco, CA 94109
(415) 775-5575

In Other Words, Inc.
P.O. Box 606
Berkeley, CA 94701
(415) 531-4389

International Effectiveness, Inc.
690 Market Street, Suite 700
San Francisco, CA 94104
(415) 788-4149

International Translation Center
22 Battery Street
San Francisco, CA 94111
(415) 434-4080

Interpreter Translator Services
731 Capricorn Circle
Fairfield, CA 94533
(707) 425-8959

Japanese Communication Consultants
16 California Street
San Francisco, CA 94111
(415) 956-8325

Japanese Linguistic Service
61 Renato Court
Redwood City, CA 94061
(415) 321-9832

Korean Interpretation Services System
1610 Post Street
San Francisco, CA 94115
(415) 931-5515

La Raza Translating Service
3174 24th Street
San Francisco, CA 94110
(415) 826-9520

Leong Lincoln
751-B Clay Street
San Francisco, CA 94108
(415) 781-6561

Logos International
450 Merritt Avenue
Oakland, CA 94610
(415) 271-0350

National Translation Service
1005 Market Street, Suite 202
San Francisco, CA 94103
(415) 863-4422

Polish Arts & Culture Foundation Headquarters
1290 Sutter Street
San Francisco, CA 94109
(415) 474-7070

Polish Translations
120 Greenwood Drive
South San Francisco, CA 94080
(415) 873-1066

Polyglot Language Service
393 7th Avenue
San Francisco, CA 94118
(415) 387-0290

Quale Nagako Mori
300 Montgomery Street
San Francisco, CA 94104
(415) 956-1122

Ronald Radzai
6304 Monadnock Way
Oakland, CA 94605
(415) 562-1187

Richard F. Silva
217 Arkansas Avenue
San Francisco, CA 94107
(415) 863-4302

Spanish-French Technical Translators
605 3rd Street
San Francisco, CA 94107
(415) 495-4343

Vickie Tam's Translation Services
780 Jackson Street
San Francisco, CA 94133
(415) 362-8863

Tradux Foreign Language Bureau
235 Montgomery Street
San Francisco, CA 94104
(415) 982-8616

Trans-Link International
1850 Gough Street, Suite 701
San Francisco, CA 94109
(415) 928-5800
(800) 237-3306

Translation Plus
61 Renato Court
Redwood City, CA 94061
(415) 321-9832

Tristran Translations
158 Sproule Lane
San Francisco, CA 94108
(415) 474-2611

Rosamaria R. Vavuris Language Services
870 Market Street
San Francisco, CA 94102
(415) 397-0137

Wada Associates
2672 Bayshore Parkway
Mountain View, CA 94043
(415) 968-1344

Ingeborg R. Wald, Spanish Interpreter
1945 Rivera Street
San Francisco, CA 94116
(415) 751-2777
(707) 987-2118

Ventura

Cal Norman Translations
4240 S. Harbor Blvd.
Channel Islands Harbor, CA 93030
(805) 985-2779

CORRECTION FORM

SBA STATE AND LOCAL INTERNATIONAL TRADE RESOURCE DIRECTORY

Please complete and return this form if a firm or organization provides services to exporters and requests the addition of or a change to an organization's listing in the next edition of this directory.

ORGANIZATION NAME: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP CODE: _____

TELEPHONE: _____ TELEX: _____ CABLE: _____

CONTACT: _____ TITLE: _____

Describe type of services which organization provides:

Additional information:

Submitted by: _____ Title: _____

Telephone: _____ Date: _____

CORRECTION FORM

SBA STATE AND LOCAL INTERNATIONAL TRADE RESOURCE DIRECTORY

Please complete and return this form if a firm or organization provides services to exporters and requests the addition of or a change to an organization's listing in the next edition of this directory.

ORGANIZATION NAME: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP CODE: _____

TELEPHONE: _____ TELEX: _____ CABLE: _____

CONTACT: _____ TITLE: _____

Describe type of services which organization provides:

Additional information:

Submitted by: _____ Title: _____

Telephone: _____ Date: _____